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<p>1 (9:21 a.m.)</p> <p>2 CHAIRMAN:</p> <p>3 Q. Good morning, ladies and gentlemen. We're</p> <p>4 late starting this morning. First of all I'd</p> <p>5 like to introduce the Panel members to you.</p> <p>6 Commissioner Gerard Martin on my right;</p> <p>7 Commissioner Don Powell on my left; my name is</p> <p>8 Fred Saunders. We have Barbara Thistle, who</p> <p>9 is the Assistant Secretary to the Board;</p> <p>10 Dwanda Newman, Board counsel; Mark Kennedy,</p> <p>11 Board hearing counsel. And that's all the</p> <p>12 Board people I see present.</p> <p>13 The purpose of the hearing this morning</p> <p>14 is to consider an application by Newfoundland</p> <p>15 and Labrador Hydro for approval of its 2004</p> <p>16 capital budget. I will start by asking the</p> <p>17 Board counsel to confirm the Board's authority</p> <p>18 to hear that.</p> <p>19 MS. NEWMAN:</p> <p>20 Q. Good morning, Mr. Chairman, Commissioners, and</p> <p>21 everyone else in the room. I did want to</p> <p>22 confirm that the Board has the authority</p> <p>23 pursuant to Section 41 of the Public Utilities</p> <p>24 Act to hear this matter and that notice was</p> <p>25 duly published on three occasions, firstly,</p>	<p>1 for the hearing to begin on June 10th, which</p> <p>2 notice was published beginning on April 23rd</p> <p>3 in the Telegram, the Western Star, the Grand</p> <p>4 Falls Advisor, the Aurora, the Labradorian,</p> <p>5 the Northern Pen. Subsequently the matter was</p> <p>6 postponed to June 25th and notice was</p> <p>7 published again in the same papers beginning</p> <p>8 on June 7th. And for a third time the matter</p> <p>9 was postponed to today's date, July 7th, and</p> <p>10 notice was published in the same papers</p> <p>11 beginning on June 21st, 2003. I can also</p> <p>12 confirm that the Board has received several</p> <p>13 intervenor submissions, the first from</p> <p>14 Newfoundland Power and secondly from several</p> <p>15 industrial customers of Newfoundland and</p> <p>16 Labrador Hydro, including Abitibi</p> <p>17 Consolidated, Corner Brook Pulp and Paper and</p> <p>18 North Atlantic Refining Limited. And we have</p> <p>19 not to date, I understand, received any</p> <p>20 letters of comment.</p> <p>21 CHAIRMAN:</p> <p>22 Q. Okay. I would ask now if the parties agree</p> <p>23 that the Board is properly constituted to hear</p> <p>24 the matter?</p> <p>25 HUTCHINGS, Q.C.:</p>
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<p>1 Q. We agree.</p> <p>2 CHAIRMAN:</p> <p>3 Q. Agree?</p> <p>4 MR. HAYES:</p> <p>5 Q. Agree, Mr. Chair.</p> <p>6 HUTCHINGS, Q.C.:</p> <p>7 Q. Agree.</p> <p>8 GREENE, Q.C.:</p> <p>9 Q. Yes, Mr. Chair.</p> <p>10 CHAIRMAN:</p> <p>11 Q. I would note at this time that the matter is</p> <p>12 being recorded and transcribed and the</p> <p>13 transcripts will be available overnight, as</p> <p>14 far as I know. Through any other arrangements</p> <p>15 you want made, the parties will have to check</p> <p>16 with the transcriber during a break. We'll be</p> <p>17 sitting between nine and 1:30 with a break at</p> <p>18 10:30 for 15 minutes and one at 12 noon for 15</p> <p>19 minutes. The Board secretary will be</p> <p>20 maintaining a record of all of the exhibits</p> <p>21 and submissions. And the parties are asked to</p> <p>22 provide a sufficient number of copies for the</p> <p>23 Panel members and the parties that are</p> <p>24 registered as intervenors and the Applicant,</p> <p>25 of course. I would ask Ms. Newman now, if she</p>	<p>1 would, to put on the record the record of the</p> <p>2 settlement conference and Rules of Procedure</p> <p>3 that were mailed out, I think, on the 2nd of</p> <p>4 July to the parties?</p> <p>5 MS. NEWMAN:</p> <p>6 Q. Yes, Mr. Chairman. The parties have had an</p> <p>7 opportunity to review the Rules of Procedure</p> <p>8 and I understand they are all in agreement</p> <p>9 with it. I therefore propose that the Rules</p> <p>10 of Procedure which have been circulated to the</p> <p>11 parties, and I believe to the Panel members</p> <p>12 this morning, be entered as a consent document</p> <p>13 to be Consent No. 1? Unless anybody has any</p> <p>14 objections.</p> <p>15 MR. HAYES:</p> <p>16 Q. No objections.</p> <p>17 EXHIBIT ENTERED AND MARKED CONSENT NO. 1.</p> <p>18 MS. NEWMAN:</p> <p>19 Q. Secondly, Mr. Chairman, the parties agreed to</p> <p>20 attend a settlement conference and made every</p> <p>21 effort to resolve matters that were possible</p> <p>22 at that time, and I want to thank them for</p> <p>23 their generous cooperation. In respect of</p> <p>24 that, they have executed a Settlement Report</p> <p>25 which I have here and I will file with the</p>

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<p>1 Board and circulate a copy of. I don't have 2 copies right now, it was just executed this 3 morning, so we'll get copies out. But for our 4 purposes this morning I did want to briefly 5 explain that the first item in the Settlement 6 Report sets out certain projects which the 7 parties do not object to and so there's a 8 specific list there, several projects. 9 The second item in the Settlement Report 10 is there's a specific project which I 11 understand Hydro needs relatively quick 12 approval of because of the timing required in 13 placing an order for this, and that's Project 14 C2, the purchase and installation of a 15 transformer at Happy Valley-Goose Bay. The 16 parties have agreed--or have no objection to 17 providing Hydro with an immediate order. And 18 my understanding from Hydro is that they would 19 need an order from the Board in the next 20 several days in order to make this proposal be 21 implemented in the way in which they suggest. 22 So my suggestion is if nobody has any 23 objection here today, that the Board in the 24 next couple of days generate an order 25 approving Project C2. I don't know if there</p>	<p>1 are any objections? 2 GREENE, Q.C.: 3 Q. Excuse me, Mr. Chairman, Commissioners. There 4 is no objection; I just wanted to explain. 5 It's a timing problem. This is for a 6 transformer to meet new load growth in Happy 7 Valley-Goose Bay for 2004. In order to have 8 the transformer available for the 2004 load 9 growth, it is necessary to make a commitment 10 with the manufacturer now for delivery in 11 early 2004, so that is the rational or the 12 reason why we're requesting that it be dealt 13 with as soon as possible. 14 MS. NEWMAN: 15 Q. Okay. 16 HENLEY ANDREWS, Q.C.: 17 Q. Mr. Chairman, I think it's important for us to 18 point out that there is a distinction between 19 consent and not objecting. And by not 20 objecting the Board obviously still has the 21 job to analyze the various projects to which 22 we have not objected, but we're just taking no 23 position on them. 24 MS. NEWMAN: 25 Q. So, Mr. Chairman, I propose that we enter this</p>
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<p>1 settlement report as a consent document which 2 would be Consent No. 2. 3 EXHIBIT ENTERED AND MARKED CONSENT NO. 2. 4 Q. Mr. Chairman, if I could just take a moment 5 also to go through a couple of comments that I 6 had. One is that my role here as Board 7 counsel is mainly to address procedural 8 matters and to assist the Panel in legal 9 matters, as well. For this hearing my role 10 will be limited to addressing the procedural 11 matters at the start of the hearing for each 12 day. So, I've spoken to the parties about 13 this and advised them, to the extent that it's 14 practical, if they could bring forward any 15 procedural matters at the start of each day, 16 that would be great. I will sit in for awhile 17 and then I will excuse myself as the matter 18 proceeds into more substantive cross- 19 examination of the witnesses. Just so 20 everybody is aware of how that's going to go. 21 When I'm not here and something comes up on a 22 procedural level, then Board hearing counsel, 23 Mr. Kennedy, can address anything that needs 24 to be addressed. Everybody is find with that, 25 I understand.</p>	<p>1 I did also want to mention that I've also 2 spoken to the parties about this, but we're 3 not able to sit on Thursday because the Board 4 has another matter ongoing. But I have 5 indicated that should it appear as though we 6 may be able to get through the evidence we 7 would be willing and we ask the parties to 8 make themselves available to sit late on 9 Wednesday, the 9th. 10 CHAIRMAN: 11 Q. Okay. Anything else, Ms. Newman? 12 (9:30 a.m.) 13 MS. NEWMAN: 14 Q. No. I understand--I've canvassed the parties 15 and they don't advise that they have any 16 preliminary matters. And that's it. 17 CHAIRMAN: 18 Q. No preliminary motions, okay. I wonder if we 19 could ask now the Applicant and the 20 intervenors to introduce themselves and to 21 indicate the names of the witnesses they 22 intend to call with a brief outline of the 23 evidence you intend to put forward? We'll 24 start with the Applicant. 25 GREENE, Q.C.:</p>

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<p>1 Q. Good morning, Mr. Chairman, Commissioners.</p> <p>2 I'll deal first with opening comment. This is</p> <p>3 an application by Hydro under Section 41 of</p> <p>4 the Public Utilities Act for approval of its</p> <p>5 proposed 2004 capital expenditures. As you</p> <p>6 know, under Section 37 of the Public Utilities</p> <p>7 Act, Hydro, as is any utility, subject to that</p> <p>8 Act, required to provide services that are</p> <p>9 reasonably safe and adequate and just and</p> <p>10 reasonable. To meet this obligation, as well</p> <p>11 as its obligation to serve customers, capital</p> <p>12 expenditures are required by Hydro each year.</p> <p>13 Section 41(1) of the Act requires Hydro</p> <p>14 to file an annual capital budget by no later</p> <p>15 than December 15th in each year. In this</p> <p>16 particular case, with respect to the 2004</p> <p>17 capital budget, Hydro filed its application on</p> <p>18 March 28th, 2003. In order No. P.U. 7 in</p> <p>19 June, 2002 the Board outlined the information</p> <p>20 and the justification that would be required</p> <p>21 by Hydro to be filed to support a capital</p> <p>22 project. Last year for the 2003 capital</p> <p>23 budget was the first year that Hydro filed the</p> <p>24 justification in compliance with Order No. 7.</p> <p>25 Hydro submits that with respect to the 2004</p>	<p>1 capital budget application we have met the</p> <p>2 requirements of the Board as set out in Order</p> <p>3 No. P.U. 7 dated June, 2002 with respect to</p> <p>4 the justification that must be provided to</p> <p>5 support a capital budget. Looking at the</p> <p>6 specific 2004 capital budget, we filed and</p> <p>7 asked for approval of a budget of</p> <p>8 approximately \$34.5 million. Since that was</p> <p>9 filed there has been one minor amendment. In</p> <p>10 correspondence dated June 24th Hydro agreed to</p> <p>11 defer seeking approval of one project dealing</p> <p>12 with the JDE Migration Study that was Project</p> <p>13 B70. So there is one reduction and Hydro,</p> <p>14 because of the uncertainty relating to the</p> <p>15 software supplier, JD Edwards and the</p> <p>16 announced purchase by another software</p> <p>17 company, we have agreed to await the outcome</p> <p>18 of that sale and if necessary to seek approval</p> <p>19 later for that study.</p> <p>20 The budget that Hydro has submitted</p> <p>21 seeking approval of is the second lowest that</p> <p>22 Hydro has sought approval for. The average</p> <p>23 budget we've sought approval for has been</p> <p>24 approximately \$38 million, but the amount has</p> <p>25 ranged from approximately 55 million down to</p>
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<p>1 33 million. We believe that this budget is a</p> <p>2 fairly routine type of capital budget. There</p> <p>3 are several categories applicable with respect</p> <p>4 to the budget.</p> <p>5 The first I'd like to refer to is a</p> <p>6 continuation of ongoing programs where we have</p> <p>7 started a program and this is another year of</p> <p>8 the program. For example, the first few</p> <p>9 projects in Section B relating to the</p> <p>10 replacement of the exciter at Bay D'Espoir,</p> <p>11 for example, this is the last exciter to be</p> <p>12 done at Bay D'Espoir. There are a number of</p> <p>13 projects in that category, a continuation of</p> <p>14 ongoing programs.</p> <p>15 The second type of category is where the</p> <p>16 project actually was reviewed by the Board</p> <p>17 last year and the Board approved the initial</p> <p>18 cash flow for 2003 dollars associated with the</p> <p>19 program, so the Board again has reviewed the</p> <p>20 justification for that particular project</p> <p>21 already.</p> <p>22 The third type of project that I'll refer</p> <p>23 to are ongoing annual ones that we require</p> <p>24 each and every year such as distribution line</p> <p>25 extensions and service extensions.</p>	<p>1 The final category would be a totally new</p> <p>2 project. And we will be looking at those and</p> <p>3 you will see there are very few new projects</p> <p>4 that the Board has not seen before.</p> <p>5 In the discussions leading up to this</p> <p>6 hearing it became clear, based on the</p> <p>7 information requests and the discussions with</p> <p>8 other counsel that there is one project that</p> <p>9 has attracted the attention of the parties</p> <p>10 more than others, and that is the Project B71,</p> <p>11 the replacement of the VHF mobile radio</p> <p>12 system. And for that reason, we have</p> <p>13 determined that it would be appropriate to</p> <p>14 have a presentation this morning particularly</p> <p>15 with respect to that project.</p> <p>16 Turning now to our witnesses, the first</p> <p>17 panel to be called is the production panel.</p> <p>18 There are five Hydro employees who are members</p> <p>19 of this panel. The first is Jim Haynes, who</p> <p>20 is the vice-president of production. And when</p> <p>21 the Panel members take the witness stand, I'll</p> <p>22 go through with each of them the areas that</p> <p>23 they will be speaking to. But principally,</p> <p>24 Mr. Haynes is responsible for all projects</p> <p>25 under the heading of "Generation and</p>

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<p>1 Information Systems and Telecommunications".</p> <p>2 As the executive responsible for those areas,</p> <p>3 he will speak to all policy matters. The</p> <p>4 second panel member is Eric Downton, who is</p> <p>5 the director of the information systems and</p> <p>6 telecommunications department in Hydro. And</p> <p>7 Mr. Downton can speak to the more technical</p> <p>8 aspects of the projects under the category of</p> <p>9 "Information Systems and Telecommunications."</p> <p>10 The third witness is Gerard Dunphy, and</p> <p>11 witness profile was filed for Mr. Dunphy on</p> <p>12 Friday past. Mr. Dunphy is a manager in the</p> <p>13 information systems department and he will be</p> <p>14 able to speak to the technical aspects of the</p> <p>15 VHF mobile radio project only. So Mr. Dunphy</p> <p>16 was added to the panel only for one project,</p> <p>17 the VHF mobile radio replacement project and</p> <p>18 his area of expertise is with respect to the</p> <p>19 technical aspects of that project. The last</p> <p>20 witness for the production panel is Ken</p> <p>21 McDonald who is a labour manager responsible</p> <p>22 for all of our line crews and other employees,</p> <p>23 field people who has worked with the VHF</p> <p>24 mobile radio system for his entire career at</p> <p>25 Hydro which is in excess of 30 years, and Mr.</p>	<p>1 McDonald will be able to speak to the uses to</p> <p>2 which the mobile radio system is put by</p> <p>3 Hydro's crews in the maintenance and emergency</p> <p>4 repair of all of our assets.</p> <p>5 After we finish with the production panel</p> <p>6 which will deal, as I said, with the</p> <p>7 generation projects and the information</p> <p>8 systems and telecommunications projects, the</p> <p>9 next witness will be John Roberts. John has</p> <p>10 appeared on a number of occasions as a witness</p> <p>11 before the Board as controller of Hydro and</p> <p>12 upon Derek Osmond's retirement at the end of</p> <p>13 the year John was--Mr. Roberts was promoted to</p> <p>14 the position of vice-president finance and</p> <p>15 chief financial officer. Mr. Roberts will</p> <p>16 speak to the financial aspects of the capital</p> <p>17 budget, including such things as the capital</p> <p>18 budget process at Hydro and the financing of</p> <p>19 the capital budget program.</p> <p>20 The last area to be covered by Hydro to</p> <p>21 support its application is with respect to the</p> <p>22 transmission and rural operations projects.</p> <p>23 And here we had planned to call two members of</p> <p>24 the panel, Mr. David Reeves, who is the</p> <p>25 current vice-president of transmission and</p>
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<p>1 rural operations and Mr. Fred Martin, who is</p> <p>2 the current director of engineering in the</p> <p>3 transmission and rural operations division.</p> <p>4 Mr. Reeves has submitted a notice of his</p> <p>5 retirement from Hydro to be effective the end</p> <p>6 of July, and I'm pleased to announce today</p> <p>7 that Mr. Fred Martin has been appointed as the</p> <p>8 vice-president to replace Mr. Reeves effective</p> <p>9 August 1.</p> <p>10 There is one slight timing issue that may</p> <p>11 be an issue for this week I'd like to advise</p> <p>12 the parties of now. Mr. Reeves' mother-in-law</p> <p>13 died this weekend and he has had to travel to</p> <p>14 Corner Brook today. And I'm not totally sure</p> <p>15 of the timing of that and hopefully it will</p> <p>16 not affect the schedule for this hearing, but</p> <p>17 I guess it depends on the timing of the</p> <p>18 calling of the evidence, etcetera. But as of</p> <p>19 now Mr. Reeves is in Corner Brook for that</p> <p>20 wake and funeral and he is to call me later</p> <p>21 today with respect to his schedule and the</p> <p>22 timing of that and I will have more</p> <p>23 information later with respect to that. And</p> <p>24 hopefully it will not be a problem for the</p> <p>25 timing of this hearing.</p>	<p>1 The last thing that I wanted to speak to</p> <p>2 very briefly was with respect to the project</p> <p>3 Ms. Newman referred to which--and I referred</p> <p>4 to, as well, which is the purchase and</p> <p>5 installation of the transformer for Happy</p> <p>6 Valley-Goose Bay which is outlined in Section</p> <p>7 C to the capital budget. Hydro submits that</p> <p>8 it has filed sufficient documentation to</p> <p>9 support the need for this transformer which is</p> <p>10 required to meet the anticipated load quote in</p> <p>11 the Happy Valley-Goose Bay area. We believe</p> <p>12 that the information filed in Section C 2</p> <p>13 clearly supports the need for this transformer</p> <p>14 and we seek the early approval of the Board so</p> <p>15 that we may proceed to place the transformer</p> <p>16 on order to have it available for the 2004</p> <p>17 season. Unfortunately, there is that long a</p> <p>18 time period in order from the time of placing</p> <p>19 the order to the time of delivery to have it</p> <p>20 available.</p> <p>21 Mr. Chairman, those conclude my opening</p> <p>22 comments, and the very brief outline of the</p> <p>23 witnesses. When the witnesses take the stand,</p> <p>24 we will do a little bit more of an outline of</p> <p>25 the projects to which they're speaking. Thank</p>

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<p>1 you, very much.</p> <p>2 CHAIRMAN:</p> <p>3 Q. Thank you, Ms. Greene. We're sorry to hear</p> <p>4 about the passing of Mr. Reeves' mother-in-</p> <p>5 law. Please extend our sympathies. The</p> <p>6 industrial customers, who's going to -</p> <p>7 HUTCHINGS, Q.C.:</p> <p>8 Q. Ms. Henley Andrews.</p> <p>9 CHAIRMAN:</p> <p>10 Q. Ms. Henley Andrews.</p> <p>11 HUTCHINGS, Q.C.:</p> <p>12 Q. Will speak to that, Mr. Chair.</p> <p>13 HENLEY ANDREWS, Q.C.:</p> <p>14 Q. Good morning, Mr. Chairman, Panel members. To</p> <p>15 my far right is Joseph Hutchings, who is co-</p> <p>16 counsel for the industrial customers. And the</p> <p>17 three industrial customers mentioned by Ms.</p> <p>18 Newman, which is Abitibi, Corner Brook Pulp</p> <p>19 and Paper and North Atlantic Refining are the</p> <p>20 entire group of island industrial customers.</p> <p>21 To my immediate right is Stephen Barreca, and</p> <p>22 Mr. Barreca is our witness, particularly with</p> <p>23 respect to telecommunications and IT issues.</p> <p>24 And he has already pre-filed his evidence.</p> <p>25 With respect to the hearing itself, the</p>	<p>1 industrial customers on Thursday filed a pre-</p> <p>2 hearing brief with respect to their position</p> <p>3 on the hearing. And the thing that is</p> <p>4 critical from our perspective is that the</p> <p>5 Board has the discretion under the legislation</p> <p>6 to approve or not approve any of Hydro's</p> <p>7 projects. And that discretion is limited by</p> <p>8 the provisions of the Electrical Power Control</p> <p>9 Act, particularly Section 3(b). So our focus</p> <p>10 during the hearing is going to be on the three</p> <p>11 provisions of Section 3(b) of the Electrical</p> <p>12 Power Control Act, and that is that the</p> <p>13 projects have to be assessed on the basis that</p> <p>14 they result in the most efficient production</p> <p>15 transmission and distribution of power, they</p> <p>16 result in consumers in the province having</p> <p>17 equitable access to an adequate supply of</p> <p>18 power and they result in power being delivered</p> <p>19 to customers in the province at the lowest</p> <p>20 possible cost consistent with reliable</p> <p>21 service. And the direction in Section 4 of</p> <p>22 the Act which says that the Board has to</p> <p>23 implement that power policy and apply tests</p> <p>24 which are consistent with generally accepted</p> <p>25 sound public utility practice.</p>
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<p>1 The position of the industrial customers</p> <p>2 is that with respect to a great many of the</p> <p>3 projects, an insufficient amount of</p> <p>4 information has been provided to the Board to</p> <p>5 be able to satisfy itself that these projects</p> <p>6 are the lowest possible cost. And we will be</p> <p>7 focusing our cross-examination and our</p> <p>8 evidence on those specific issues, and in some</p> <p>9 cases on the issues of reliability. But our</p> <p>10 predominant concern is with respect to lowest</p> <p>11 possible cost.</p> <p>12 (9:45 a.m.)</p> <p>13 Ms. Greene mentioned in her opening that</p> <p>14 some projects had received approval for some</p> <p>15 cash amounts in previous years, particularly</p> <p>16 in the 2003 capital budget. As noted in our</p> <p>17 pre-hearing submission on page 6, we quoted</p> <p>18 from your decision in P.U. 29 that during that</p> <p>19 hearing Board counsel, Ms. Newman questioned</p> <p>20 the witnesses regarding the inclusion of</p> <p>21 expected future years capital expenditures in</p> <p>22 the explanation sheets provided by Hydro. Mr.</p> <p>23 Haynes explained that approval of the</p> <p>24 expenditures projected beyond 2003 will be</p> <p>25 sought in future years' capital budget</p>	<p>1 applications. He admitted that in some cases</p> <p>2 where projects are carried into future years</p> <p>3 before completion and bearing in mind that</p> <p>4 each years' capital budget required Board</p> <p>5 approval in the prior year there's a</p> <p>6 possibility of costs being stranded if future</p> <p>7 years' budgets are not approved. You will</p> <p>8 recall that during the hearing with respect to</p> <p>9 the 2003 Hydro capital budget the industrial</p> <p>10 customers attempted to ask questions</p> <p>11 particularly with respect to those projects</p> <p>12 for which only engineering approval or one to</p> <p>13 two percent of the total capital cost was</p> <p>14 projected for 2003 and where the bulk of the</p> <p>15 cost was projected for future years. That</p> <p>16 type of questioning was objected to on the</p> <p>17 basis that the future years' portions of the</p> <p>18 costs were not part of the hearing and the</p> <p>19 industrial customers therefore intend to fully</p> <p>20 explore the reasonableness of the substantive</p> <p>21 portions of those projects that are included</p> <p>22 for the 2004 capital budget.</p> <p>23 Mr. Barreca will provide evidence focused</p> <p>24 on the VHF radio system, but also with respect</p> <p>25 to capital budgeting in general, the types of</p>

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<p>1 criteria that are used in other jurisdictions 2 with respect to capital budgets and testimony 3 with respect to some of the information 4 technology and other technology related 5 aspects of Hydro's budget. 6 And our presence here and purpose of 7 calling a witness is to assist the Board in 8 assessing its role, both from a legal and 9 jurisdictional point-of-view and to also 10 assist the Board in determining, through the 11 analysis that Mr. Barreca will provide, not 12 only the reasonableness of the projects which 13 he specifically directs his mind to, but the 14 reasonableness of other projects on which we 15 will have some cross-examination. Thank you. 16 CHAIRMAN: 17 Q. Ms. Henley Andrews, in relation to that pre- 18 hearing submission that you referred to, I 19 have a question for you which I'm hoping you 20 can answer for me in a clear and concise 21 manner, and that is with respect to the 22 statement you make there with respect to the 23 Board. Are you making an allegation that the 24 Board is bias? 25 HENLEY ANDREWS, Q.C.:</p>	<p>1 Q. No, we are not. We are saying that we have 2 felt, to some extent, disadvantages by a 3 number of things that have occurred. We don't 4 believe that it is deliberate and we do not 5 believe that the Board is biased, but we felt, 6 Mr. Hutchings and I and in consultation with 7 our clients, sufficiently concerned about the 8 outcome of the 2003 capital budget hearing, in 9 particular, that we felt that it was important 10 to advise the Board of the concerns that we 11 had, but we are not, at this point, in any way 12 suggesting bias. 13 CHAIRMAN: 14 Q. Okay. Mr. Alteen, are you going to be 15 speaking on behalf of Newfoundland Power? 16 MR. ALTEEN: 17 Q. Yes, Mr. Chairman. 18 CHAIRMAN: 19 Q. Good morning, Mr. Hayes, as well. 20 MR. HAYES: 21 Q. Good morning, Mr. Chair. 22 MR. ALTEEN: 23 Q. We appear for Newfoundland Power, Mr. 24 Chairman. Newfoundland Power is the principal 25 purchaser of Hydro's production on the island</p>
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<p>1 integrated--or interconnected grid. That's 2 our interest in the proceeding as the primary 3 purchaser. Our primary focus in the 4 proceeding, Mr. Chairman, will be on the VHF 5 mobile radio, a budget item at approximately 6 \$8.8 million. We--I should say from the 7 outset we do not challenge the need for Hydro 8 to have reliable mobile communications. The 9 question will solely be, from our perspective, 10 whether at the end of the day the record 11 before the Board indicates that the VHF mobile 12 radio proposed by Hydro is a least cost 13 alternative to providing the communication 14 required. We do not intend to call any 15 evidence, Mr. Chairman, and our cross- 16 examination will largely but possibly not 17 exclusively be directed to the issue of the 18 VHF radio. Those are our opening submissions. 19 Thank you, very much. 20 CHAIRMAN: 21 Q. Okay. Thank you, Mr. Alteen. Do you have 22 anything, Mr. Kennedy? 23 MR. KENNEDY: 24 Q. No, Chair, no, no opening comments. 25 CHAIRMAN:</p>	<p>1 Q. I see Mr. O'Reilly is back with us. 2 GREENE, Q.C.: 3 Q. Thank you, Mr. Chairman. 4 CHAIRMAN: 5 Q. Welcome. 6 GREENE, Q.C.: 7 Q. I should have introduced Mr. O'Reilly, while 8 not a witness is a very important part of this 9 particular application. And Mr. O'Reilly, as 10 you know, Mr. Chairman, assisted during the 11 last Hydro general rate application and will 12 provide the same service for this hearing, 13 which is the electronic document management 14 system and he will be here to provide that 15 assistance again with respect to bringing up 16 any information that's required in the screen. 17 As well we will be using this system for our 18 presentation this morning on the VHF radio 19 system. 20 CHAIRMAN: 21 Q. Thank you, Mr. O'Reilly. Are you ready to 22 proceed, Ms. Greene? 23 GREENE, Q.C.: 24 Q. Yes. Thank you, Mr. Chairman. I just have 25 one comment with respect to the industrial</p>

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<p>1 customers' pre-hearing submission which no</p> <p>2 specific relief was requested so there was no</p> <p>3 motion with respect to it. There is not</p> <p>4 provided for in the Rules of Procedure and I</p> <p>5 hadn't planned to speak to it because I had</p> <p>6 not been aware that industrial customers had</p> <p>7 intended to rely on it. I would simply like</p> <p>8 to state at this point that there are a number</p> <p>9 of issues in that submission with which Hydro</p> <p>10 disagrees and with respect to the role of</p> <p>11 counsel and counsel's obligation to be</p> <p>12 familiar with developments of law in an area</p> <p>13 of practice as opposed to an obligation of the</p> <p>14 Board to provide all parties with advance</p> <p>15 knowledge when the orders are publicly</p> <p>16 available. And also with respect to comments</p> <p>17 made with respect to the outcome of the 2003</p> <p>18 capital hearing, I don't think it's necessary</p> <p>19 in the opening to make those comments. I'll</p> <p>20 leave those to closing argument if that is</p> <p>21 required. I simply wanted to place on the</p> <p>22 record that Hydro disagrees essentially with</p> <p>23 the pre-hearing submission of industrial</p> <p>24 customers.</p> <p>25 CHAIRMAN:</p>	<p>1 Q. Thank you.</p> <p>2 GREENE, Q.C.:</p> <p>3 Q. So we are ready to proceed, Mr. Chairman.</p> <p>4 CHAIRMAN:</p> <p>5 Q. We have room over there for your witnesses.</p> <p>6 GREENE, Q.C.:</p> <p>7 Q. It'll just take a moment. If I could ask my</p> <p>8 witnesses to come forward, please?</p> <p>9 CHAIRMAN:</p> <p>10 Q. While your witnesses are getting set up I'm</p> <p>11 wondering, I suppose you've discussed with</p> <p>12 counsel for the industrial customers how we're</p> <p>13 going to handle, particularly the cross-</p> <p>14 examination as to who is going to answer so</p> <p>15 we're all on board with that?</p> <p>16 GREENE, Q.C.:</p> <p>17 Q. Yes, Mr. Chairman. And the Rules of Procedure</p> <p>18 deal with the issue of cross-examination of</p> <p>19 panel.</p> <p>20 MS. NEWMAN:</p> <p>21 Q. Mr. Chairman, yes, I'll just mention that I</p> <p>22 have spoken to the parties and I've spoken to</p> <p>23 the transcriber. The sheer number of</p> <p>24 witnesses on this panel will pose a challenge,</p> <p>25 I think, to all of us here today and most</p>
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<p>1 especially the transcriber, so I've asked that</p> <p>2 everybody make every effort to assist us in</p> <p>3 clarifying who's to answer the question and</p> <p>4 who, in fact, is answering the question.</p> <p>5 GREENE, Q.C.:</p> <p>6 Q. Are you going to swear the witnesses?</p> <p>7 CHAIRMAN:</p> <p>8 Q. Yes. That's a bit of a task in itself. I've</p> <p>9 never had to swear in four witnesses before,</p> <p>10 but I guess we have to do it individually.</p> <p>11 We'll start with the gentleman on the far</p> <p>12 right.</p> <p>13 GREENE, Q.C.:</p> <p>14 Q. Mr. McDonald.</p> <p>15 CHAIRMAN:</p> <p>16 Q. Would you state your name, please?</p> <p>17 MR. MCDONALD:</p> <p>18 Q. Kenneth G. McDonald.</p> <p>19 MR. KENNETH G. MCDONALD (SWORN)</p> <p>20 MR. JAMES HAYNES (SWORN)</p> <p>21 MR. ERIC DOWNTON (SWORN)</p> <p>22 MR. GERARD DUNPHY (SWORN)</p> <p>23 CHAIRMAN:</p> <p>24 Q. Okay. Ms. Greene.</p> <p>25 GREENE, Q.C.:</p>	<p>1 Q. Thank you, Mr. Chairman, Commissioners, I have</p> <p>2 a few questions for each member of the panel</p> <p>3 to explain the evidence that they will be</p> <p>4 speaking to, and as I've indicated earlier, we</p> <p>5 then have a presentation on the VHF mobile</p> <p>6 radio replacement program. I'd like to start</p> <p>7 first with Mr. Haynes. Mr. Haynes, what is</p> <p>8 your current position in Hydro and what are</p> <p>9 the responsibilities of that position?</p> <p>10 MR. HAYNES:</p> <p>11 A. I'm currently the vice-president of</p> <p>12 production. The responsibilities of the vice-</p> <p>13 president's position are six functional groups</p> <p>14 within Hydro. It's the information systems</p> <p>15 and telecommunications; generation</p> <p>16 engineering; the thermal production section;</p> <p>17 the hydraulic production section; system</p> <p>18 planning, which looks after generation,</p> <p>19 transmission and distribution planning for</p> <p>20 Hydro; and lastly, the systems operations</p> <p>21 group which basically run the day-to-day</p> <p>22 operations of the bulk electrical system and</p> <p>23 major generation on the island.</p> <p>24 Q. Mr. Haynes, how long have you been vice-</p> <p>25 president of production?</p>

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<p>1 A. A little over two years.</p> <p>2 Q. And how long have you been with Hydro and what</p> <p>3 positions have you held prior to your current</p> <p>4 position?</p> <p>5 A. I've been with Hydro for twenty-six years,</p> <p>6 starting as a graduate engineer, eventually</p> <p>7 moving to system planning as a planning</p> <p>8 engineer, eventually to manager of</p> <p>9 transmission planning, and worked on the</p> <p>10 construction of Holyrood No. 3 unit, and</p> <p>11 eventually, in 1989, I left Hydro and went to</p> <p>12 a subsidiary company, Churchill Falls Labrador</p> <p>13 Corporation, as the director of plant</p> <p>14 operations and maintenance, and in 1996, I</p> <p>15 assumed the position of general manager. In</p> <p>16 1999, I returned to Hydro, and in 2001, I was</p> <p>17 appointed vice-president of production.</p> <p>18 Q. Mr. Downton, what is your current position</p> <p>19 with Hydro?</p> <p>20 MR. DOWNTON:</p> <p>21 A. I am director of information systems and</p> <p>22 telecommunications department.</p> <p>23 Q. And what are the responsibilities of that</p> <p>24 position?</p> <p>25 A. I'm responsible for all short and long term</p>	<p>1 strategy planning for the Hydro Group of</p> <p>2 companies, information technologies.</p> <p>3 Q. How long have you been in your current</p> <p>4 position?</p> <p>5 A. I've been in my current position now three</p> <p>6 years.</p> <p>7 Q. How long have you been with Hydro and what</p> <p>8 positions have you held prior to your current</p> <p>9 position?</p> <p>10 A. I've been with Hydro for twenty-four years. I</p> <p>11 started in 1979 as engineer programmer with</p> <p>12 Hydro's first computerized SCADA system. Then</p> <p>13 I moved into the position of senior supervisor</p> <p>14 control engineer. In 1985, I went to Holyrood</p> <p>15 Terminal Generating Station as the electrical</p> <p>16 plant engineer. In 1987, I was asked to go on</p> <p>17 the EMS Project as a systems engineer</p> <p>18 responsible for all hardware and software</p> <p>19 systems, and in '89, I became project manager</p> <p>20 for the Energy Management Project. When that</p> <p>21 project became operational, I became manager</p> <p>22 of the Energy Management System from an</p> <p>23 operational support perspective. In '95, I</p> <p>24 worked with the combining of the telecontrol</p> <p>25 and energy management groups. I became</p>
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<p>1 manager of those two departments, and then in</p> <p>2 1999, with the merger of the telecontrol EMS</p> <p>3 and MIS departments into the now IS & T</p> <p>4 Department, I was manager of business</p> <p>5 solutions and support. And then in 2000, I</p> <p>6 became the director of information systems and</p> <p>7 telecommunications.</p> <p>8 Q. Mr. Dunphy, what is your current position with</p> <p>9 Hydro and what are the responsibilities of</p> <p>10 that position?</p> <p>11 MR. DUNPHY:</p> <p>12 A. My current position with Hydro is manager of</p> <p>13 infrastructure and software support, and I am</p> <p>14 responsible primarily for the operations of</p> <p>15 our telecommunications and computing</p> <p>16 infrastructure.</p> <p>17 Q. How long have you been in your current</p> <p>18 position?</p> <p>19 A. I've been in the current position for</p> <p>20 approximately four months.</p> <p>21 Q. And how long have you been with Hydro and what</p> <p>22 positions have you held prior to your current</p> <p>23 one?</p> <p>24 A. I've been with Hydro for twelve years. I</p> <p>25 began as a communications engineer in the</p>	<p>1 telecontrol department. In 2000, I was</p> <p>2 appointed as project leader and senior project</p> <p>3 leader in the same year. In 2002, I was</p> <p>4 appointed manager of network services, and</p> <p>5 early this year, appointed manager</p> <p>6 infrastructure and software support, which was</p> <p>7 a merger of the former network services</p> <p>8 computer operations and software applications</p> <p>9 departments.</p> <p>10 Q. And what is your professional background?</p> <p>11 A. I'm a professional engineer with thirteen</p> <p>12 years experience prior to working with</p> <p>13 Newfoundland Hydro. I had a position for</p> <p>14 approximately two years with the former</p> <p>15 Newfoundland Telephone Company.</p> <p>16 (10:00 a.m.)</p> <p>17 Q. And do you have your Masters in Engineering as</p> <p>18 well?</p> <p>19 A. Yes, I do have a Masters degree in</p> <p>20 engineering.</p> <p>21 Q. Mr. McDonald, what is your current position</p> <p>22 with Hydro and what are the responsibilities</p> <p>23 of that position?</p> <p>24 MR. MCDONALD:</p> <p>25 A. I am the labour manager for the Central</p>

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<p>1 Region. In that position, I'm responsible for</p> <p>2 the labour resource, the tradespersons. I am</p> <p>3 responsible for acquiring those people, hiring</p> <p>4 those people, for training and providing the</p> <p>5 tools and equipment associated with their</p> <p>6 particular trades.</p> <p>7 Q. How many employees would report to you in that</p> <p>8 position?</p> <p>9 A. Anywhere from a hundred and thirty-five to a</p> <p>10 hundred and sixty, depending on time of the</p> <p>11 year.</p> <p>12 Q. How long have you been in that position?</p> <p>13 A. I have been in that position for four years.</p> <p>14 Q. How long have you been with Hydro and what</p> <p>15 positions have you held with Hydro prior to</p> <p>16 your current position?</p> <p>17 A. I have been with Hydro for thirty-four years.</p> <p>18 I started as a line worker apprentice in</p> <p>19 Stephenville. I spent most of my career there</p> <p>20 as a transmission line worker. In about 1977,</p> <p>21 I was promoted to a transmission line</p> <p>22 supervisor, a little later than that, a senior</p> <p>23 supervisor of transmission and distribution</p> <p>24 for the Western area, and in about 1997, I was</p> <p>25 promoted to the area superintendent for the</p>	<p>1 Stephenville area, the western area, and in</p> <p>2 1999, my latest appointment to labour manager,</p> <p>3 Central region.</p> <p>4 Q. Turning now specifically to the 2004 Capital</p> <p>5 Budget, I wonder, Mr. Haynes, if you could</p> <p>6 refer please to page A1. What are the areas</p> <p>7 of responsibility indicated on page A1 for</p> <p>8 which you are responsible?</p> <p>9 MR. HAYNES:</p> <p>10 A. It's not on the screen here. Should this be</p> <p>11 on the screen?</p> <p>12 Q. Yes, page A1, Mr. O'Reilly, please.</p> <p>13 A. On page A1, basically the production division</p> <p>14 is responsible for the section generation on</p> <p>15 page A1, as well as a large portion of the</p> <p>16 general property section, which basically is</p> <p>17 specifically the IS & T section.</p> <p>18 Q. Okay. So we turn to page A2, where there is a</p> <p>19 little bit more of a breakdown. Could you</p> <p>20 indicate on page A2, what are the subject</p> <p>21 areas that you responsible for?</p> <p>22 A. The subject areas are the hydro plant,</p> <p>23 construction projects, tools and equipment and</p> <p>24 the thermal plant property additions,</p> <p>25 construction projects, tools and equipment.</p>
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<p>1 Q. Similarly on page A3?</p> <p>2 A. The information systems and telecommunications</p> <p>3 section, line one.</p> <p>4 Q. Mr. Haynes, starting on page A4, there is more</p> <p>5 of a breakdown of each of the projects under</p> <p>6 the ones that you are responsible for,</p> <p>7 generation and IS & T. There's also a</p> <p>8 reference to a page number for each of the</p> <p>9 projects there under fifty thousand. Mr.</p> <p>10 Haynes, was the justifications for these</p> <p>11 projects under your areas of your</p> <p>12 responsibility that are set out in Section B</p> <p>13 prepared under your direction?</p> <p>14 A. That's correct.</p> <p>15 Q. Do you accept these justifications included in</p> <p>16 Section B for projects under generation and IS</p> <p>17 & T, or information services and</p> <p>18 telecommunications, as your evidence for the</p> <p>19 purposes of this hearing?</p> <p>20 A. I do.</p> <p>21 Q. Mr. Haynes, evidence was prefiled on May 16th,</p> <p>22 2003 and July 4th, 2003 with respect to the</p> <p>23 evidence for the projects under generation and</p> <p>24 information services and telecommunications.</p> <p>25 Do you accept this pre-filed evidence as yours</p>	<p>1 for the purposes of this hearing?</p> <p>2 A. I do.</p> <p>3 Q. Mr. Haynes, as the executive responsible for</p> <p>4 production, would you please explain what your</p> <p>5 role is in the capital budget process at</p> <p>6 Hydro?</p> <p>7 A. Basically for the capital budget, both for IS</p> <p>8 & T as well as the Hydro and thermal plant</p> <p>9 areas and any other area which occasionally</p> <p>10 has a capital budget, we start off basically</p> <p>11 and we have proposals from various sections of</p> <p>12 the division. They are reviewed by the</p> <p>13 regional operations, the plant managers, for</p> <p>14 instance and the divisional managers. They</p> <p>15 are screened, if you will, at that level.</p> <p>16 They are presented to the vice-president. We</p> <p>17 go down through on a departmental basis and</p> <p>18 review these, and rationalize the approach,</p> <p>19 rationalize which projects need to be done and</p> <p>20 need to be done, you know, this proposal year.</p> <p>21 At the end of the day, we, as a division, sign</p> <p>22 off on those particular budgets and they are</p> <p>23 presented to management committee for</p> <p>24 furtherance from there.</p> <p>25 Q. After approval by the Board of Directors of</p>

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<p>1 Hydro and submission and approval by the</p> <p>2 Public Utilities Board, what will be your role</p> <p>3 with respect to any Capital Budget proposed</p> <p>4 once it's approved?</p> <p>5 A. Basically to ensure that they are completed on</p> <p>6 time and on budget.</p> <p>7 Q. Mr. Downton, with respect to the 2004 Capital</p> <p>8 Budget, I think you've already indicated your</p> <p>9 area of responsibility for information</p> <p>10 services and telecommunications. Could you</p> <p>11 please turn to page A8 of the Capital Budget</p> <p>12 application? Could you please indicate what</p> <p>13 projects you are responsible for on this page?</p> <p>14 MR. DOWNTON:</p> <p>15 A. Basically all of the projects under headings,</p> <p>16 software applications, infrastructure</p> <p>17 replacement, new infrastructure, computer</p> <p>18 operations, infrastructure replacement and new</p> <p>19 infrastructure and I guess, upgrade of</p> <p>20 technology.</p> <p>21 Q. Similarly on page A9, what are the projects</p> <p>22 prepared within your department?</p> <p>23 A. Basically all of these projects which come</p> <p>24 under the headings network services,</p> <p>25 infrastructure replacement, network</p>	<p>1 infrastructure and upgrade of technology.</p> <p>2 Q. And the project justifications that are</p> <p>3 contained in Section B for these projects,</p> <p>4 were they prepared within your department and</p> <p>5 under your direction?</p> <p>6 A. Yes, they were.</p> <p>7 Q. Do you accept them as your evidence for the</p> <p>8 purposes of this hearing?</p> <p>9 A. Yes, I do accept them.</p> <p>10 Q. Similarly, with respect to the evidence in the</p> <p>11 pre-filed evidence that has been filed with</p> <p>12 the Board, were you involved in the</p> <p>13 preparation of the evidence in so far as it</p> <p>14 related to the information systems and</p> <p>15 telecommunications projects?</p> <p>16 A. Yes.</p> <p>17 Q. And do you accept that pre-filed evidence as</p> <p>18 your own for the purposes of the hearing?</p> <p>19 A. Yes, I accept that evidence.</p> <p>20 Q. As a director of the department, what was your</p> <p>21 role in the preparation of the 2004 Capital</p> <p>22 Budget projects in your area of</p> <p>23 responsibility?</p> <p>24 A. I guess I worked with my management team to</p> <p>25 ensure that we have budgets put in place to</p>
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<p>1 support the business requirements. We review</p> <p>2 the technology direction and the Capital</p> <p>3 Budget proposals to ensure that there's</p> <p>4 consistency. After we do that review, I meet</p> <p>5 with the business directors to ensure that the</p> <p>6 proposals meet their requirements, and then</p> <p>7 after that, I basically submit my proposals to</p> <p>8 Mr. Haynes and we review those and then after</p> <p>9 that, we basically present them to executive</p> <p>10 management.</p> <p>11 Q. Once the project is approved by the Public</p> <p>12 Utilities Board, what will be your role in</p> <p>13 2004 Capital Budget project in your area of</p> <p>14 responsibility?</p> <p>15 A. My responsibility is to ensure that the</p> <p>16 projects are executed properly.</p> <p>17 Q. Mr. Dunphy. Mr. Dunphy, as we've already</p> <p>18 indicated, is called only with respect to the</p> <p>19 technical aspects of the VHF Mobile Radio</p> <p>20 Replacement Project. Mr. Dunphy, what was</p> <p>21 your role with respect to this particular</p> <p>22 project?</p> <p>23 MR. DUNPHY:</p> <p>24 A. From 2000, my appointment as a project manager</p> <p>25 until 2002 when I was appointed to manager of</p>	<p>1 network services, I was the project manager</p> <p>2 responsible for this particular project. I</p> <p>3 was also a member of the technical team that</p> <p>4 evaluated the alternatives.</p> <p>5 Q. Are you familiar with the technical aspects as</p> <p>6 outlined in the project justification for this</p> <p>7 project?</p> <p>8 A. Yes.</p> <p>9 Q. And are you familiar with the cost estimates</p> <p>10 that have been provided?</p> <p>11 A. Yes.</p> <p>12 Q. Mr. McDonald, as we indicated, has also been</p> <p>13 called only with respect to one project, the</p> <p>14 VHF Mobile Radio Replacement Project, and I</p> <p>15 wonder, Mr. McDonald, could you outline for</p> <p>16 the Commissioners what your experience has</p> <p>17 been with respect to the operation of the VHF</p> <p>18 Mobile Radio system currently owned by Hydro?</p> <p>19 MR. MCDONALD:</p> <p>20 A. My experience with the current system has been</p> <p>21 good. We use it for basic communications,</p> <p>22 talking to our work crews that are out there.</p> <p>23 We use it for switching lines in and out,</p> <p>24 obtaining our work protection so that we can</p> <p>25 safely go to work on those lines, and we would</p>

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<p>1 also use it in the event of an emergency to</p> <p>2 contact emergency services.</p> <p>3 Q. And how long have you had experience with the</p> <p>4 VHF Mobile Radio System?</p> <p>5 A. We have had a VHF Radio System for just about</p> <p>6 all of my career, so I would say perhaps</p> <p>7 thirty-three years. I do remember the first</p> <p>8 few years I was with the Power Commission, at</p> <p>9 that time we did have a different type of</p> <p>10 radio system. I'm not aware of the technical</p> <p>11 term, but it was not VHF. It was similar to</p> <p>12 CB perhaps, Citizen's Band. It was very</p> <p>13 ineffective, but since that time, we have had</p> <p>14 VHF Radio.</p> <p>15 Q. Okay. Mr. Haynes, I'd like now to turn back</p> <p>16 to page A4, and I wanted to very briefly</p> <p>17 review the projects listed there under Hydro</p> <p>18 plant where the value is over five hundred</p> <p>19 thousand dollars. I wonder if you could give</p> <p>20 a brief outline, for the Commissioners, of the</p> <p>21 first project there, replace Unit No. 7</p> <p>22 Exciter at Bay D'Espoir?</p> <p>23 MR. HAYNES:</p> <p>24 A. Okay. With a hydro plant, it's typical over</p> <p>25 the life of a plant to replace certain key</p>	<p>1 components before, you know, during its normal</p> <p>2 useful life. The exciter is one of those.</p> <p>3 It's the seventh exciter to be replaced at Bay</p> <p>4 D'Espoir. It's slightly different than the</p> <p>5 ones on unit No. 1 to 6 as that particular</p> <p>6 unit was built in 1977. It basically entails</p> <p>7 just the replacement of that particular</p> <p>8 component and the funds required approved last</p> <p>9 year, basically are to do the specification,</p> <p>10 do the preliminary engineering assessment of</p> <p>11 any particulars for that particular project.</p> <p>12 Q. Will that complete the replacement of all the</p> <p>13 exciters in the units at Bay D'Espoir?</p> <p>14 A. At Bay D'Espoir, yes.</p> <p>15 Q. The second project there is Gate Hoist No. 2</p> <p>16 at Ebbegunbaeg. I wonder if you could please</p> <p>17 briefly outline that project?</p> <p>18 A. At that particular structure, there are three</p> <p>19 gates and they are all a screw-type gate.</p> <p>20 Gate No. 2 is normally in use basically all</p> <p>21 the time to regulate the flows of water to the</p> <p>22 plant downstream to ensure that we have enough</p> <p>23 water and to maintain the head level so that</p> <p>24 we optimize the generation. We've had quite a</p> <p>25 history of problems with the screw-type gate.</p>
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<p>1 Every year we spent more and more money and</p> <p>2 they have not been reliable. Our plan is to</p> <p>3 only replace the centre gate, No. 2, to a gate</p> <p>4 hoist type mechanism, which, as I explained</p> <p>5 last year actually, is similar to what's used</p> <p>6 in Churchill Falls and quite successfully, and</p> <p>7 then basically the spare parts that we get</p> <p>8 from the replacement, we'll use to extend the</p> <p>9 life, long term, of gates number 1 and 3.</p> <p>10 Q. The third project, also under Hydro, is the</p> <p>11 replacement of Unit 2 Governor Controls at Cat</p> <p>12 Arm. Could you please briefly outline that</p> <p>13 project?</p> <p>14 A. Cat Arm, I guess Governor replacement is</p> <p>15 similar to the Bay D'Espoir. It is not as old</p> <p>16 as Bay D'Espoir. That particular manufacturer</p> <p>17 (unintelligible) slopes for Hydro has long</p> <p>18 since disappeared and bought by another</p> <p>19 company who no longer provide any form of</p> <p>20 service for that particular product, you know,</p> <p>21 card replacement or technical services. So</p> <p>22 basically it's being replaced because of</p> <p>23 unavailability of spare parts and as well,</p> <p>24 there are some continuing problems with the</p> <p>25 controls.</p>	<p>1 Q. The last Hydro project shown there, over half</p> <p>2 a million dollars, is the replacement of an</p> <p>3 Exciter for Unit 2 at Cat Arm. Could you</p> <p>4 please outline that project?</p> <p>5 A. That again is similar to the Governor on Unit</p> <p>6 No. 2. It basically is an obsolescence issue</p> <p>7 with the manufacturer no longer supporting and</p> <p>8 cutback. The company has basically been</p> <p>9 bought by others and their product line or</p> <p>10 some of their product line has been</p> <p>11 discontinued, and no support available.</p> <p>12 Q. If we could turn now please to page A5.</p> <p>13 Moving to Holyrood, your Thermal Plant, the</p> <p>14 first project there, over half a million</p> <p>15 dollars, is upgrade the control system for</p> <p>16 Holyrood. Could you please outline this</p> <p>17 project very briefly, please?</p> <p>18 A. The control system with Holyrood basically is,</p> <p>19 I guess, the central computing system and</p> <p>20 there are two or three there which basically</p> <p>21 controls the boiler, the turbine machinery.</p> <p>22 The particular product that's in place right</p> <p>23 now was provided by Westinghouse, which has</p> <p>24 been bought by a company called Emerson</p> <p>25 something, something. I forget their two or</p>

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<p>1 three words at the end of their company's</p> <p>2 name. However, they have maintained that</p> <p>3 particular product. They have a commitment to</p> <p>4 maintain products and they have a life cycle</p> <p>5 process whereby they guarantee maintenance and</p> <p>6 support for a certain period of time. For the</p> <p>7 control system on Unit No. 1 and 2, that</p> <p>8 particular support, it reached the end of that</p> <p>9 support in the end of 2002--sorry, 2001, and</p> <p>10 for Unit No. 3, that support expired at the</p> <p>11 end of the year 2002. Our plan is basically</p> <p>12 to replace that system with a system which is</p> <p>13 actively supported by the vendor and has an</p> <p>14 assurance of at least ten, if not fifteen</p> <p>15 years of vendor support and guaranteed spare</p> <p>16 components.</p> <p>17 Q. The last project, under generation, which is</p> <p>18 also at Holyrood, is the ambient monitoring</p> <p>19 system enhancement. Could you please outline</p> <p>20 that project?</p> <p>21 A. At the moment, we have four remote sites that</p> <p>22 have been installed, I guess, before 2000 and</p> <p>23 we are installing a fifth site this year,</p> <p>24 which was approved last year. The current</p> <p>25 sites basically measure total suspended</p>	<p>1 particles, which basically is greater than</p> <p>2 forty microns, which basically is soot sort of</p> <p>3 thing, and sulphur dioxide. We have been</p> <p>4 pressured and have had quite a bit of dialogue</p> <p>5 with the Provincial regulator and a lot of</p> <p>6 pressure, coaching and insistence, in some</p> <p>7 cases, to enhance that monitoring system. And</p> <p>8 basically, the proposal is to measure fine</p> <p>9 particulents, which basically is breathing,</p> <p>10 two and a half micron fine particulents which</p> <p>11 is a health issue, as well as nitrous oxide.</p> <p>12 With that particular system, along with what</p> <p>13 we've installed to date, we will have the</p> <p>14 information that will be required, I guess, as</p> <p>15 we go down the road to further environmental</p> <p>16 regulation and direction to ensure that we are</p> <p>17 proposing capital projects on a future basis,</p> <p>18 which are fixing the problem and not</p> <p>19 (unintelligible) the real data.</p> <p>20 Q. Turning now to your last area of</p> <p>21 responsibility, I wonder, Mr. Haynes, if you</p> <p>22 could turn to page A8, information systems and</p> <p>23 telecommunications. The first project there,</p> <p>24 over half a million dollars, is the</p> <p>25 replacement of the energy management system or</p>
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<p>1 the EMS system. Could you please briefly</p> <p>2 outline that project?</p> <p>3 A. The Energy Management System that's now used</p> <p>4 is a GE--it's a Harris system, now GE Harris,</p> <p>5 who bought that particular entity. It was</p> <p>6 installed in, I think, 1989, when Hydro moved</p> <p>7 to the new building and it's been in use ever</p> <p>8 since, and provided, for the most part,</p> <p>9 reliable service. It's been expanded to</p> <p>10 incorporate the growth that we've achieved.</p> <p>11 It, however, is again at the end of its useful</p> <p>12 life. By the time it's replaced in 2006, I</p> <p>13 think it'll be finished, it'll be</p> <p>14 approximately fifteen years old, twelve to</p> <p>15 fifteen years old, and our intention is to</p> <p>16 continue with what we have and to--it's</p> <p>17 essential to maintain the day-to-day</p> <p>18 operations of the system, and I guess, just</p> <p>19 this year, we had one major failure, which</p> <p>20 caused considerable delay in returning power</p> <p>21 to particularly the west coast, and I think</p> <p>22 the timing, from that perspective, is more</p> <p>23 than appropriate to replace the system.</p> <p>24 Q. The next project there, I'd like Mr. Downton,</p> <p>25 if you could please give a brief outline to</p>	<p>1 the Board of the infrastructure replacement</p> <p>2 project called end-user and server Evergreen</p> <p>3 program?</p> <p>4 MR. DOWNTON:</p> <p>5 A. The end-user and server infrastructure</p> <p>6 replacement program really is comprised of</p> <p>7 four main areas. The first area is desk top</p> <p>8 evergreen, which basically 2004 will be the</p> <p>9 second year of the program to refresh the desk</p> <p>10 top infrastructure throughout Hydro, and the</p> <p>11 focus will be primarily to Bishop Falls office</p> <p>12 area and part of Hydro Place. Again, the</p> <p>13 first year of that program is 2003. There</p> <p>14 will be approximately two hundred and twenty</p> <p>15 units replaced in 2004. The actual cost for</p> <p>16 the equipment and installation costs are</p> <p>17 approximately seven hundred thousand dollars.</p> <p>18 Also, the second item in there is additional</p> <p>19 tools to support the help desk, which is</p> <p>20 approximately a hundred and thirty thousand</p> <p>21 dollars. As indicated in the evidence we</p> <p>22 filed, we will be looking at significant</p> <p>23 changes to our server infrastructure in 2004,</p> <p>24 and I guess, what we've proposed to executive</p> <p>25 management and to the business is to</p>

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<p>1 significantly shrink the number of servers 2 that we have throughout the organization. 3 Right now we basically have twelve what we 4 call server farms located in all of our area 5 offices, and our objective is to replace those 6 such that we have centralized e-mail, file and 7 database services done only from Hydro Place, 8 and we will take advantage of our wide area 9 network infrastructure to access that 10 information. So the only servers that will be 11 remaining outside of Hydro Place will be 12 primarily for print services and also for 13 anti-virus detection. That is a considerable 14 effort. What will be done in 2004, we will be 15 replacing ten servers in Hydro Place, as part 16 of that server consolidation, and then through 17 future years, we will be replacing the servers 18 in the field that are providing print services 19 on an as-required basis.</p> <p>20 The server infrastructure portion 21 basically is comprised of four different 22 components. There is a Microsoft Quick Start 23 program, which is really a planning initiative 24 to plan out the changes of migrating from 25 Windows NT to Windows 2003. Windows NT will</p>	<p>1 see the end of its useful life in 2003, end of 2 2003. And also, the server to replace the ten 3 units that will be taken out of Hydro Place 4 will be single blade server, going in there at 5 a cost of eighty-five thousand. And the 6 actual cost to do the planning, detail 7 planning and testing and installation of the 8 software for the operating systems is about 9 two hundred thousand dollars and training 10 costs of about seventy-two thousand dollars.</p> <p>11 The fourth component of the budget 12 proposal is the replacement of the AS 400 13 computers. Both computers have reached the 14 end of their useful life as the operating 15 systems will not be supported in the near 16 future, and what Hydro is proposing is to 17 replace the existing 640 and 720 model 400 18 computers with a single, what is called now an 19 I series computer, and that will result in 20 about three hundred and fifty thousand dollars 21 on licensing and software cost savings over 22 the next five years.</p> <p>23 (10:20 a.m.)</p> <p>24 Q. So those four components comprise that project 25 as outlined on page -</p>
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<p>1 A. That's right, and that will total of two point 2 four million dollars, plus overheads and 3 contingencies, et cetera.</p> <p>4 Q. Turning now to page A9. There's one project 5 there I'd like you to outline, Mr. Downton, 6 before we get to the VHF radio, and that is 7 the replacement of operational data and voice 8 network there under upgrade technology. Could 9 you please briefly outline that project?</p> <p>10 A. Yes, as the project description indicates, 11 this is phase two of a plan to replace the 12 existing fifteen to twenty-year-old 13 operational voice and data network equipment. 14 The design and planning work completed in 15 2003. In 2004, it is proposed that the SCADA 16 data network equipment be replaced with a 17 router-based design using Internet protocol 18 routing. The design will be compatible with 19 the existing Energy Management System, since 20 this is a fundamental component to support 21 that system, but it will also be compatible 22 with the protocol that will be supported by 23 the new Energy Management System, which will 24 be an IP based protocol, and basically from a 25 design perspective, the design will be a ring</p>	<p>1 architecture so that the single point of 2 failure will be minimized in this new 3 infrastructure.</p> <p>4 Q. Mr. Chairman, that completes all the 5 questions, except for the presentation on the 6 VHF Mobile Radio Replacement Project which Mr. 7 Downton will take us through. So I don't know 8 if you want to start it now or wait until 9 after the break?</p> <p>10 CHAIRMAN:</p> <p>11 Q. I think we'll have the break and we'll do 12 that. Maybe you need some set-up time anyway, 13 do you?</p> <p>14 GREENE, Q.C.:</p> <p>15 Q. No, I think we're going to run it from the 16 system.</p> <p>17 CHAIRMAN:</p> <p>18 Q. You're going to do on there, okay. We'll 19 break for fifteen minutes.</p> <p>20 (BREAK - 10:23 a.m.)</p> <p>21 (RESUMED - 10:43 a.m.)</p> <p>22 CHAIRMAN:</p> <p>23 Q. Anything further that you have, Ms. Greene?</p> <p>24 GREENE, Q.C.:</p> <p>25 Q. Yes, Mr. Chairman, we have the presentation -</p>

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<p>1 CHAIRMAN:</p> <p>2 Q. Oh yes, you have the presentation, yes.</p> <p>3 GREENE, Q.C.:</p> <p>4 Q. Mr. Downton will take us through the</p> <p>5 presentation. We will be able to see it on</p> <p>6 the monitors and as well, hard copies of the</p> <p>7 presentation have been provided to the parties</p> <p>8 as well as to the Commissioners. There's 30</p> <p>9 slides, it should take roughly 45 minutes.</p> <p>10 MR. KENNEDY:</p> <p>11 Q. Can we enter that as an exhibit, Ms. Greene,</p> <p>12 and it would be Consent number or exhibit--we</p> <p>13 can use initials for the panel members. Okay.</p> <p>14 Exhibit number 1.</p> <p>15 EXHIBIT ENTERED ON HEARING AND MARKED EXHIBIT NO. 1</p> <p>16 GREENE, Q.C.:</p> <p>17 Q. Thank you. Mr. Downton, if you could, you can</p> <p>18 just start and take us through the</p> <p>19 presentation.</p> <p>20 MR. DOWNTON:</p> <p>21 Q. This is an overview of Hydro's</p> <p>22 telecommunications plan. It based primarily</p> <p>23 on the submission of 1997 of the</p> <p>24 telecommunications to the Board. And it's</p> <p>25 just an attempt to provide overall knowledge</p>	<p>1 of some of the technologies from a</p> <p>2 telecommunications perspective that Hydro</p> <p>3 uses. And I guess bring some clarity to maybe</p> <p>4 some of the confusion on some of the</p> <p>5 technology terms. Terry, you can go to the</p> <p>6 next slide.</p> <p>7 I guess Hydro's communications</p> <p>8 requirements are listed on the screen. The</p> <p>9 first and foremost and most important service</p> <p>10 from a communications perspective that we</p> <p>11 provide is teleprotection. Teleprotection is</p> <p>12 power system protection signalling and what</p> <p>13 that basically means is if the protection and</p> <p>14 control equipment finds a fault, say, on a</p> <p>15 transmission line, then that equipment will</p> <p>16 give a signal to the communications system and</p> <p>17 it will send a signal down the line to the</p> <p>18 next substation to open a breaker and breakers</p> <p>19 will be opened on both ends of the line and</p> <p>20 that will minimize the disruption to the power</p> <p>21 system and also to protect the equipment.</p> <p>22 The second bullet basically talks about</p> <p>23 data communications and the primary focus here</p> <p>24 is communications that supports the energy</p> <p>25 dispatch centre. It brings back status of</p>
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<p>1 breakers, generating units and transmission</p> <p>2 lines, et cetera from the various terminal</p> <p>3 stations and generating stations across the</p> <p>4 Island and into Labrador back to the energy</p> <p>5 control centre and we basically refer to this</p> <p>6 as SCADA data; SCADA referring to Supervisory</p> <p>7 Control And Data Acquisition.</p> <p>8 The next item, operational voice, this is</p> <p>9 telephone service between the terminal and</p> <p>10 generating stations and the energy control</p> <p>11 centre. And the primary focus of this</p> <p>12 communications medium is in support of the</p> <p>13 core business of power dispatch. Operational</p> <p>14 data refers to data that's not addressed by</p> <p>15 SCADA data, but is also used for other alarm</p> <p>16 and monitoring systems that Hydro has. And it</p> <p>17 brings back information on such things as</p> <p>18 fault recorders, et cetera. Administrative</p> <p>19 voice is voice which we typically look at for</p> <p>20 general administration purposes. And</p> <p>21 administrative data, we refer to data</p> <p>22 requirements to meet things such as e-mail,</p> <p>23 access to J.D. Edwards and that's again,</p> <p>24 across our system.</p> <p>25 The communications systems used by Hydro,</p>	<p>1 the first one is microwave and we'll talk a</p> <p>2 little bit about that in a few minutes. Power</p> <p>3 Line Carrier, often referred to as PLC and</p> <p>4 we're looking at high voltage PLC and the</p> <p>5 230,000 volt and 138,000 volt range. VHF</p> <p>6 mobile radio which again we'll speak to on it</p> <p>7 further. Satellite communications, the only</p> <p>8 satellite network that we now have basically</p> <p>9 runs between St. John's and Churchill Falls</p> <p>10 and in addition to supporting CF(L)CO,</p> <p>11 basically brings back operational voice and</p> <p>12 data in support of the Happy Valley Terminal</p> <p>13 station and gas turbine.</p> <p>14 Fibre optic cable, Hydro's use of fibre</p> <p>15 optic cable is pretty much limited to</p> <p>16 providing communications between our remote</p> <p>17 hydro sites and outlying structures such as</p> <p>18 spillways, control structures, spillway</p> <p>19 structures, et cetera. Wide area network,</p> <p>20 I'll just use that as an acronym, but wide</p> <p>21 area network is really a series of</p> <p>22 technologies which, I guess, consolidate</p> <p>23 information and bring it back over, primarily</p> <p>24 the microwave infrastructure back to the</p> <p>25 energy control centre and vice versa when the</p>

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<p>1 information leaves the energy control centre 2 to go out to the various stations, the same 3 thing happens in reverse. 4 Hydro also relies significantly on common 5 carrier facilities to provide various 6 requirements as defined earlier. 7 The next slide talks about microwave 8 communication system. Microwave 9 communications is a point to point 10 communications system operating in the one 11 gigahertz, 230 gigahertz radio bands. In 12 particular, in Canada, the 7 gigahertz band is 13 specified for the utilities sector. I guess 14 Industry Canada recognizes the importance of 15 the services that the utility sector provide 16 and as such, within that band, utilities are 17 allowed to use frequency diverse radios to 18 provide additional reliability on the path 19 designs. The common carriers are also allowed 20 to use this when they request for special 21 reasons. 22 The second bullet, I guess microwave 23 really involves sending waves of information 24 between a transmitter and receiver, each 25 mounted on a tower. The true fact is the</p>	<p>1 electronics are housed in a building at the 2 bottom of a tower. And on your right is a 3 picture of a microwave site and that is the 4 Granite Canal Hill microwave site. And it 5 basically provides the necessary information 6 for the remote control of this unmanned plant. 7 The microwave infrastructure is considered to 8 be a medium capacity back haul transfer 9 system. So, really it's meant for amount of 10 bulk transfer of voice and data information. 11 And it requires a clear line of site, so when 12 you go from tower to tower, ideally there 13 should be no obstructions. And microwave is 14 not considered to be useful for mobile 15 communications. Microwave functionality, from 16 Hydro's perspective, primary source of 17 communications we use it for is 18 teleprotection. Again, it provides high speed 19 teleprotection between the stations and it's 20 basically more reliable, more robust than 21 Power Line Carrier. 22 The next important function that it 23 provides is it carries the supervisory control 24 and data acquisition data in support of energy 25 management. And also it provides operational</p>
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<p>1 administrative voice, operational 2 administrative data and really the microwave 3 infrastructure for Hydro's purposes really is 4 the backbone communications infrastructure 5 that we have and microwave is very common in 6 the utility environment. 7 The Power Line Carrier characteristics, 8 it's an older technology and again, it's a 9 point-to-point system that is directly coupled 10 to the high voltage transmission lines and 11 again in Hydro's case we primarily use it on 12 our 230 kV and 138 kV lines. It involves 13 sending waves of information between adjacent 14 stations. If you look at the picture to your 15 right, basically you can see how the pedestal 16 is coupled to the transmission lines and on 17 top, the round cans are actually filters that 18 filters off the signal as it comes in from the 19 adjacent station, brings it into the 20 electronics equipment that's in the substation 21 and that will--the information will be 22 disseminated. And then on another line, you 23 will basically see the same kind of 24 infrastructure for another Power Line Carrier 25 on another transmission line.</p>	<p>1 Characteristics of Power Line Carrier, 2 basically is low speed, low capacity transfer 3 system. State of the art for high voltage 4 Power Line Carrier technology now is digital 5 technology, basically 56 kilobits which really 6 is equivalent to one voice circuit. You can 7 compress 56 into multiple voice circuits, but 8 it's considered to be one full voice circuit. 9 Performance of Power Line Carriers affected by 10 power line disturbances, in particular faults 11 and lightening strikes. So, whenever there's 12 a fault on the line or a lightening strike on 13 the line, it also interrupts the flow of 14 information on the power line using the Power 15 Line Carrier technology. And often the 16 protection signals are sent down the same 17 transmission line which is also under the 18 fault or receiving the lightening strikes. 19 Some line maintenance activities also 20 affect the Power Line Carrier. For instance, 21 when Mr. McDonald's nine crews are out working 22 on the lines, they may take a line out of 23 service and as part of taking a line out of 24 service to work on it, they will also ground 25 the transmission line. When they ground the</p>

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<p>1 transmission line, the Power Line Carrier 2 becomes ineffective for carrying a voice-- 3 well, you don't need teleprotection and your 4 data, so you have to find alternate means 5 around those particular lines. And also 6 icing, one of, I guess a significant 7 environmental concern in Newfoundland, 8 considerably affects the performance of power 9 line carrier. As ice builds up on the 10 transmission lines, the performance of the 11 Power Line Carrier significantly degrades and 12 it will basically affect the voice and data. 13 And even with the new digital technology, it 14 affects that more than the analog technology. 15 And again, Power Line Carrier is really not 16 considered to suitable for mobile 17 communications.</p> <p>18 Power Line Carrier, from Hydro's 19 perspective is used for teleprotection, SCADA, 20 operational voice and operational data and 21 again, it's very common in the utility 22 environment. And as much as it is common, 23 it's becoming less common because of the 24 technology restrictions that it brings in band 25 width.</p>	<p>1 The next slide is a picture of Hydro's 2 proposed telecommunication plan and I'll try 3 to speak to this. Up in the top left hand 4 corner under the legend, there basically are-- 5 the first three legends indicate Power Line 6 Carrier Systems. The green one basically 7 indicates the Power Line Carrier Systems that 8 have been installed between 1997 and 2003 as 9 part of the telecommunications plan. And the 10 primary focus has been on the west coast and 11 also on 202 and 206 between Bay D'Espoir and 12 Sunnyside. The red lines indicate, these are 13 existing Power Line Carriers that have not 14 been replaced, nor are there any plans to 15 replace those within the filing of Hydro's-- 16 well, basically without our five year capital 17 budget. And most of the Power Line Carrier 18 systems on the Northern Peninsula were 19 installed in the 1995 time frame. And the 20 third legend which basically is like a brown 21 colour. Those are the Power Line Carriers 22 which run between Deer Lake terminal station 23 and Cat Arm generating station and those Power 24 Line Carrier systems are proposed to be 25 replaced in the 2004 capital budget. and then</p>
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<p>1 that would be the end of Hydro's Power Line 2 Carrier replacement and upgrade project. The 3 black line which shows is like a broken 4 lightening strike, basically is the microwave 5 infrastructure and it runs from--on the west 6 coast, from Deer Lake terminal station through 7 to what we call Stony Brook which is by Grand 8 Falls and down through Bay D'Espoir and then 9 goes into Upper Salmon plant and the Granite 10 Canal plant and basically provides back haul 11 facilities for Hydro's information 12 requirements.</p> <p>13 If you look on the east coast going from 14 the energy control centre out to approximately 15 Sunnyside, the project is under construction. 16 That was done in 2001, sorry. And then the 17 next portion which runs from approximately 18 Sunnyside through to Grand Falls is under 19 construction this year and that will complete 20 the microwave built infrastructure as part of 21 the telecommunications plan. The blue broken 22 line indicate some of the lease services that 23 we lease from Aliant which is the common 24 carrier here on the Island. And the solid 25 blue line goes from the energy control centre</p>	<p>1 through to Churchill Falls and again that is 2 primarily used for Churchill Falls interaction 3 with Hydro place and Hydro also uses a very 4 small part of that band to back haul 5 operational voice and data from Happy Valley 6 to Churchill and then back to the energy 7 control centre.</p> <p>8 So, in summary that is just a quick 9 overview of Hydro's telecommunications plan 10 looking at Power Line Carrier, microwave and 11 lease services as well as satellite services.</p> <p>12 Mobile communication systems are required 13 for voice communications between personnel 14 performing switching operations, maintenance, 15 emergency repairs and it can be used for 16 mobile to a fixed location or mobile-to- 17 mobile. And VHF allows one-to-one 18 communications or also it allows one to many 19 to support work groups. And if you'll just 20 look over to the side again in the picture, 21 the person standing next to the pole has a 22 portable radio and he's either in 23 communications with the energy control centre 24 or another work crew further down the line and 25 he also has someone up on the transmission</p>

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<p>1 line doing line work that maybe Ken can speak</p> <p>2 to that.</p> <p>3 MR. MCDONALD:</p> <p>4 A. At that stage it is the installation of the</p> <p>5 grounds, you mentioned earlier, which is part</p> <p>6 of our work protection to earth the line</p> <p>7 (phonetic).</p> <p>8 (11:00 A.M.)</p> <p>9 MR. DOWNTON:</p> <p>10 A. For mobile radio systems, there's typically</p> <p>11 four frequencies of choice, there's what we</p> <p>12 call VHF, UHF and 800 megahertz and I'll speak</p> <p>13 to those in a few minutes. Again, the ideal</p> <p>14 path for mobile communications is obstruction</p> <p>15 free and the limiting factor in generally the</p> <p>16 mobile transmitter talk back range. So, the</p> <p>17 portable or the base station that someone will</p> <p>18 have is really the limiting factor of how far</p> <p>19 back that particular work group can reach.</p> <p>20 Classes of service, there's typically three</p> <p>21 classes of service recognized in mobile radio</p> <p>22 systems. There a public safety system and</p> <p>23 that's pretty much used by the police in</p> <p>24 Newfoundland it's the RCMP and RNC that</p> <p>25 basically have a public safety system. Quite</p>	<p>1 often it's also used by ambulance, civil</p> <p>2 defence, fire and rescue.</p> <p>3 The next class of service is public</p> <p>4 service and typically power utilities fall</p> <p>5 into that category and I guess, Newfoundland</p> <p>6 Hydro and Newfoundland Power have VHF mobile</p> <p>7 radio systems as part of its work</p> <p>8 requirements. The forestry sector also falls</p> <p>9 within that grouping and typically you have</p> <p>10 different forest companies doing forestry work</p> <p>11 involved. And also different manufacturing</p> <p>12 environments use mobile radio systems as well.</p> <p>13 And basically the North Atlantic Refinery use</p> <p>14 a mobile radio infrastructure at their site.</p> <p>15 And then also you can have private individuals</p> <p>16 who use VHF or mobile radio systems as well,</p> <p>17 but those are considered to be the classes.</p> <p>18 The primary differences between the classes is</p> <p>19 the public safety system is a more robust</p> <p>20 design primarily because of the safety issue</p> <p>21 from an emergency response perspective. It's</p> <p>22 typically designed to a more robust standard</p> <p>23 in a sense of availability, access and also</p> <p>24 coverage. And it's designed a little bit more</p> <p>25 rigorous than one for public service system</p>
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<p>1 which typically looks at 90 percent coverage</p> <p>2 and 90 availability of the staff being able to</p> <p>3 communicate.</p> <p>4 The next slide speaks to mobile</p> <p>5 communications frequency bands and the only</p> <p>6 reason I put this slide in was to give you</p> <p>7 some sense of the fact that depending on the</p> <p>8 technology, it basically fits very specific</p> <p>9 uses. Across the top we have VHF which is</p> <p>10 considered to be 150 to 170 megahertz, UHF is</p> <p>11 450 to 512 and then 800 is 800 to 866 and then</p> <p>12 cell phone and satellite technologies are</p> <p>13 typically in the 900 megahertz range. From</p> <p>14 the columns down to the left, general use, VHF</p> <p>15 is considered to be good for rural and</p> <p>16 suburban areas and then as the frequency goes</p> <p>17 up, it's more focused on more of a</p> <p>18 metropolitan city type of environmental use.</p> <p>19 The next one, general building losses, what</p> <p>20 this one speaks to is that VHF in particular</p> <p>21 is less impacted by terrain and buildings</p> <p>22 being the path of the communication signals</p> <p>23 and again, as you go higher in frequency,</p> <p>24 buildings and terrains will greater impact</p> <p>25 those technologies. As far as penetration</p>	<p>1 into buildings, the higher frequency will work</p> <p>2 better as far as penetrating into buildings.</p> <p>3 And moving down to foliage losses, what that</p> <p>4 basically means is VHF is better for out in</p> <p>5 the bush than UHF, 800, cell or satellite.</p> <p>6 They're less impacted by the foliage on the</p> <p>7 trees. And the multi-path effect which is the</p> <p>8 last one, really speaks to getting echo on the</p> <p>9 communication infrastructure. VHF, it is a</p> <p>10 little bit noticeable, but the higher</p> <p>11 frequency, you go typically, you do get a</p> <p>12 little bit more echo on the higher frequency</p> <p>13 equipment than on the lower frequency</p> <p>14 equipment.</p> <p>15 Next one, Terry. The next slide just</p> <p>16 tries to speak to the ranges of the</p> <p>17 technologies, and again, the same heading</p> <p>18 across the top. We have VHF, UHF, 800 cell</p> <p>19 and satellite. For a base-to-mobile, what</p> <p>20 that basically means is if I have a base</p> <p>21 station--this is typically what's considered</p> <p>22 to be a base station and this base station</p> <p>23 could be in a helicopter or it could be in a</p> <p>24 truck or it could be in a muskeg or it also</p> <p>25 could be in a terminal station, and all this</p>

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<p>1 refers to, base station to mobile to base 2 station, base is also considered to be your 3 tower. So this is high-power unit, so this 4 will reach further than a portable unit, which 5 Mr. McDonald has there. And then the last one 6 talks about mobile-to-mobile. So if you just 7 go across the top, a base-to-mobile is 8 typically about forty miles. For UHF range, 9 it's goes thirty. 800 goes twenty. Cell will 10 go probably a little bit less than twenty, and 11 satellite really is unlimited because as long 12 as you can basically see the satellite, then 13 basically, you can--you are not limited. And 14 likewise, for mobile-to-base, it's thirty 15 miles, twenty miles, fifteen, less than 16 fifteen, and again for satellite, as long as 17 the satellite can be seen, it's unlimited. 18 And for mobile-to-mobile, which would allow 19 Mr. McDonald to communicate to his line crew 20 using either this device or this device, it's 21 ten miles for VHF, seven for UHF, five for 800 22 and cell phone technology does not allow cell 23 phone to cell phone unless it goes through a 24 repeater, and whereas these units here do not 25 require a repeater, these can go unit to unit,</p>	<p>1 and the same thing applies for satellite. 2 Even though you may have satellite phones, if 3 you cannot see the satellite, then the two 4 phones cannot work in a local fashion. 5 Mobile communications systems for power 6 utilities. Power utilities rely on effective 7 wireless communication systems for switching, 8 live line, troubleshooting, emergency repairs 9 and general maintenance work. When these 10 systems do not work, life and property will be 11 endangered. I put in a couple of pictures 12 just to illustrate some of the working 13 conditions. On your left is--Ken, maybe you 14 can speak to that one? 15 MR. MCDONALD: 16 A. On the left, we're replacing a part of the 17 cross arm on a 230 kV structure, and 18 essentially, the energized conductor has been 19 lifted away by a crane and now we're in the 20 vicinity of the energized conductor and we're 21 using different tools, live line tools, the 22 orange ones you see here, to be able to 23 support this portion of cross arm that we're 24 taking away because it's damaged and it will 25 be replaced.</p>
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<p>1 On the right-hand side is a picture of a 2 relocation of an osprey nest that was built. 3 The nest was built directly over our centre 4 conductor and was giving us some problems in 5 that the portions of the nest would fall away 6 from time to time and cause an outage and can 7 actually cause a fire as well when the nest is 8 active in the summertime. So when the young 9 ones had left the nest, we relocated it to an 10 adjacent tree that's just out of view on the 11 right-hand side, and that was a very 12 successful relocation. The next year, the 13 ospreys, they came back into their tree and 14 were quite happy with the new location. 15 GREENE, Q.C.: 16 Q. And excuse me, I wonder Mr. McDonald, if you 17 could explain how a VHF mobile radio system 18 would be used by your crews in either one of 19 those work that you just described. 20 A. In the first job, the one on the left, they 21 would typically be used, this would be in a 22 remote section of the country, so it would be 23 used to establish communications with our 24 energy control centre, to ensure that it's 25 okay to go to work on the line at that time of</p>	<p>1 the day, that there's no lightning in the 2 area. They would be aware of this type of 3 thing. Also, they could contact us at any 4 time to get us away from the line if there was 5 something in particular going on. As well, if 6 it's a still day, we can communicate in those 7 towers by sort of half shouting back and 8 forth, but on days when it's windy and most 9 times at heights a hundred feet above ground, 10 there is quite a difference in the amount of 11 wind that's there, compared to at ground 12 level, so quite often then, the lead hand, who 13 is in the structure doing that job, would 14 communicate with ground crews and crane 15 operators through using a small VHF up in the 16 tower communicating below. 17 In the one on the right, there would be a 18 person on the ground that would communicate 19 with the helicopter and advise the helicopter 20 when our crew is ready to actually connect the 21 slings, that everything's okay. He's an 22 observer from the ground that would direct the 23 helicopter and essentially, most of the 24 direction is done with the helicopter. The 25 person on the structure, at that time, is</p>

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<p>1 pretty much out of communication because of</p> <p>2 the noise from the helicopter, that type of</p> <p>3 thing, so someone stands away approximately</p> <p>4 about two hundred feet, where he's got a good</p> <p>5 view of everything and will bring the</p> <p>6 helicopter in, advise the helicopter when</p> <p>7 things are hooked up and it's okay to lift</p> <p>8 away.</p> <p>9 MR. DOWNTON:</p> <p>10 A. I guess the next slide, it was a survey that</p> <p>11 Hydro did in 2001 of all of the generation and</p> <p>12 transmission utilities in Canada, and what it</p> <p>13 shows is that each major utility in Canada</p> <p>14 does have a mobile radio infrastructure. It</p> <p>15 varies between conventional to trunk to</p> <p>16 logical trunk, light trunk radio or</p> <p>17 combinations. From a frequency perspective,</p> <p>18 it also looks at some people use VHF, some</p> <p>19 people use UHF, some people use 800. So</p> <p>20 depending on the application. Do they use</p> <p>21 satellite or cell phones? The answer is some</p> <p>22 utilities do use it and is really used to</p> <p>23 extend the coverage that the UHF--sorry, that</p> <p>24 the VHF system provides, and in summary,</p> <p>25 that's what the results of the survey were.</p>	<p>1 Hydro's VHF mobile communication system,</p> <p>2 as Mr. McDonald already mentioned, is a</p> <p>3 mandatory communications link between the</p> <p>4 field and the energy control centre personnel.</p> <p>5 It's also a communications link between the</p> <p>6 work crews and/or the area offices. Allows</p> <p>7 them to communicate to the area offices if</p> <p>8 they need materials that they don't have with</p> <p>9 them as well, and also it provides paging and</p> <p>10 on-call requirements, and it's a general</p> <p>11 communications link between Hydro's fleet</p> <p>12 vehicles, and I guess, Hydro also allows Work,</p> <p>13 Services and Transportation road maintenance</p> <p>14 crews on its system and that the primary focus</p> <p>15 of that is the snow clearing operators.</p> <p>16 The existing VHF system was manufactured</p> <p>17 by a company called ATI and placed in service</p> <p>18 in 1989. ATI is a subsidiary of Alberta</p> <p>19 Government Telephones, which is now become</p> <p>20 Telus. The system was a single central switch</p> <p>21 with twenty-nine repeaters to provide Hydro's</p> <p>22 coverage across the island. Twenty-six</p> <p>23 repeaters are at Aliant sites and three are at</p> <p>24 Hydro sites. It's a single-channel system</p> <p>25 operating in the VHF range, a hundred and</p>
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<p>1 fifty megahertz, and basically it has twenty-</p> <p>2 five kilohertz channels, which is just a</p> <p>3 requirement at that day. The system also</p> <p>4 provides access to the public switch telephone</p> <p>5 network so that if the line crews are out</p> <p>6 there and they actually need to call someone,</p> <p>7 they can actually access the public switch</p> <p>8 telephone network and likewise, someone from</p> <p>9 the office can use the telephone with a</p> <p>10 special combination of coding to broadcast</p> <p>11 over a repeater to access a line crew.</p> <p>12 There's also paging capable from the ECC and</p> <p>13 also from the field. The switch and repeater</p> <p>14 equipment is maintained by Aliant. Hydro has</p> <p>15 approximately two hundred and seventy-five</p> <p>16 mobiles and seventy-five portables and Work</p> <p>17 Services has approximately three hundred and</p> <p>18 fifty mobiles.</p> <p>19 The next slide is a picture of Hydro's</p> <p>20 existing VHF mobile communications system and</p> <p>21 it basically shows the twenty-nine sites</p> <p>22 around the island and the--as you see, the red</p> <p>23 lines coming back from the sites come back to</p> <p>24 a central location in Gander, and that's where</p> <p>25 the central switch is located, and again,</p>	<p>1 Aliant supports all of that infrastructure.</p> <p>2 The existing VHF system technology</p> <p>3 issues, the system that Hydro currently has in</p> <p>4 service is one of only four systems placed in</p> <p>5 service by ATI prior to their exit from the</p> <p>6 business in 1991. The site controller and the</p> <p>7 central switch are a proprietary design and</p> <p>8 the primary issue that we have is inadequate</p> <p>9 spares to maintain the central switch and site</p> <p>10 controllers. We have not been able to secure</p> <p>11 additional spares since 1997, and--could we</p> <p>12 just go back for one second, Terry? And the</p> <p>13 picture to your right is just a picture of the</p> <p>14 central switch in the Gander central office,</p> <p>15 and really it's difficult to see from this</p> <p>16 perspective, but it's the row of equipment</p> <p>17 between the two sets of four cans, what we</p> <p>18 call cans or cylinders on the side. That's</p> <p>19 correct, Terry. Okay, next slide.</p> <p>20 (11:16 a.m.)</p> <p>21 Continuation, I guess, of the technology</p> <p>22 issues, the Motorola repeater equipment was</p> <p>23 manufacturer discontinued in '96, and the</p> <p>24 production of additional spares for those</p> <p>25 units ceased in 2000. The only spare repeater</p>

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<p>1 that Hydro had has been placed in service and 2 primarily so that we can scavenge parts from 3 the decommissioned unit to use elsewhere. We 4 are basically seeing an increasing failure 5 rate of the power supplies that support the 6 site controller because, again, they were 7 proprietary design. The Motorola radios which 8 are the ones that I showed to you that are in 9 the vehicles and substations, et cetera, were 10 manufacturer discontinued by Motorola in the 11 early 90s and parts were not manufactured to 12 support those units after, I believe, it's 13 1997. So it's been ten years--well, six years 14 since any parts were manufactured to support 15 those radios. And before Terry moves on, the 16 picture to your side, the top part of the 17 picture is the NRS 2000, what we call repeater 18 radio, for transmitting and receiving, and in 19 the bottom portion is really the site 20 controller and it's very much a computer, a 21 proprietary design computer for specific 22 application. Okay, Terry.</p> <p>23 The existing VHF system, looking back 24 over the last number of years, looking at the 25 various types of problems that we've had with</p>	<p>1 the infrastructure, I guess what we note is 2 that the yellow bar which shows the failures 3 on the switch have pretty much gone from zero 4 in 1998, up to a significant number in 2003, 5 and I guess we're also seeing increasing 6 failures on the repeater/site controller 7 equipment, which is the blue arrows--sorry, 8 the red one, as well.</p> <p>9 CHAIRMAN:</p> <p>10 Q. Excuse me, that yellow line, Mr. Downton, for 11 2003 and I see your note that it represents 12 two months.</p> <p>13 A. Yes.</p> <p>14 Q. Is that a projection based on the two months?</p> <p>15 A. No, that's -</p> <p>16 Q. Actual?</p> <p>17 A. - that's actual for two months.</p> <p>18 Q. Okay.</p> <p>19 A. Okay, Terry. The existing VHF system, 20 business issues and concerns, I guess the 21 maintenance of the VHF system is by Aliant, 22 and currently within Aliant, there are no 23 trained staff remaining knowledgeable about 24 the switch. Again, it was installed in 25 1988/89 and I guess through attrition and</p>
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<p>1 changes within the Aliant organization and the 2 fact that ATI does not--are not in the 3 business any more, there really is no one 4 who's knowledgeable about the maintenance of 5 the switch. System expansion is not possible 6 to support the existing additional coverage 7 requirements that we have for Granite Canal, 8 Happy Valley, southern Labrador area, and the 9 Great Northern Peninsula, primarily because 10 the technology cannot be bought and basically, 11 the software cannot be upgraded on that 12 particular central switch. Lack of ability to 13 increase coverage will affect work, does 14 affect work. I guess, if Mr. McDonald were to 15 speak to it, he would say at the end of the 16 day, work will get done. It will just not get 17 done the same as if we had the coverage in 18 those areas. The switch failures have and 19 will extend outages and system failure will 20 greatly impede, I guess, Mr. McDonald's 21 ability to get his work done, and will 22 increase restoration times. If the central 23 switch does fail, what it basically does, it 24 severs communications from the field back to 25 the energy control centre and it also severs</p>	<p>1 communications from a repeater to a repeater. 2 The only thing that will remain is that you 3 will have local talk around at the repeater 4 site for the people in that particular area. 5 And from Hydro's perspective, replacement time 6 after complete or partial failure of the 7 system will be eighteen to twenty-four months, 8 and we consider that to be unacceptable from 9 the impact it will have, not only on our 10 customers, but also on the safety of our 11 personnel.</p> <p>12 In summary, the anticipated life of 13 information technology is determined by three 14 factors. If you look at physical 15 obsolescence, which occurs when equipment is 16 damaged or worn beyond repair, and this is the 17 case for Hydro's VHF system. From a 18 functional obsolescence occurs when equipment, 19 although working, no longer provides useful 20 service under current conditions. This is not 21 the case for Hydro's system, and what I mean 22 by that is that the functionality that we have 23 in the existing system is the functionality 24 that we require in any future system as well, 25 and we are not changing out to improve</p>

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<p>1 functionality, but primarily because of a 2 physical and technical obsolescence. 3 Technical obsolescence occurs when equipment 4 can no longer be maintained or upgraded 5 because regulations, industry standards, 6 manufacturing priorities no longer support it, 7 and again, this is a case for the VHF system 8 that Hydro currently has. The proposed system 9 is a VHF mobile communications system. 10 Satellite and cell phone technologies, from 11 our perspective, are not suitable because of 12 functionality and coverage reasons. We're 13 also looking at a system which will support 14 the coverage requirements which we estimate at 15 thirty-five sites, plus it must be expandable 16 for future needs, and what we're also looking 17 at is a system which we will move repeaters 18 from Aliant sites, where appropriate, to 19 include coverage and decreased operating 20 costs, and there are no new sites being 21 planned as part of this build. We'll use all 22 existing, either Hydro and/or Aliant sites. 23 The proposed VHF communications system 24 will provide radio--radio access will be 25 expanded to meet Hydro's existing</p>	<p>1 requirements, plus expandable to meet future 2 needs. The system will be designed to meet 3 Industry Canada's new channel requirements of 4 twelve and a half kilohertz, which is, just 5 for your information, it's Industry Canada 6 wants to shrink the band width of the channels 7 because of spectrum congestion issues within 8 Canada and I'm sure the same thing is for the 9 United States and elsewhere. So this system, 10 when it's designed, will meet the new 11 requirements for Industry Canada. We're 12 looking at a trunk design. A trunk design is 13 more efficient for future channel requirements 14 and there are different types of trunk mobile 15 radio systems. There is a distributed 16 architecture which has no central switch, and 17 an example of that is what we call a passport 18 technology, which is what the costing for this 19 proposal was based on, versus technologies 20 which have a central switch. And there are 21 various technologies which have a central 22 switch. If you look at the consultant's 23 report, there's MPT, Tetra and LTR all have a 24 central switch. We look at the central--the 25 lack of a central switch as being a plus</p>
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<p>1 because it does not lead to the same single 2 point of failure considerations and it also 3 provides a system which will be more 4 expandable, because central switches typically 5 have a break point. So once you go beyond a 6 certain number of repeaters, you have to put 7 in another switch. However, the final 8 decision by Hydro will be made upon the tender 9 evaluation, what makes the most sense 10 technically and from a cost perspective, and 11 the cost of the various trunk mobile radio 12 systems for public service system are 13 approximately the same, and I put that 14 distinction in there, public service system, 15 because the costs for a public safety system 16 are significantly more. 17 The proposed system will support Hydro's 18 and Work Services' existing requirements, 19 which is six hundred and twenty-five mobiles 20 and seventy-five portables. It will also 21 allow integration of Hydro's mountaintop 22 repeaters. We have a mountaintop repeater VHF 23 mobile radio system between Churchill and 24 Happy Valley is used to support the 138 kV 25 transmission line and maintenance on that</p>	<p>1 line, and we look at being able to integrate 2 that at some future time. And also, what we 3 are proposing is that the system will be able 4 to support data at some future time. 5 The next picture is a picture of the 6 proposed VHF mobile communications system. It 7 consists of thirty-five repeater sites and all 8 I'll basically say is that the red circles are 9 lease sites, Aliant sites, and the black 10 squares are Hydro sites, and we basically look 11 at being able to take advantage of about 12 fourteen Hydro sites, which will leave twenty- 13 one Aliant sites to be required to provide the 14 overall coverage requirements to meet Hydro's 15 business needs. 16 The proposed VHF mobile communications 17 system, Hydro has unsuccessfully pursued 18 shared joint build lease options for a VHF 19 mobile communications system with Aliant and 20 the RCMP and RNC. I guess in the 1997/98 time 21 frame, for about three years, we worked with 22 Aliant to basically see if we could bring the 23 major users of mobile communications to the 24 table in Newfoundland so that there would be 25 one system which everyone would use and that</p>

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<p>1 was unsuccessful. The primary reason, to make 2 it viable, you would need about four thousand 3 users province wide, to make that a viable 4 option. I guess we've had discussions with 5 the RCMP and the Department of Justice over 6 the last number of years to see if we can 7 either share infrastructure with them or 8 basically lease infrastructure with them, and 9 I guess the summary of the decision from the 10 RCMP, for us to go onto the RCMP/RNC system 11 would be in the order of about twenty to 12 twenty-five million dollars, again primarily 13 because it's a public safety system and the 14 repeater and radio costs are significantly 15 more than that for a public safety system.</p> <p>16 Hydro is not committed to an own-only 17 mobile communications infrastructure, and I 18 guess we've shown that by, I guess, what we've 19 pursued over the last five to seven years. We 20 are proposing a shared cost agreement between 21 Hydro and Works Services and Transportation, 22 and we are proposing that capital and 23 operating costs to be shared between Hydro and 24 Works Services and Transportation, and the 25 important thing to note is whether Works</p>	<p>1 Services are part of the proposed system or 2 not, the cost for this system are required for 3 Hydro's use. Works, Services and 4 Transportation coverage requirements over and 5 above Hydro's will be at Works Services' 6 expense and any cost recovery from Works 7 Services of capital and/or operating 8 contributions will result in a reduction of 9 Hydro's revenue requirement, whether that be 10 capital, and in the case of its operating, it 11 will just go into a general revenue and the 12 rate holder will be held harmless from this 13 initiative.</p> <p>14 With regards to Newfoundland Power, we 15 basically--the system will be expandable to 16 accommodate Newfoundland Power when, and if, 17 it is a viable alternative for Newfoundland 18 Power. And at that time, Industry Canada and 19 the CRTC will also be required to intervene 20 because there are certain restrictions with 21 regards to Hydro becoming a common carrier, 22 unless Newfoundland Power actually buys into 23 the cost of the infrastructure, which is our 24 interpretation of Industry Canada and CRTC 25 regulations.</p>
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<p>1 Summary of the proposed alternatives, a 2 complete replacement of the existing 3 infrastructure is the least cost option and 4 based on the information that we sent out on 5 Friday, Friday past, we have shown that. The 6 additional functionality offered by the trunk 7 alternative outweighs the small incremental 8 cost over the conventional alternative. 9 Currently, a leasing option does not exist. 10 However, with that said, when Hydro goes to 11 tender at some future time for this system, a 12 leasing option will be put in the tender, as 13 it is in most of our tenders, to see if indeed 14 a leasing option is viable at that particular 15 time. I should also note that in 1989 when 16 Hydro--or 1987, when Hydro went to contract 17 for the existing system, basically a leasing 18 option was proposed by Newtel at that time, 19 and also Terra Nova Tel, and the leasing cost 20 option was not a viable option, from a 21 financial perspective.</p> <p>22 And the last side, I believe, is a 23 summary of proposed alternatives. There is no 24 cost advantage to do a phased implementation 25 of the proposed system, and what we've shown</p>	<p>1 there is a phased implementation of Hydro 2 moving forward with the proposed system in 3 2004/2005 and delaying all but twelve repeater 4 locations until three to five years out versus 5 a complete rebuild over the infrastructure in 6 2004/2005. And if you look at the information 7 that was sent out on Friday, you'll find that 8 there's about a hundred thousand dollars 9 difference on over a thirteen million dollar 10 project. I believe that's the last slide, 11 Terry.</p> <p>12 Q. Mr. Downton, the proposed VHF mobile radio 13 system project you've just described, that's 14 the project that is set out on page B-71 in 15 the application, is that correct? 16 A. That's correct.</p> <p>17 Q. And it's also the one that's described in the 18 Business Case analysis that was attached in 19 Section G, Appendix F to the application, is 20 that correct? 21 A. That's correct.</p> <p>22 Q. Can you please summarize Hydro's position with 23 respect to the overall proposed mobile radio 24 system project as outlined with our 25 application?</p>

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<p>1 A. First and foremost, the proposed system is 2 critical to Hydro being able to carry out its 3 business in the future. And with the existing 4 technology issues we have with the current 5 infrastructure, from my perspective, Hydro is 6 at risk to continue being able to provide 7 mobile communications in support of its core 8 business. The trunked radio alternative that 9 Hydro has presented, from our perspective, 10 provides the least cost option for Hydro and 11 is the best technology solution that we've 12 proposed. 13 (11:32 a.m.) 14 Q. Mr. Haynes, as the executive responsible for 15 this project, could you please advise what 16 your position is with respect to the project 17 from Hydro's perspective? 18 MR. HAYNES: 19 A. From the--Newfoundland and Labrador Hydro does 20 need an effective VH mobile communication 21 system. I think in the--I shouldn't say I 22 think. In the proposed--we have proposed to 23 spend a very moderate amount of money in 24 excess of the least cost long-term alternative 25 in the order of, I think, \$200,000 or so, and</p>	<p>1 we feel that there's enough unquantifiable 2 benefits in the proposal that makes that more 3 than justified from the point-of-view of 4 expendability. I guess future involvement of 5 Newfoundland Power, if it so chose, is it's 6 easy to expand, and a lot of unquantifiable 7 benefits by proceeding that way. We need it, 8 we have to have it to ensure our--that we 9 deliver power and repair damaged lines or 10 stations or whatever in an effective manner. 11 Any delay from the energy control centre 12 providing, you know, permits to Mr. McDonald's 13 crew, if you go back to some of these 14 photographs that were in the presentation, if 15 the VHF was not there, then basically the 16 lines would have to be de-energized when they 17 depart or you would look for a cell phone if 18 that works or whatever. And those things are 19 not reliable in remote areas, so it is 20 required. 21 Q. Mr. Haynes, the particular project that has 22 been proposed, can you comment with respect to 23 Hydro's perspective on whether it is the least 24 cost option available? 25 A. As I just mentioned, in the analysis that we</p>
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<p>1 had done and the various responses to requests 2 for information responding to comments made in 3 the submission by the Industrial Customers we 4 had reviewed all those things and we are quite 5 confident that our proposal is the best 6 alternative for Newfoundland and Labrador 7 Hydro. And as I mentioned, the only different 8 in the cost from a least cost is roughly 9 \$200,000 which we feel is justified based on 10 the unquantifiable benefits of the radio. 11 Q. Thank you. That completes my direct 12 examination of this panel. 13 CHAIRMAN: 14 Q. Okay. Thank you, Ms. Greene. Are you ready 15 to proceed? 16 GREENE, Q.C.: 17 Q. It's Newfoundland Power first, Mr. Chairman, 18 under the Rules. 19 CHAIRMAN: 20 Q. I'm sorry. I should have looked at my sheet 21 here. 22 MR. KENNEDY: 23 Q. Mr. Chair, it's Newfoundland Power followed by 24 the Industrial Customer. 25 CHAIRMAN:</p>	<p>1 Q. Yes, it is. 2 HUTCHINGS, Q.C.: 3 Q. But thank you for thinking of us. 4 CHAIRMAN: 5 Q. Mr. Alteen, do you have any questions of the 6 witnesses? 7 MR. ALTEEN: 8 Q. Yes, we do. 9 CROSS-EXAMINATION BY MR. PETER ALTEEN 10 MR. ALTEEN: 11 Q. Your panel--Mr. McDonald, I don't think we'll 12 have many questions that will involve a lot of 13 input from you, so you can rest easy for the 14 period that we'll be questioning, anyway. And 15 in terms of the questions, Mr. Downton, I'm 16 going to direct them to you, but obviously Mr. 17 Dunphy or Mr. Haynes can add anything that 18 they think is useful or you can pass the ball 19 to them as the quarterback, if that's 20 satisfactory to you. 21 MR. DOWNTON: 22 A. Okay. 23 Q. Good. Let's start out with the costs. Mr. 24 O'Reilly, can we see B-71, please? Just 25 scroll down a little bit there, Mr. O'Reilly.</p>

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<p>1 That's fine. Now, Mr. Downton, the 8.850</p> <p>2 million that's there in the total is the total</p> <p>3 cost, the forecast cost of the system,</p> <p>4 correct?</p> <p>5 A. That's correct.</p> <p>6 Q. That's what we're working with. Now, can we</p> <p>7 go to NP-2, Terry? And you might as well keep</p> <p>8 B-71 around because we'll be coming back to</p> <p>9 it. I'm sorry, NP-5, excuse me, Terry--Mr.</p> <p>10 O'Reilly. And in NP-5 we asked some questions</p> <p>11 in relation to the financial analysis filed in</p> <p>12 support of the Business Case for the VHF</p> <p>13 mobile radio system and a little bit of</p> <p>14 differences in cash flows?</p> <p>15 A. Yeah.</p> <p>16 Q. And you're familiar with that question?</p> <p>17 A. Yes.</p> <p>18 Q. And if you can scroll to page 2? You see</p> <p>19 there the trunked radio system we have capital</p> <p>20 costs of the total \$5.7 million, correct?</p> <p>21 A. Yes.</p> <p>22 Q. And what's the difference in that and the</p> <p>23 capital cost of 8.8 that's shown in B-71?</p> <p>24 A. When we did the cash--or I should say the</p> <p>25 evaluation, net present value of the</p>	<p>1 alternatives, the 2.7 and 3 million for a</p> <p>2 total of 5.7 million were what we estimated to</p> <p>3 be the cost of supply of the system. What</p> <p>4 were not added into the 5.7 million, were</p> <p>5 basically project management, internal</p> <p>6 engineering and our usual overheads escalation</p> <p>7 and contingencies.</p> <p>8 Q. Is it fair we'd call those internal Hydro</p> <p>9 costs?</p> <p>10 A. Internal Hydro costs.</p> <p>11 Q. And they're about 3.1, 3.2 million dollars?</p> <p>12 A. Yes.</p> <p>13 Q. Okay. The \$5.7 million capital costs that's</p> <p>14 shown in Appendix A-1 here and is shown</p> <p>15 consistently in your description of the</p> <p>16 trunked radio, your analysis of the trunked</p> <p>17 radio, that comes from the consultant's</p> <p>18 report?</p> <p>19 A. Those costs are consistent with what was in</p> <p>20 the consultant's report. When the</p> <p>21 consultant's report was generated in 2001, he</p> <p>22 looked at various technologies and basically</p> <p>23 he looked at the MPT, LTR and some of the</p> <p>24 other technologies. I guess after 2001 we</p> <p>25 basically kept continuing our search for</p>
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<p>1 different alternatives and we basically found</p> <p>2 another product, I guess, another technology</p> <p>3 called the passport technology and the pricing</p> <p>4 that was done for the--based on the 5.7</p> <p>5 million is based on the passport technology.</p> <p>6 Q. That's based on the passport technology, it's</p> <p>7 not based upon the custom system--let's do it</p> <p>8 this way, let's go to Appendix C to the</p> <p>9 Business Case, Mr. O'Reilly. And I'm looking</p> <p>10 for Attachment 5. No.</p> <p>11 MR. HUTCHINGS:</p> <p>12 Q. That's Appendix 5. He needs Attachment 5.</p> <p>13 MR. ALTEEN:</p> <p>14 Q. Yes. The consultant's report is Appendix C,</p> <p>15 Mr. O'Reilly, I believe, and we're looking for</p> <p>16 Attachment 5 to that report, yeah. We're</p> <p>17 getting there. Scroll along. Okay, one more.</p> <p>18 Here we go. Now, go back one page. There you</p> <p>19 go. Thank you, very much, Mr. O'Reilly. Now,</p> <p>20 when we look at this Attachment 5 to your</p> <p>21 consultant's report, we see there under the</p> <p>22 LTR, which is the second column, we see the</p> <p>23 costs associated with the LTR technology. And</p> <p>24 they approximate \$5.7 million. Is that fair?</p> <p>25 A. That's fair.</p>	<p>1 Q. That is not the source of the \$5.7 million</p> <p>2 that is in your financial analysis, is that</p> <p>3 what you're saying?</p> <p>4 A. Basically, I guess, the short answer is no,</p> <p>5 it's not exactly the same. We basically</p> <p>6 looked at other technologies and I guess the</p> <p>7 passport technology was consistent with that</p> <p>8 offer by the transcript LRT and the tetra</p> <p>9 technologies.</p> <p>10 Q. Yeah. The passport technology is something I</p> <p>11 understand--I'm trying to stick within the</p> <p>12 walls of your consultant's report right now,</p> <p>13 Mr. Downton. Your consultant reviewed four</p> <p>14 different technological alternatives here,</p> <p>15 didn't he?</p> <p>16 A. Yes.</p> <p>17 Q. And all of them are trunked technologies, are</p> <p>18 they not?</p> <p>19 A. Yes.</p> <p>20 Q. And the cost variance for these four different</p> <p>21 trunked technologies was between 5.7 million</p> <p>22 to 11.7 or 11.8 million, is that correct?</p> <p>23 A. Yes.</p> <p>24 Q. So the range was almost two times in cost from</p> <p>25 least cost to the highest cost of these four</p>

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<p>1 trunked technologies?</p> <p>2 A. Yeah. And I guess in particular of note is</p> <p>3 the smart zone and EDACS are considered to be</p> <p>4 considered to be public safety systems, and</p> <p>5 that's primarily why you see the significant</p> <p>6 increase in cost there whereas the tetra and</p> <p>7 transcript systems are more of a public</p> <p>8 service system.</p> <p>9 Q. Fair comment. And even between the tetra and</p> <p>10 the LTR, though, there's a significant</p> <p>11 difference. You're looking at a difference of</p> <p>12 over \$2 million, are you not?</p> <p>13 A. Yes.</p> <p>14 Q. Okay. Now, can we go back to B-71, please,</p> <p>15 Mr. O'Reilly? Thank you. This is the total</p> <p>16 project cost, again, Mr. Downton. And we've</p> <p>17 agreed that the difference between the 5.7</p> <p>18 million that you've called external costs or</p> <p>19 projects costs and this 8.8 is about 3.1 or</p> <p>20 3.2 million of Hydro internal costs. What's</p> <p>21 in that internal cost of 3.1, 3.2 million, can</p> <p>22 you explain that to the Board?</p> <p>23 A. Basically what would be in there would be our</p> <p>24 own internal engineering, any insulation that</p> <p>25 we would have to do outside what the contact</p>	<p>1 would have to do, any materials that are</p> <p>2 outside of what the contractor would do, and</p> <p>3 did I say project management and engineer.</p> <p>4 Q. Well, what labour are you presuming that you</p> <p>5 would do outside of what the contractor will</p> <p>6 do, or do you just make a general allowance</p> <p>7 for it, Mr. Downton? How do you sort of</p> <p>8 determine that and get your head around that?</p> <p>9 A. Well, basically, for a contract of this size</p> <p>10 we would do an approximation of what we felt</p> <p>11 based on other projects that we've done of</p> <p>12 what the labour costs would be. As much as</p> <p>13 the vendor has the primary responsibility to</p> <p>14 do the design, we also have the responsibility</p> <p>15 to ensure consistency of the design and</p> <p>16 provide overall project management from our</p> <p>17 perspective in addition to the project</p> <p>18 management that they would do.</p> <p>19 Q. Okay. Well, what kind of materials would</p> <p>20 there be in terms of materials that Hydro</p> <p>21 would use that the contractor wouldn't supply,</p> <p>22 just give us some sense of what that might</p> <p>23 include?</p> <p>24 A. I don't know, maybe some additional coupling</p> <p>25 equipment that had not been taken into</p>
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<p>1 consideration in the detail design and those</p> <p>2 sorts of things. I don't know if Mr. Dunphy</p> <p>3 can comment further, if you don't mind?</p> <p>4 MR. DUNPHY:</p> <p>5 A. Normally that's miscellaneous materials. It</p> <p>6 could be cable, it could be mounting</p> <p>7 equipment. There's a variety of things that</p> <p>8 that covers.</p> <p>9 Q. But it's not going to be repeaters or any of</p> <p>10 those major technological components. Is that</p> <p>11 a fair assumption?</p> <p>12 A. No. That is a fair assumption, yes.</p> <p>13 MR. DOWNTON:</p> <p>14 A. Now, what would be included in there may be</p> <p>15 spared, would be spare equipment and test bed</p> <p>16 for the equipment. And that's fairly common</p> <p>17 for what Hydro does.</p> <p>18 (11:45 a.m.)</p> <p>19 Q. I notice that the \$3.15 million for internal</p> <p>20 costs for Hydro never changes across all of</p> <p>21 the alternatives that you considered in your</p> <p>22 financial analysis of alternatives to arrive</p> <p>23 at your least cost solution. Is that a fair</p> <p>24 observation, is that correct?</p> <p>25 A. That's a fair observation.</p>	<p>1 Q. So does that reflect Hydro's conscious sort of</p> <p>2 thinking that no matter which solution it</p> <p>3 takes, its internal costs will be the same?</p> <p>4 Is that something you've thought through or is</p> <p>5 that just sort of what I'd call a gross</p> <p>6 assumption that you decided to hold the same</p> <p>7 through all analysis?</p> <p>8 A. It is an estimate and it is also an assumption</p> <p>9 that we decided to hold it through the</p> <p>10 analysis. And I guess one of the reasons that</p> <p>11 we decided that is until you get into the</p> <p>12 detail design and know what particular</p> <p>13 technology you're looking at, it's difficult</p> <p>14 to estimate to that degree of detail at this</p> <p>15 point-in-time what your own internal labour</p> <p>16 costs are. So that's why we basically held it</p> <p>17 consistent across the technologies.</p> <p>18 Q. Is it fair to say that--is it a fair</p> <p>19 observation that the internal costs associated</p> <p>20 with technology change would be material, is a</p> <p>21 substantial part of that \$3 million?</p> <p>22 A. Would the material be substantial?</p> <p>23 Q. No, no. The organizational costs, your</p> <p>24 internal costs of dealing with a change in</p> <p>25 technology is going to be a big chunk of that</p>

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<p>1 \$3 million, is that fair?</p> <p>2 A. I'd have to look at the detail costs. But,</p> <p>3 I'd have to look at the detail costs, to be</p> <p>4 honest. I thought we had provided that</p> <p>5 information in one of the R--one of the</p> <p>6 Requests for Information.</p> <p>7 GREENE, Q.C.:</p> <p>8 Q. You're talking about the breakdown of costs</p> <p>9 provided in response to NP, right? Actually,</p> <p>10 I missed the--what level of costs you were</p> <p>11 looking for.</p> <p>12 MR. ALTEEN:</p> <p>13 Q. We're looking at the \$3.2 million of Hydro's</p> <p>14 internal costs.</p> <p>15 GREENE, Q.C.:</p> <p>16 Q. Yes. But then you asked organizational costs</p> <p>17 or something.</p> <p>18 MR. ALTEEN:</p> <p>19 Q. Okay. Then I asked whether those costs would</p> <p>20 change if you were moving from one technology</p> <p>21 to the other, to another technology. Is that</p> <p>22 a big influence of that \$3.2 million worth</p> <p>23 cost? And it would seem to me that that's a</p> <p>24 big part of it, going from one technology to a</p> <p>25 new technology poses costs on your business,</p>	<p>1 is that fair?</p> <p>2 A. Yes.</p> <p>3 Q. That's fair, is it?</p> <p>4 A. Yes.</p> <p>5 Q. Okay, then. Is it also fair not changing</p> <p>6 technologies would tend, by comparison, to</p> <p>7 reduce the cost to your organization?</p> <p>8 A. Not really--not necessarily. I guess in</p> <p>9 particular with the VHF mobile system, mobile</p> <p>10 radio system, which is what we're talking</p> <p>11 about now, what we have is a hybrid between a</p> <p>12 conventional and a trunk radio system. And I</p> <p>13 guess what we're asking for from a</p> <p>14 functionality perspective for the proposed</p> <p>15 system is basically the same type of</p> <p>16 functionality, but it will not be the same</p> <p>17 primarily because the technologies have</p> <p>18 changed in the last 15 years. So, as much as</p> <p>19 you're not changing, you are basically</p> <p>20 changing the technologies, you're also putting</p> <p>21 people in there that didn't exist before. So</p> <p>22 from my perspective, I don't necessarily agree</p> <p>23 that the costs would not increase. I don't</p> <p>24 know if you understand where I'm coming from?</p> <p>25 Q. No, but that's fine. I might at the end of</p>
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<p>1 it. For the conventional option that you</p> <p>2 evaluated, you do not think that your internal</p> <p>3 costs would be lower to implement a</p> <p>4 conventional system versus an LTR system?</p> <p>5 A. Yeah. As much as we call it a conventional</p> <p>6 system, it's a conventional system based on</p> <p>7 providing the functionality that we have now,</p> <p>8 which, if you talk about conventional systems,</p> <p>9 what we have is not "a conventional system".</p> <p>10 So we basically have a hybrid, if you want to</p> <p>11 call it that, of a conventional/trunking</p> <p>12 system.</p> <p>13 Q. So you have a hybrid of an LTR and a</p> <p>14 conventional system, now you're moving to a</p> <p>15 completely LTR system, that's your evidence,</p> <p>16 really, is it?</p> <p>17 A. Yes.</p> <p>18 Q. In a nutshell?</p> <p>19 A. Yeah. So we looked at the same functionality</p> <p>20 of a conventional system that we have now and</p> <p>21 basically the same functionality in an LTR</p> <p>22 system.</p> <p>23 Q. When I looked at B-71--can we see that again,</p> <p>24 Mr. O'Reilly, please? One of the things that</p> <p>25 struck me, Mr. Downton, is the high proportion</p>	<p>1 of labour costs in this project. This project</p> <p>2 is 8.85 million and almost 6.4 million of it</p> <p>3 is labour. And I'm just wondering, 70 percent</p> <p>4 labour for this type of contract seems a</p> <p>5 little bit -</p> <p>6 A. Yeah, well, it is.</p> <p>7 Q. - odd to me.</p> <p>8 A. It is, in a sense. I'll speak to that.</p> <p>9 Typically, when we do up our capital budgets,</p> <p>10 we have the classification of material supply</p> <p>11 and labour. We really don't have a contract</p> <p>12 heading. And the engineer who basically put</p> <p>13 together this cost summary looked at this is a</p> <p>14 project that someone else is going to supply</p> <p>15 and what he did, he basically put it in the</p> <p>16 labour component. So as much as it's the</p> <p>17 labour is high, it really is the supply of the</p> <p>18 system.</p> <p>19 Q. So looking at that justification sheet B- 71</p> <p>20 there now, the labour for 2004 and 2005 would</p> <p>21 contain the 3 million and 2.7--or 2.7 and 2</p> <p>22 million dollar respectively that you have as</p> <p>23 an estimated contract cost?</p> <p>24 A. Yes.</p> <p>25 Q. And that conforms with your conclusion in NP-</p>

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<p>1 5, I believe that the timing of the costs had</p> <p>2 changed from 2004 and 2005? If we go back to</p> <p>3 NP-5, the capitals were different in your</p> <p>4 revised schedules?</p> <p>5 A. Go back to NP-5.</p> <p>6 Q. Okay. Here's NP-5. 2.7 million in 2004 and 3</p> <p>7 million in 2005.</p> <p>8 A. Yeah. And I guess what I was trying to</p> <p>9 explain there, the 2.7 million, really, if you</p> <p>10 want to go back to the B-71, really comes out</p> <p>11 of that pieces that we've called labour.</p> <p>12 Q. Okay. So -</p> <p>13 A. And then likewise, for 2005 the 3 million</p> <p>14 comes out of the component called labour</p> <p>15 there, as well.</p> <p>16 Q. The only difficulty I have with all of that is</p> <p>17 when I look at the labour for 2004, it's 2. 52</p> <p>18 million and you've got 2.7 million coming out</p> <p>19 of it. And I'm just sort of wondering how</p> <p>20 that would work.</p> <p>21 A. And again, it's basically it's the way that</p> <p>22 the engineer who did this put together the</p> <p>23 costs. From his perspective he looked at</p> <p>24 those three and used them interchangeable. He</p> <p>25 looked at material supply and labour and</p>	<p>1 basically engineering and from his</p> <p>2 perspective. When he did it, he did not</p> <p>3 differentiate between internal and external</p> <p>4 when he put together those labour costs.</p> <p>5 Q. Yes. But your external costs are 2.7 million</p> <p>6 in 2004, that's all I'm saying, and your</p> <p>7 labour is only 2.5 in this justification.</p> <p>8 A. Yeah. And I guess what I'm saying is that the</p> <p>9 contract costs of estimated to be 2.7 really</p> <p>10 will touch on material supplies, labour and</p> <p>11 engineering.</p> <p>12 Q. Material supply, labour and engineering.</p> <p>13 A. I guess if we had another heading called</p> <p>14 "Contract", or "Supplier Contract Amount",</p> <p>15 then we would have had a \$2.7 million figure</p> <p>16 in there. And I guess when the engineer did</p> <p>17 this cost estimate, he allocated the \$2.7</p> <p>18 million for material supply, labour and</p> <p>19 engineering.</p> <p>20 Q. That's a good time to break, Mr. Chairman.</p> <p>21 CHAIRMAN:</p> <p>22 Q. Okay, fine. We'll break for 15 minutes.</p> <p>23 (BREAK - 11:54 a.m.)</p> <p>24 (RESUMED AT 12:13 p.m.)</p> <p>25 CHAIRMAN;</p>
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<p>1 Q. Okay, Mr. Alteen.</p> <p>2 MR. ALTEEN:</p> <p>3 Q. Thank you, Mr. Chairman. Thank you,</p> <p>4 gentlemen. Mr. O'Reilly, can we go to page 28</p> <p>5 of Appendix C to the Business Case. That's</p> <p>6 page 28 of the Technical Report of Custom</p> <p>7 Systems Electronics Limited.</p> <p>8 CHAIRMAN:</p> <p>9 Q. Carry on, Mr. Alteen, I'll find it eventually.</p> <p>10 It's already on the screen, but I have trouble</p> <p>11 focusing on that.</p> <p>12 MR. ALTEEN:</p> <p>13 Q. This page 28, Mr. Downton, those are the</p> <p>14 mobile system recommendations of your</p> <p>15 consultant, Customs Systems Electronics?</p> <p>16 MR. DOWNTON:</p> <p>17 A. Yes.</p> <p>18 Q. And if we look at line 11.3.4, is it a fair</p> <p>19 and I put to you correct conclusion that the</p> <p>20 preferred mobile radio system recommended by</p> <p>21 your consultant is the LTR system?</p> <p>22 A. That's correct.</p> <p>23 Q. That LTR system is the LTR system that is</p> <p>24 evaluated in the technical report?</p> <p>25 A. I'll ask Mr. Dunphy to speak to that since he</p>	<p>1 did most of the analysis.</p> <p>2 MR. DUNPHY:</p> <p>3 A. Are you referring to the Consultant's Report?</p> <p>4 MR. ALTEEN:</p> <p>5 Q. Yes, I am.</p> <p>6 A. I believe that is true, yes.</p> <p>7 Q. If I speak to Technical Report, Mr. Dunphy,</p> <p>8 just so we're clear, it's Custom Systems</p> <p>9 Electronic's Report I'm referring to. So that</p> <p>10 is what he has recommended. Now the</p> <p>11 introduction to the Technical Report, can we</p> <p>12 go to page 2 of this report, Mr. O'Reilly</p> <p>13 please? I mean the Technical Report, Mr.</p> <p>14 O'Reilly, that report we were in, the</p> <p>15 Consultant's Report. It's Appendix C to this.</p> <p>16 Go to page 2. And here there's a general</p> <p>17 discussion by the consultant where he</p> <p>18 describes the most important requirement of a</p> <p>19 made mobile radio system as being access, and</p> <p>20 he determines it by two factors: geographical</p> <p>21 area coverage and adequate channel capacity.</p> <p>22 Do you agree with that general assessment of</p> <p>23 the consultant?</p> <p>24 A. Yes.</p> <p>25 Q. From your comments this morning, is it a fair</p>

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<p>1 conclusion for the Board to make that the</p> <p>2 conventional system alternative would meet the</p> <p>3 access requirements of Hydro?</p> <p>4 A. Yes.</p> <p>5 Q. And it's fair to say that the conventional</p> <p>6 mobile radio system that you've analyzed</p> <p>7 provides all the functionality you require,</p> <p>8 there's no dispute about that, is there?</p> <p>9 A. No.</p> <p>10 Q. Okay. Now, the financial analysis, we can go</p> <p>11 to the business case, Mr. O'Reilly and I think</p> <p>12 we go to page 10 of the business case, that's</p> <p>13 Tab 4. The financial analysis is summarized</p> <p>14 on page 10 of the business case. It compares</p> <p>15 the cost of the proposed trunked radio system</p> <p>16 with the conventional radio system, is that</p> <p>17 correct?</p> <p>18 A. Yes.</p> <p>19 Q. And the financial analysis as been frankly</p> <p>20 spoken to by Mr. Haynes shows a conventional</p> <p>21 radio system to be lower cost option by</p> <p>22 approximately \$230,000.00, is that a correct</p> <p>23 reading of that?</p> <p>24 A. Yes.</p> <p>25 Q. So, it's fair to say that on a strict basis,</p>	<p>1 Hydro is not proposing the least cost option;</p> <p>2 they're proposing the next to least cost</p> <p>3 option, is that fair?</p> <p>4 A. Based on conditions right now, that is</p> <p>5 correct.</p> <p>6 Q. And the evidence of the panel has been that</p> <p>7 you believe that the softer or less -</p> <p>8 A. The intangibles.</p> <p>9 Q. Yes, the intangibles justify that additional</p> <p>10 \$230,000.00, is that your position?</p> <p>11 A. Yes.</p> <p>12 Q. Yes, okay. Now, when we looked at those</p> <p>13 numbers, the capital cost of the conventional</p> <p>14 radio system is over--it's \$925,000.00 higher,</p> <p>15 if you look around the capital line in the</p> <p>16 first graph, than the proposed trunked radio</p> <p>17 system. Why does a conventional radio system</p> <p>18 have a higher capital cost? What's in that?</p> <p>19 What's driving that?</p> <p>20 A. I'll defer that to Mr. Dunphy.</p> <p>21 MR. DUNPHY:</p> <p>22 A. Net estimate is an assumed hypothetical, I</p> <p>23 suppose, configuration for a conventional</p> <p>24 system that it was felt met the reliability</p> <p>25 and availability requirements for Hydro.</p>
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<p>1 Q. So there's no type of component that drives</p> <p>2 that or there's no piece of equipment, it's</p> <p>3 not repeaters, it's not a switch, it's not the</p> <p>4 -</p> <p>5 MR. DOWNTON:</p> <p>6 A. It's basically the switch. Because the</p> <p>7 trunked radio alternative that we've looked at</p> <p>8 proposing is, does not have a central switch.</p> <p>9 The conventional system does have at least one</p> <p>10 switch.</p> <p>11 Q. And I guess, could we go to NP-2 please? If</p> <p>12 you look at NP-2, there's a phrase in there</p> <p>13 which I'd ask you to provide an interpretation</p> <p>14 for the uninitiated, and it starts at line 15.</p> <p>15 Could you read the sentence that starts "As</p> <p>16 well", at line 15, Mr. Downton or Mr. Dunphy?</p> <p>17 MR. DOWNTON:</p> <p>18 A. I'll let you read it Gerard.</p> <p>19 MR. DUNPHY:</p> <p>20 A. The sentence that begins on line 15?</p> <p>21 Q. Yes.</p> <p>22 A. "As well, the distributed design topology of</p> <p>23 the proposed system and the known channel</p> <p>24 efficiencies of a trunked radio system in a</p> <p>25 multi-channel environment both lend to</p>	<p>1 increased overall efficiency."</p> <p>2 Q. Okay, the first question, what is distributed</p> <p>3 design topology?</p> <p>4 A. Refers to a design wherein there's no single</p> <p>5 central point of failure, my interpretation.</p> <p>6 Q. Okay, and are we to take it that the</p> <p>7 distributed design topology here is a</p> <p>8 reference to what you refer to as the passport</p> <p>9 system in your presentation?</p> <p>10 A. Yes.</p> <p>11 Q. What are the increased overall efficiencies?</p> <p>12 A. The increased overall efficiencies referred</p> <p>13 to?</p> <p>14 Q. Yes.</p> <p>15 A. In instances where traffic dictates that</p> <p>16 multiple channels are required, a trunked</p> <p>17 radio system allows better reuse of radio</p> <p>18 channels than a multiple channel conventional</p> <p>19 system would.</p> <p>20 Q. Does that result in cost efficiency?</p> <p>21 A. Yes, it does result in cost efficiency in</p> <p>22 depending on the number of channels required,</p> <p>23 there would be a reduced repeater</p> <p>24 requirements, reduced channel requirements and</p> <p>25 reduced interfacility requirements.</p>

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<p>1 Q. Has Hydro quantified those cost efficiencies?</p> <p>2 Are they in a position to inform the Board as</p> <p>3 to what they are?</p> <p>4 A. No, we have not quantified those cost</p> <p>5 efficiencies. That will depend on the detail</p> <p>6 design of the system that's installed.</p> <p>7 Q. Is it fair to say that the passport mobile</p> <p>8 radio system you referred to this morning is</p> <p>9 the option that Hydro is leaning towards, in</p> <p>10 terms of its mobile VHF radio?</p> <p>11 A. It appears to be the most cost-effective</p> <p>12 solution that meets our requirements.</p> <p>13 Q. You will agree with me that it's not</p> <p>14 explicitly evaluated in the Technical Report</p> <p>15 done by Custom Systems Electronics?</p> <p>16 A. No, it is not, in fact, it's not mentioned in</p> <p>17 the Technical Report to the best of my</p> <p>18 knowledge.</p> <p>19 Q. Yes. And is it evaluated in the Business</p> <p>20 Case?</p> <p>21 A. It's not specifically mentioned in the</p> <p>22 Business Case, I do not believe.</p> <p>23 Q. No, it's not mentioned in the Business Case,</p> <p>24 either, okay.</p> <p>25 MR. DOWNTON:</p>	<p>1 A. I should just add to that, I guess when Custom</p> <p>2 Systems did the technology review in 2001, the</p> <p>3 passport product, if we can call it that, did</p> <p>4 not--was not on the horizon, as such, and I</p> <p>5 guess it's only through additional research</p> <p>6 over the last two years in particular that</p> <p>7 basically the Passport product has come</p> <p>8 forward as a viable technology alternative.</p> <p>9 Q. Yes, in your Technical Report, I believe it</p> <p>10 was dated December of 2001, is that correct?</p> <p>11 I don't want to -</p> <p>12 MR. DUNPHY:</p> <p>13 A. February 2001.</p> <p>14 Q. February 26, 2001, okay. So at that time,</p> <p>15 Passport or the system that you're leaning</p> <p>16 towards now, was not commercially available?</p> <p>17 Is that a layman's way of putting it?</p> <p>18 A. No, that's not true. I do not believe it was</p> <p>19 not available, I would say that the consultant</p> <p>20 was not aware of it.</p> <p>21 Q. Okay. Mr. Downton or Mr. Dunphy, you reach a</p> <p>22 conclusion in your presentation this morning</p> <p>23 that the costs are approximately the same.</p> <p>24 How do you get to that conclusion? Have you</p> <p>25 done a detailed cost analysis of this Passport</p>
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<p>1 System?</p> <p>2 MR. DUNPHY:</p> <p>3 A. We've obtained order of magnitude estimates on</p> <p>4 the cost of this system and believe that it is</p> <p>5 within the budget that we've shown.</p> <p>6 Q. Okay, bear with me for a second. Order of</p> <p>7 magnitude cost estimates, would they be more</p> <p>8 detailed cost estimates than the ones reviewed</p> <p>9 in the technical report by your consultant?</p> <p>10 A. No.</p> <p>11 Q. They'd be less detailed?</p> <p>12 A. Yes.</p> <p>13 Q. And I guess it's a fair observation that the</p> <p>14 cost estimates have not--no detail of the cost</p> <p>15 estimate is currently before the Board?</p> <p>16 MR. DOWNTON:</p> <p>17 A. That's correct.</p> <p>18 Q. Can we go to NP-7? This response was to a</p> <p>19 specific request by Newfoundland Power asking</p> <p>20 when the cost estimates employed in the</p> <p>21 financial analysis were most recently</p> <p>22 confirmed and it indicates the most recent</p> <p>23 estimate was in late 2001. Is that late 2001,</p> <p>24 is that the estimate for the Passport System?</p> <p>25 MR. DUNPHY:</p>	<p>1 A. Yes.</p> <p>2 Q. Can we go to page two of the Business Case,</p> <p>3 please, Mr. O'Reilly? No, I'm thinking of the</p> <p>4 Business Case, that's the technical report,</p> <p>5 I'm sorry to confuse you like this, Mr.</p> <p>6 O'Reilly. And if you go to page two, scroll</p> <p>7 down if you wouldn't mind, Mr. O'Reilly.</p> <p>8 Thank you very much. If I'm looking at the</p> <p>9 next to last paragraph there, there's a</p> <p>10 phrase, "the transmitters and receivers were</p> <p>11 MD'd"--which is, I presume, manufacturer</p> <p>12 discontinued in 1996.</p> <p>13 MR. DOWNTON:</p> <p>14 A. Discontinued.</p> <p>15 Q. "But can be replaced with compatible</p> <p>16 equipment." Does this mean that Hydro can</p> <p>17 purchase new repeaters that are compatible</p> <p>18 with their current mobile radio system? Is</p> <p>19 that what that means?</p> <p>20 MR. DUNPHY:</p> <p>21 A. I'm sorry, I'd have to read the whole</p> <p>22 paragraph to get the context.</p> <p>23 Q. Oh feel free, feel free, Mr. Dunphy.</p> <p>24 A. And, I'm sorry, the question was?</p> <p>25 Q. Does this mean that new repeaters can be</p>

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1 purchased by Hydro that are compatible with
2 Hydro's current mobile radio system?
3 A. Yes, that is true.
4 Q. And such repeaters and new repeaters that you
5 bought would be supported by the manufacturer,
6 is that a fair extension?
7 A. Yes.
8 Q. And there'd be spare parts available for those
9 new repeaters that you're buying or if you
10 wanted to buy?
11 A. Presumably.
12 Q. Could we go now to the response to NP-3, Mr.
13 O'Reilly? And this question starting at line
14 6, asked "Did Hydro evaluate the alternative
15 of replacing the switch in 2004 and staging
16 the replacement of transmitters, receivers and
17 repeaters over time. If Hydro performed such
18 an evaluation, please provide the results. If
19 Hydro did not evaluate such an alternative,
20 why did it not do so?" Can you read the
21 answer, gentlemen, either of you would be
22 fine.
23 MR. DUNPHY:
24 A. "The existing repeaters have been manufacturer
25 discontinued since 1996 and with the

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1 MR. ALTEEN:
2 Q. That modifies your evidence as in NP-3 then,
3 does it?
4 A. I suppose it does, yes.
5 Q. So you can buy the new repeaters and
6 transmitters?
7 A. Yes. We subsequently found out that that
8 option is available.
9 Q. Let's go back to NP-3. Now the other reason
10 you said that you, at this point, at the point
11 of answering NP-3, and I realize you've done
12 the analysis now, Mr. Dunphy, so I'm not--but
13 the other point you made was the
14 implementation of a new system by Hydro would
15 be required by Industry Canada to utilize
16 twelve point five kilohertz radio channels and
17 the existing repeaters utilize twenty-five
18 kilohertz radio channels.
19 A. Yes.
20 Q. It's my understanding that if you were to
21 change a portion of your system, such as
22 repeaters, Industry Canada would not require
23 you to change the frequency of your radio
24 channel. Is that a fair assumption?
25 A. That is my understanding right now, yes.

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1 increasing failures, it is prudent for Hydro
2 to replace the complete infrastructure. Also
3 with the implementation of a new system, Hydro
4 will be required by Industry Canada to utilize
5 12.5 kilohertz radio channels. The existing
6 repeaters utilize 25 kilohertz radio channels
7 and are not compatible with the new system and
8 thus, the existing radios will not be
9 compatible. As a result, the stage
10 replacement of the current repeaters, radios
11 and switch is not considered a viable option
12 and this was not evaluated."
13 Q. And is that your evidence here today before
14 the Board?
15 A. Actually, I believe supplementary evidence was
16 entered on Friday discussing exactly that
17 alternative.
18 Q. And what is that evidence, Mr. Dunphy?
19 A. You will have to forgive me, I'm not familiar
20 with how these things are referred to.
21 GREENE, Q.C.:
22 Q. Supplementary evidence, dated July 4, 2003
23 that was filed on Friday. It's called
24 Production Supplementary Evidence.
25 A. Thank you. I'm sorry, is there a question?

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1 Q. They would prefer if you installed a new
2 system that you should utilize twelve point
3 five kilohertz radio channels, but if you're
4 building or replacing parts of a current
5 system, it is considered satisfactory, at
6 least for the time being, to use the higher
7 frequency?
8 A. For the time being, yes, that is our
9 understanding, as of today.
10 Q. So in terms of being something to measure the
11 viability of staging the replacement of your
12 VHF system, mobile radio system, is it fair to
13 say that the twelve point five kilohertz
14 versus twenty-five kilohertz distinction is
15 really not that material?
16 A. At this point in time, it does not appear to
17 be a major issue.
18 Q. Okay.
19 A. We've spoken to Industry Canada, and as you
20 said, we are not required, at this point in
21 time.
22 Q. Okay then. Thank you. Mr. O'Reilly, if we
23 could go to the Technical Report again, which
24 is Appendix C to the business case, and I want
25 to go to Attachment 4. That's it. Just

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<p>1 scroll up, just a little bit, Terry, centre of</p> <p>2 the page. Thank you very much, Mr. O'Reilly.</p> <p>3 Now this is a mobile traffic summary for the</p> <p>4 year 2000, and I'm going to ask some basic</p> <p>5 questions on this. What is a PEG, P-E-G?</p> <p>6 A. A PEG is an industry term for a single use of</p> <p>7 the system. So for instance, when a call is</p> <p>8 initiated, counted and that call is called a--</p> <p>9 referred to as a PEG.</p> <p>10 Q. The time you use the system, regardless of the</p> <p>11 duration of the use, when you are connected?</p> <p>12 A. Yes.</p> <p>13 Q. Is that fair?</p> <p>14 A. Yes.</p> <p>15 (12:35 P.M.)</p> <p>16 Q. Okay. And when I look at this, and if I call</p> <p>17 them calls, Mr. Dunphy or Mr. Downton, please</p> <p>18 bear with me, I'm talking about PEGS. When I</p> <p>19 look at this chart, and if we could take</p> <p>20 January for one second and we can look at the</p> <p>21 PEGS. Mr. O'Reilly has got his hand on the</p> <p>22 PEG for Newfoundland and Labrador Hydro, you</p> <p>23 see that there? That chart would indicate the</p> <p>24 number of calls or that column would be the</p> <p>25 Bay D'Espoir hill repeater, there were nine</p>	<p>1 hundred and fifty-nine calls. Is that the</p> <p>2 correct way to read that?</p> <p>3 A. Yes.</p> <p>4 Q. That is, okay. And as you go down, you have,</p> <p>5 I believe, it's six repeaters there listed.</p> <p>6 That's not all your repeaters or all your</p> <p>7 repeater traffic, is it?</p> <p>8 A. No, it's not.</p> <p>9 Q. That would probably be the six most active or</p> <p>10 something of that nature, is it?</p> <p>11 A. I can't say for sure. It probably is.</p> <p>12 Q. When you go to all sites total, which is in</p> <p>13 bold -</p> <p>14 A. Um-hm.</p> <p>15 Q. - that would indicate all of the calls in that</p> <p>16 month?</p> <p>17 A. Right.</p> <p>18 Q. By Newfoundland and Labrador Hydro?</p> <p>19 A. Yes.</p> <p>20 Q. Okay. When we look at the minutes, that is</p> <p>21 just the amount of time in minutes that the</p> <p>22 system is being used?</p> <p>23 A. Yes.</p> <p>24 Q. And again, the all sites total would indicate</p> <p>25 the total usage of the system in minutes?</p>
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<p>1 A. Yes.</p> <p>2 Q. Okay. And if you add the calls for Works</p> <p>3 Services and Transportation PEGS and the PEGS</p> <p>4 for Newfoundland and Labrador Hydro, you get</p> <p>5 the total PEGS over in the total column? Is</p> <p>6 that how that's supposed to work?</p> <p>7 A. Yes.</p> <p>8 Q. The same for the usage in minutes?</p> <p>9 A. Yes.</p> <p>10 Q. Okay. Now I'll point out something. I'm not</p> <p>11 going to make a big point of it, because I</p> <p>12 don't think it matters for the line of</p> <p>13 questioning. When we get down in September</p> <p>14 and October and November and December, the</p> <p>15 totals don't seem to add up and it looks like</p> <p>16 it's some sort of spreadsheet here. You may</p> <p>17 want to take a look at that. It's not</p> <p>18 material for where we're going today, but</p> <p>19 you'll find that the totals don't add up?</p> <p>20 A. Yes, totals seem to be low on first</p> <p>21 examination.</p> <p>22 Q. Yes. But you can check into that and if you</p> <p>23 want to refile it, then that's up to you. But</p> <p>24 according to our calculations, which are</p> <p>25 rough, this document, which is the mobile</p>	<p>1 traffic summary for the year 2000, indicates</p> <p>2 that on a total minutes of usage, Works</p> <p>3 Services and Transportation used the system</p> <p>4 approximately sixty-six percent of the time,</p> <p>5 as compared to Hydro's thirty-four in total</p> <p>6 minutes. Does that seem in the ballpark to</p> <p>7 you? And you can take those numbers subject</p> <p>8 to check, Mr. Dunphy and Mr. Downton.</p> <p>9 A. Those are reasonable numbers.</p> <p>10 Q. And it's roughly the same for the PEGS or the</p> <p>11 calls?</p> <p>12 A. Yes.</p> <p>13 Q. That rough split of usage, isn't it?</p> <p>14 A. Yes.</p> <p>15 Q. About sixty-five, thirty-five, two-thirds,</p> <p>16 one-third, roughly?</p> <p>17 A. Yes.</p> <p>18 Q. Now can we go to the request for information</p> <p>19 that's PUB 21, please? And I think there's a</p> <p>20 letter attached to that, Mr. O'Reilly, and the</p> <p>21 letter is to Mr. Downton. This letter, I</p> <p>22 think, is dated February 27th, 2001. Is that</p> <p>23 correct?</p> <p>24 MR. DOWNTON:</p> <p>25 A. That's correct.</p>

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<p>1 Q. Okay then. And is this the first--the latest</p> <p>2 correspondence with Works Services and</p> <p>3 Transportation regarding their participation</p> <p>4 with this mobile radio?</p> <p>5 A. That is the latest in the sense of a document</p> <p>6 correspondence, but we've had meetings on this</p> <p>7 particular issue.</p> <p>8 Q. Okay then. Now I want to explore a little bit</p> <p>9 of that, Mr. Downton. The letter says "the</p> <p>10 degree of participation and the funding</p> <p>11 process remains to be decided." Is that still</p> <p>12 where we are?</p> <p>13 A. Well, we basically have given Works Services</p> <p>14 the costs, as per what had been submitted, and</p> <p>15 they are, I guess through their channels,</p> <p>16 currently identifying how they will fund this,</p> <p>17 whether they will fund it from a capital</p> <p>18 perspective or whether they will fund it from</p> <p>19 an operating perspective or some combination</p> <p>20 thereof.</p> <p>21 Q. Okay. You've given them the costs and they'd</p> <p>22 be costs consistent with the costs that are</p> <p>23 before the Board here today for this system?</p> <p>24 A. Yes.</p> <p>25 Q. That's a fair comment?</p>	<p>1 A. Yes.</p> <p>2 Q. Okay, good. And you say that there may be</p> <p>3 choices in how they determine their</p> <p>4 contribution. Could you give me a little bit</p> <p>5 more detail? If they intend to contribute on</p> <p>6 a capital basis, are you implying that it will</p> <p>7 be a lump sum upfront payment to cover</p> <p>8 capital?</p> <p>9 A. I guess discussions that we've had with them,</p> <p>10 there is that possibility, plus also there</p> <p>11 could be a possibility of say two lump sum</p> <p>12 payments towards capital through the life of</p> <p>13 the project.</p> <p>14 Q. Okay.</p> <p>15 A. And in the life of the project, I mean through</p> <p>16 2004/2005.</p> <p>17 Q. So they would invest at the time that Hydro is</p> <p>18 required to invest?</p> <p>19 A. Yes.</p> <p>20 Q. That's what you're--is that where that is?</p> <p>21 A. Yes.</p> <p>22 Q. Okay. And that's where it is now. What's the</p> <p>23 current situation with Works Services and</p> <p>24 Transportation? What are they paying today?</p> <p>25 Do you have any idea?</p>
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<p>1 A. They are paying approximately sixteen thousand</p> <p>2 seven hundred and fifty dollars a month.</p> <p>3 Q. And in here, it says that it is estimated in</p> <p>4 this letter that's on our screen in front of</p> <p>5 us, "it is estimated that the Department's</p> <p>6 level of participation would be as per the</p> <p>7 present system, provided the costs are as</p> <p>8 presented in last week's meeting between</p> <p>9 officials of both agencies." Now respecting</p> <p>10 that this letter was in 2001, is it fair for</p> <p>11 me to say that the conversation between Works</p> <p>12 Services and Transportation and Hydro today is</p> <p>13 based upon a sharing of the costs as presented</p> <p>14 in this application?</p> <p>15 A. Yes. That's the sharing of capital and</p> <p>16 sharing of operating.</p> <p>17 Q. Okay. And in your proposal before the Board</p> <p>18 today, in terms of the capital contribution of</p> <p>19 Works Services and Transportation, and let's</p> <p>20 leave apart that nuance about timing, Mr.</p> <p>21 Downton, about 2004/2005, but your proposal is</p> <p>22 that Works Services and Transportation pay</p> <p>23 one-half of the external costs or the five</p> <p>24 point seven million as a capital contribution?</p> <p>25 (12:45 p.m.)</p>	<p>1 A. You're looking at them paying fifty percent of</p> <p>2 the total capital cost of the project.</p> <p>3 Q. Fifty percent of the total -</p> <p>4 A. That's the discussions that we've had with</p> <p>5 them.</p> <p>6 Q. - total capital costs. And what are the total</p> <p>7 capital costs? Is that the eight point eight</p> <p>8 million?</p> <p>9 A. Yes.</p> <p>10 Q. Is it a fair observation to observe that that</p> <p>11 isn't what is currently reflected in the net</p> <p>12 present value or cumulative present worth</p> <p>13 analysis that you've used for financial</p> <p>14 analysis in your business case? I think</p> <p>15 you've used the five point seven.</p> <p>16 A. We've used the five point seven, and I guess</p> <p>17 we ran the full follow-up costs for the net</p> <p>18 present value as well.</p> <p>19 Q. Is it fifty/fifty basis as you've proposed of</p> <p>20 total capital costs, is that fair given the</p> <p>21 usage of the system in your estimation, in</p> <p>22 Hydro's estimation?</p> <p>23 A. Yes. There's two ways to look at it. When</p> <p>24 the existing arrangement that we have with</p> <p>25 Works Services is based on per user basis. We</p>

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<p>1 do not look at actual minutes being used as a 2 reflection of costs, and the main reason is 3 because all of that infrastructure is common. 4 So no matter how much you use it, the costs 5 are not going to change between the parties 6 anyway. So whether you hit the repeater site 7 with two hundred and fifty PEGS or whether 8 you're going to hit it with five hundred PEGS, 9 the actual cost is not going to change. So 10 from our perspective, we looked at the--it's a 11 fixed cost and we elected to go the route of 12 looking at a cost share based on a per user 13 basis.</p> <p>14 Q. High fixed cost, virtually no variable cost. 15 Is that where--is that how this system 16 operates more or less?</p> <p>17 A. Well pretty much, yes. I mean, basically 18 after you--high capital cost to install it, 19 actual operating costs, not that it's 20 consequential, but the operating costs over 21 the life of the project is consistent.</p> <p>22 Q. Is it also another way to look at it, and due 23 regard to the explanation you've given, to say 24 that the person or the party that uses the 25 system should pay the proportional amount of</p>	<p>1 their use in costs?</p> <p>2 A. I think in a common carrier environment, that 3 would be more applicable. I guess with 4 regards to the relationship that we have with 5 Works Services and the fact that, I guess, 6 Newfoundland Hydro is an agency of the 7 Government, and that's the only reason that 8 Newfoundland Hydro and Works Services can 9 collaborate on the existing system, as well as 10 the proposed system. I guess what Industry 11 Canada specifically says that Hydro cannot 12 charge a fee for use, and I guess our 13 interpretation of that is that what we are 14 looking at is splitting, on an appropriate 15 user basis, the capital costs and then, from 16 an operating cost perspective, share that 17 based on a per user basis as well. If Hydro 18 were to become, let's say, a private company 19 or if the things should change, then basically 20 the ability for Newfoundland Hydro and Works 21 Services to continue to carry on as with the 22 present agreement would be null and void.</p> <p>23 Q. Okay. But is it fair to say that if the 24 capital contribution, and you've proposed 25 fifty/fifty, and I understand the reasons</p>
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<p>1 you've proposed, but if the capital 2 contribution were say sixty-five percent, 3 that's not going to change that common carrier 4 sort of relationship, I don't think, is it? 5 That's not your contention that that would 6 make you a common carrier because they paid 7 sixty-five percent of the capital costs.</p> <p>8 A. I guess where you're coming from is based on, 9 I guess, charging a fee based on actual usage.</p> <p>10 Q. User pay.</p> <p>11 A. Yes, user pay, and I'm not sure, and to be 12 honest, I'm not sure on that particular item, 13 however, with that said, whether Works 14 Services are on this system or not, basically 15 the total capital costs of what's proposed is 16 what's required to meet Hydro's requirements.</p> <p>17 Q. One final question. Where are you with Works 18 Services and Transportation in terms of 19 settling this? There was an RFI that it 20 indicated you're still at a period of 21 negotiation. We don't need to go there. Has 22 that advanced to the point where there's any 23 firm commitment on the part of Works Services 24 and Transportation that Hydro can share with 25 the Board at this time?</p>	<p>1 A. I guess we have a letter from Works Services 2 which indicates that they are still committed 3 to participation in this system and that they 4 will be seeking funding through their 5 appropriate channels and I guess, at the end 6 of the day, whether it's capital or operating, 7 that's really not under our control.</p> <p>8 Q. And first, is that letter subsequent to this 9 letter that we have on the screen in front of 10 us?</p> <p>11 A. This is basically a letter just from, I guess, 12 Mr. Campbell communicating that Works Services 13 requires this system for them to be able to do 14 their business and they are committed to 15 continuing down this road of, let's say, a 16 joint build, if you want to call it that.</p> <p>17 Q. But there's still a certain level of -</p> <p>18 A. There's still a certain -</p> <p>19 Q. There's still a material level of uncertainty 20 associated with all this. Is this a fair way 21 to leave it today? Because I realize 22 negotiation isn't concluded.</p> <p>23 A. It's a fair way to leave it today because it's 24 difficult to, I guess, to commit to detailed 25 negotiations when you don't know if you have a</p>

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<p>1 profit to negotiate on, from our perspective, 2 but from Works Services, they are committed in 3 turn within government to fund their portion 4 of this particular project.</p> <p>5 MR. HAYNES:</p> <p>6 A. If I could, our intention was, in one of the 7 previous RFI's, I don't recall the number 8 offhand, there was a question of how we're 9 going to treat the capital contribution by 10 Works Services and Transportation. And we had 11 said that in the next capital hearing that we 12 would actually revise those numbers depending 13 on how that worked out. If there was a lesser 14 capital contribution that we anticipated, that 15 we would like to get, then basically that 16 would be covered in the operating costs. At 17 the end of the day, the rate payer would be 18 saved harmless. You know, it should be 19 transparent to the rate payer, that's the 20 intent of our involvement with Works Services 21 and Transportation. The rate payer benefits, 22 regardless, because even without Works 23 Services and Transportation, we would still be 24 here today with 8.9, 8.85 million capital 25 budget.</p>	<p>1 MR. ALTEEN:</p> <p>2 Q. And from an incremental cost recovery basis, I 3 think we'd have to agree with you, however, 4 from a fairness basis of the benefits of a 5 capital investment by a utility that is shared 6 by people who are not utilities, that are 7 related parties, different considerations may 8 arise, Mr. Haynes and we'll leave that for 9 another day because it's uncertain--you grant 10 me that that's another aspect that the Board 11 would have to consider.</p> <p>12 A. I understand.</p> <p>13 Q. Do you agree with that, generally, 14 conceptually.</p> <p>15 A. I agree, except that, I agree generally, yes, 16 however, if you look at contribution in aid of 17 construction, there's no--which is sort of 18 what this is--it doesn't necessarily, one 19 doesn't necessarily look at the use of the 20 system if you're looking at interconnecting a 21 bunch of cabin owners, whether they have 22 electric heat or whether it's just lights and 23 so on. You still have fixed portion to hook 24 up. So, there are some analogy which are 25 appropriate. And one of the concerns</p>
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<p>1 expressed by Mr. Downton was that we do not 2 want, in any way, shape or form, for Industry 3 Canada to come back and say that we're a 4 common carrier, that introduces a whole pile 5 of other regulatory things that we're not 6 interested in.</p> <p>7 Q. I suspect you probably had your fill of 8 regulatory right about now. Thank you 9 gentlemen, you've been very, very helpful, 10 thank you very much. That's our cross- 11 examination of the panel, Mr. Chairman.</p> <p>12 CHAIRMAN:</p> <p>13 Q. Thank you, Mr. Alteen. Industrial customers.</p> <p>14 MS. HENLEY ANDREWS:</p> <p>15 Q. Mr. Chairman, we're going to divide up our 16 cross-examination pretty much along the 17 following lines with respect to this panel. 18 And that is that I will ask the questions on 19 production portion of the capital budget and 20 Mr. Hutchings will ask the questions with 21 respect to information technology and 22 telecommunications. And there is one section 23 of the general properties budget which deals 24 with vehicles.</p> <p>25 GREENE, Q.C.:</p>	<p>1 Q. That would be for the transmission panel.</p> <p>2 MS. HENLEY ANDREWS:</p> <p>3 Q. Okay, that's fine. So, I'll start.</p> <p>4 CHAIRMAN:</p> <p>5 Q. Okay.</p> <p>6 CROSS-EXAMINATION BY MS. JANET HENLEY ANDREWS</p> <p>7 MS. HENLEY ANDREWS:</p> <p>8 Q. I guess the best thing for me to do, Mr. 9 Haynes, is to direct all of my questions to 10 you and if there is somebody on the panel that 11 who you feel is better able to answer that 12 particular question, you can suggest to which 13 you would re-direct it to.</p> <p>14 MR. HAYNES:</p> <p>15 A. That's fine.</p> <p>16 Q. Now, if you take a look at Schedule A, the 17 application. The generation budget which is 18 proposed for 2004 is \$5,079,000.00, is that 19 correct?</p> <p>20 A. That's correct.</p> <p>21 Q. With another \$3,036,000.00 expected to 22 complete some projects in future years?</p> <p>23 A. Correct.</p> <p>24 Q. In this hearing, are you looking for approval 25 of those future years capital costs?</p>

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<p>1 A. No.</p> <p>2 Q. Now, if you look at A2, under the construction</p> <p>3 project for the hydro plants, all of those are</p> <p>4 single year projects for 2004, correct?</p> <p>5 A. With the exception of approximately \$20,000.00</p> <p>6 which was approved last year for some</p> <p>7 preliminary engineering work.</p> <p>8 Q. That's right, but -</p> <p>9 A. All those projects in the hydro plants are</p> <p>10 expected to complete by the end of 2004.</p> <p>11 Q. And with respect to some of the projects that</p> <p>12 are dealt with under thermal plant, some will</p> <p>13 be overlapped between 2004 and future years?</p> <p>14 A. That's correct.</p> <p>15 Q. And if you look at the thermal and add up the</p> <p>16 thermal amounts, the portion of those projects</p> <p>17 for 2004 is actually less than the portions of</p> <p>18 those projects for future years. There's 2.38</p> <p>19 million -</p> <p>20 A. 2.28, I'm sorry, yes.</p> <p>21 Q. - versus 3,036,000.</p> <p>22 A. That's correct.</p> <p>23 Q. Could you refer to IC-5?</p> <p>24 A. Yes.</p> <p>25 Q. Now, IC-5 contains a letter dated August 19 of</p>	<p>1 1999 from the Board to Hydro, but also the</p> <p>2 guidelines for minimum filing requirements for</p> <p>3 new generation and transmission projects.</p> <p>4 A. Yes.</p> <p>5 Q. Did you have any involvement in the</p> <p>6 development of the guidelines that are in the</p> <p>7 joint submission?</p> <p>8 A. No, I did not.</p> <p>9 GREENE, Q.C.:</p> <p>10 Q. I don't know if it's helpful, Ms. Andrews, Mr.</p> <p>11 Reeves, who's on the TRL panel was going to</p> <p>12 speak to these guidelines because the only</p> <p>13 project here is the transformer which meets</p> <p>14 those guidelines and he was involved in the</p> <p>15 development of the guidelines.</p> <p>16 MS. HENLEY ANDREWS:</p> <p>17 Q. Okay. If you look at the summary--but these</p> <p>18 are guidelines that Hydro is working with</p> <p>19 today, correct?</p> <p>20 A. For minimum filing requirements, yes.</p> <p>21 MR. HAYNES:</p> <p>22 A. Which are specific projects.</p> <p>23 MS. HENLEY ANDREWS:</p> <p>24 Q. Now, if you look at the summary, the bottom of</p> <p>25 the first page of the summary -</p>
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<p>1 MR. DOWNTON:</p> <p>2 A. Of the report?</p> <p>3 Q. Of the report.</p> <p>4 A. Minimum filing report?</p> <p>5 Q. Yes.</p> <p>6 A. Okay.</p> <p>7 Q. Well, first of all, look at the first</p> <p>8 paragraph and the last sentence says, "the</p> <p>9 filing requirements apply only to capital</p> <p>10 works related either to new additions or to</p> <p>11 capacity upgrades for existing plant on either</p> <p>12 the transmission or the generation</p> <p>13 facilities".</p> <p>14 A. Yes.</p> <p>15 Q. What do you understand a capacity upgrade to</p> <p>16 be?</p> <p>17 A. If we were going to--if you go back to the</p> <p>18 late '90s when we were to upgrade the</p> <p>19 generating plant from, take units 1 and 2 from</p> <p>20 150 to 175 megawatts, that would be generation</p> <p>21 upgrade, a capacity increase. If we were to</p> <p>22 present to the Board, at some future year, to</p> <p>23 replace the runners, for instance, on Bay</p> <p>24 D'Espeir unit number 7 to increase the</p> <p>25 megawatt capacity or the energy capability of</p>	<p>1 the plant, that would be a capacity upgrade.</p> <p>2 None of these projects that are in here would</p> <p>3 actually increased to megawatt rating or the</p> <p>4 energy capability of the plant. We may be</p> <p>5 able to get some efficiency gains, but there</p> <p>6 is no specific thing considering the</p> <p>7 justification would actually increase the</p> <p>8 capacity of the plant.</p> <p>9 Q. Now, at the bottom of page 1 of the summary,</p> <p>10 the last sentence says, "that the minimum</p> <p>11 filing requirement will also specify the tests</p> <p>12 and guidelines used to justify the proposed</p> <p>13 project both in terms of the technical and the</p> <p>14 economic financial evaluations used", correct?</p> <p>15 A. Yes.</p> <p>16 Q. But would you agree that notwithstanding these</p> <p>17 guidelines, that the Board's role is to</p> <p>18 evaluate each project that you put forward?</p> <p>19 A. Yes.</p> <p>20 Q. Both with respect to need and cost?</p> <p>21 A. Cost is not always considered, sometimes there</p> <p>22 are very few options to do all that, but</p> <p>23 typically we look at--we do not always do a</p> <p>24 cost benefit analysis for each and every</p> <p>25 project that we undertake. In many situations</p>

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<p>1 we do, but not all.</p> <p>2 Q. But is it your understanding of the</p> <p>3 legislation of the Electrical Power Control</p> <p>4 Act that the Board's mandate is to ensure</p> <p>5 least cost?</p> <p>6 A. That is what's in the Act, yes.</p> <p>7 Q. And can I interpret your answers as saying</p> <p>8 that with respect to the generation projects</p> <p>9 that are proposed, none of them would be</p> <p>10 regarded as either a capacity upgrade or new</p> <p>11 project?</p> <p>12 A. That's correct.</p> <p>13 Q. Now, could you take a look at IC 9?</p> <p>14 A. Yes.</p> <p>15 Q. And is it fair to say that all of the</p> <p>16 generation projects are Island Interconnected</p> <p>17 Projects?</p> <p>18 A. I think they're all common.</p> <p>19 Q. Yes. So, they would all be assigned as common</p> <p>20 for cost purposes?</p> <p>21 A. To benefit all customers.</p> <p>22 Q. Now, I'm going to start with the project at B-</p> <p>23 5 which is to replace the unit number 7</p> <p>24 exciter.</p> <p>25 A. Okay.</p>	<p>1 Q. If we look at the project description, it says</p> <p>2 that it's the continuation of a project which</p> <p>3 the Board has approved funds for 2003.</p> <p>4 A. That's right.</p> <p>5 Q. But you would agree that all that the Board</p> <p>6 approved for 2003 was engineering and</p> <p>7 associated overhead?</p> <p>8 A. That's correct.</p> <p>9 Q. If you look at F-4 of the supplementary</p> <p>10 evidence that was filed on Friday. As of May</p> <p>11 31st, none of the funds that had been approved</p> <p>12 for 2003 had been spent with respect to this</p> <p>13 project, correct?</p> <p>14 A. That's correct, yes.</p> <p>15 Q. Is that still the case today?</p> <p>16 A. I suspect it still is the case, basically this</p> <p>17 is--basically we're applying our engineering</p> <p>18 resources, right now, we have a fair number of</p> <p>19 people in the Granite Canal project, that work</p> <p>20 will be done by the end of the year. The</p> <p>21 scope of work is basically to identify the</p> <p>22 technical requirements and prepare a</p> <p>23 specification and hopefully go to tender and</p> <p>24 be in a position to award. We see no reason</p> <p>25 why we will not attain that objective by the</p>
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<p>1 end of 2003.</p> <p>2 Q. So, the actual project itself has not yet</p> <p>3 started?</p> <p>4 A. No.</p> <p>5 Q. And what was approved in the 2003 budget does</p> <p>6 not include any of the actual, physical -</p> <p>7 A. Commitments to a supplier, it's not intended</p> <p>8 to make any commitments to a supplier until</p> <p>9 the 2004 capital budget is approved.</p> <p>10 Q. Now, 6 exciters have already been replaced at</p> <p>11 Bay D'Espoir since 1995, correct?</p> <p>12 A. Yes.</p> <p>13 Q. When these are installed in 1977, what was</p> <p>14 their expected useful life?</p> <p>15 A. Typically, based on consultant information</p> <p>16 that we've had and industry practice, 25, 20</p> <p>17 to 30 years is a typical useful life of an</p> <p>18 exciter. You may get more, you may get</p> <p>19 less, depending on the vein of support and how</p> <p>20 many are in the market place.</p> <p>21 Q. Depending on what?</p> <p>22 A. Depending on vein of support, the availability</p> <p>23 of spare parts, how much specifically, I</p> <p>24 suppose, electronics were there, which we can</p> <p>25 no longer get parts for or even the</p>	<p>1 manufacturer cannot source suitable</p> <p>2 components.</p> <p>3 Q. So, 30 years would have brought it to 1997--20</p> <p>4 years would have brought it to 1997, but 30</p> <p>5 years would have brought it to 2007?</p> <p>6 A. Yes.</p> <p>7 Q. And that would be true with all seven</p> <p>8 exciters?</p> <p>9 A. Typically, a 20 to 30 year time frame, there's</p> <p>10 obviously variability depending on the age,</p> <p>11 the use, the number of equipment problems</p> <p>12 there were, utilization of spare parts and so</p> <p>13 on.</p> <p>14 Q. Some of them were replaced prior to 20 years?</p> <p>15 A. Not Bay D'Espoir, I don't think, no. Bay</p> <p>16 D'Espoir, I think all had 25, 27 years. Bay</p> <p>17 D'Espoir units, number 1 to 4 were installed</p> <p>18 very early, number 5 and 6 a little later,</p> <p>19 number 7 in 1977.</p> <p>20 Q. When the unit number 7 was installed, over how</p> <p>21 many years was it to be depreciated?</p> <p>22 A. I am not exactly sure of the depreciation for</p> <p>23 exciters.</p> <p>24 Q. Can you check that for me? (Undertaking)</p> <p>25 A. Yes, I can do that.</p>

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<p>1 Q. Now, I'd like you to be shown, I think Mr.</p> <p>2 O'Reilly has this available to him, the 2003</p> <p>3 capital budget, Appendix G, Tab 1.</p> <p>4 MR. ALTEEN:</p> <p>5 Q. Appendix G?</p> <p>6 HENLEY ANDREWS, Q.C.:</p> <p>7 Q. Appendix G, Tab 1 is a document called "A</p> <p>8 Condition Assessment of Exciters Within the</p> <p>9 Bay D'Espoir Powerhouse No. 2, Hinds Lake</p> <p>10 Generating Station". Now, if you--it's my--</p> <p>11 I'm sorry.</p> <p>12 GREENE, Q.C.:</p> <p>13 Q. I believe we didn't use the electronic system</p> <p>14 last year for the capital budget application</p> <p>15 and I don't believe that reports that were</p> <p>16 attached have been entered electronically for</p> <p>17 the purposes of this hearing. As in the GRA,</p> <p>18 not all documents were filed electronically if</p> <p>19 they were prepared for other purposes.</p> <p>20 HENLEY ANDREWS, Q.C.:</p> <p>21 Q. Ms. Greene -</p> <p>22 CHAIRMAN:</p> <p>23 Q. Do you have many sheets that you're referring</p> <p>24 to there?</p> <p>25 HENLEY ANDREWS, Q.C.:</p>	<p>1 Q. No, I don't. But over the course of my cross-</p> <p>2 examination generally I will come back to this</p> <p>3 document and several others. I had--my</p> <p>4 understanding, which was--was that when it</p> <p>5 came to hearings prior to 2001, if we had</p> <p>6 documents that we wanted to show the</p> <p>7 witnesses, we should bring extra copies, but</p> <p>8 that for hearings subsequent to 2001 they</p> <p>9 would be available.</p> <p>10 CHAIRMAN:</p> <p>11 Q. I'm not sure. Do you know, Barbara, what the</p> <p>12 -</p> <p>13 HENLEY ANDREWS, Q.C.:</p> <p>14 Q. Perhaps the best thing to do, Mr. Chairman, in</p> <p>15 order not to waste any time is I'll move on to</p> <p>16 something that doesn't require the reference</p> <p>17 and I can come back to this tomorrow morning.</p> <p>18 CHAIRMAN:</p> <p>19 Q. Yes. That'll allow us time to check and see</p> <p>20 what's available electronically.</p> <p>21 GREENE, Q.C.:</p> <p>22 Q. Mr. Chairman, I can advise now it's not</p> <p>23 available electronically. As I said, what -</p> <p>24 CHAIRMAN:</p> <p>25 Q. On your system, yeah.</p>
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<p>1 GREENE, Q.C.:</p> <p>2 Q. We had only agreed with Ms. Newman last week</p> <p>3 that Mr. O'Reilly would come and it was for</p> <p>4 the purpose of the 2004 capital budget</p> <p>5 application. We didn't have an electronic</p> <p>6 last year. And if you'll recall, even in the</p> <p>7 2001 GRA it wasn't every report that was</p> <p>8 available electronically. I'm sorry if Ms.</p> <p>9 Andrews misunderstood or whatever.</p> <p>10 HENLEY ANDREWS, Q.C.:</p> <p>11 Q. Oh, it wasn't a question of misunderstanding</p> <p>12 in terms of what was available electronically.</p> <p>13 The question--misunderstanding what would be</p> <p>14 available to put to the witnesses. That's</p> <p>15 okay.</p> <p>16 CHAIRMAN:</p> <p>17 Q. Maybe after we break you might want to sort</p> <p>18 that out with the Board staff, Ms. Henley</p> <p>19 Andrews.</p> <p>20 HENLEY ANDREWS, Q.C.:</p> <p>21 Q. I'll do that.</p> <p>22 CHAIRMAN:</p> <p>23 Q. So we can be ready tomorrow morning.</p> <p>24 HENLEY ANDREWS, Q.C.:</p> <p>25 Q. Yeah. I'll go on to B-8, which is the gate</p>	<p>1 hoist number 2 at the Ebbegunbaeg Control</p> <p>2 Centre.</p> <p>3 A. Control structure.</p> <p>4 Q. And this is another one where engineering or</p> <p>5 development of specifications was approved in</p> <p>6 2003, but the actual project itself is what</p> <p>7 you're now proposing for 2004, correct?</p> <p>8 A. Correct.</p> <p>9 Q. And the cost is--for 2004 is \$507,000?</p> <p>10 A. Yes.</p> <p>11 Q. And is it also correct that if you look at</p> <p>12 page F-4 that was filed on Friday, no expense</p> <p>13 has been incurred with respect to the 2003</p> <p>14 portion of this project to May 31st?</p> <p>15 A. Yes, to May 31st.</p> <p>16 Q. Now, my understanding, from the material, but</p> <p>17 also from what you said--what was said earlier</p> <p>18 today is that gate number 2 is one of three</p> <p>19 gates?</p> <p>20 A. That's correct.</p> <p>21 Q. And it's the middle gate?</p> <p>22 A. Yes.</p> <p>23 Q. The information that's contained in this</p> <p>24 submission for the 2004 budget is almost the</p> <p>25 same as what was contained for the 2003 budget</p>

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<p>1 with the exception, from what I can determine, 2 of three sentences. And one of those 3 sentences is obviously the very first 4 sentence, "This project for 2004 is a 5 continuation of a project." The second is 6 under "Operating Experience", and there seems 7 to be a sentence added that, "Since then 8 slight bends have developed and drive nuts had 9 to be replaced again." 10 A. Yes. 11 Q. Now, is that with respect to gate 2 or with 12 respect to other gates? 13 A. Just gate number 2. There are deficiencies on 14 one of the other gates which is operable but 15 not totally reliable. There is a bend. 16 Basically we are expecting that when we do, we 17 do that gate number 2, we'll take some of 18 those components to fix up in a little bit 19 better shape gate number 1 or 3, I don't 20 recall which one. 21 Q. But gate number 2 is operational? 22 A. It's operational because we have replaced--we 23 have spent, you know, additional monies to go 24 back and replace the nuts and the screw. 25 Q. Okay. Now, in 2000 you had spent \$52,000 to</p>	<p>1 replace two screw stems, drive nuts and 2 extensions? 3 A. Yes. 4 Q. Is that exactly the same work that was done 5 subsequently? 6 A. What we will attempt to do is we will attempt 7 to straighten the screws, if at all possible, 8 before we replace as opposed to go out and 9 buying more. One of the reasons that we'd 10 like to take the parts that we get from gate 11 number 2 to fix up gate number 1 or 3, 12 whichever one it is, but basically the initial 13 attempt is to straighten then out, depending 14 on how much they're bent. 15 Q. And when was the repair--when you say "since 16 then", when was the repair done to gate number 17 2, the most recent repair? 18 A. Well, the most recent repair was in December 19 of 2002 when we had the bent screws and we 20 replaced the nuts. Each year we go in, 21 basically, as a matter of course. Now, we 22 replace the drive nuts because of wear and 23 tear. Anyway, the most recent repair was 24 December of 2002, but it would not have been 25 to replace the screw, it would have been to</p>
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<p>1 straighten it. 2 Q. And when you refer to the screw, is that the 3 same thing as the screw stem? 4 A. Yes. 5 Q. Okay. 6 A. I'm sorry. 7 Q. And what was the cost associated with that 8 repair? 9 A. I would suggest it was less than five or ten 10 thousand dollars for the repair and maybe some 11 transportation, because we did not replace 12 the, you know, the screw stem itself. We 13 would have straightened it. It would be 14 mostly labour. 15 Q. And you would replace the drive nuts every 16 year anyway? 17 A. Yes. We've gotten to that point because of 18 wear and--these are all brass and they do 19 wear. It's a very heavily used gate. 20 Q. Now, the other sentence that has changed is on 21 page B-9. And at the end of the paragraph 22 that runs over from the previous page there's 23 a sentence that says, "The value of this lost 24 production is equivalent to approximately 3200 25 barrels of oil per day at Holyrood." But in</p>	<p>1 your submission to the Board for 2003 the 2 reference was to 3600 barrels of oil per day 3 from Holyrood. Do you know why that would 4 have changed? 5 A. Actually, I don't know offhand. I didn't 6 check that particular reference last night as 7 to why it would have been changed. Basically, 8 well, basically the energy production at the 9 plant. 10 Q. Can you check and find out why that number has 11 changed? (Undertaking) 12 A. Yes. 13 Q. Because it's obviously not a typographical 14 error because - 15 A. The math works. 16 Q. - the next sentence which says that at \$29.20 17 per barrel, this would represent a loss of 18 \$93,000 per day is contrasted to the old one 19 which said \$28.00 a barrel would be 100,000, 20 so at the lower price it was more. So 21 obviously the higher number was--I mean, the 22 numbers have been changed. 23 A. These particular numbers are not used in any 24 economic analysis. They're just as a for 25 example.</p>

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1 Q. Okay.

2 A. And obviously there is a--we'll explain the 32

3 versus 36.

4 CHAIRMAN:

5 Q. Could be you became more efficient last year.

6 HENLEY ANDREWS, Q.C.:

7 Q. Actually, that is -

8 A. Well, we have a little bit more efficiency.

9 I'm not sure if it would go that high. It

10 would be nice if Holyrood were to jump that

11 much.

12 Q. If you -

13 GREENE, Q.C.:

14 Q. That actually is the primary answer, I

15 understand, Mr. Chairman, so--but we will

16 provide an explanation, yes, of course.

17 HENLEY ANDREWS, Q.C.:

18 Q. Yeah. And I'd rather have the evidence from

19 the witness.

20 GREENE, Q.C.:

21 Q. Well, the Chairman, it's nice to know that

22 he's understanding our system.

23 HENLEY ANDREWS, Q.C.:

24 Q. If you look, last November I asked you some

25 questions about maintenance costs associated

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1 things be changed to a wire rope hoist,

2 basically that was--that came from the plant.

3 The experience in--across Canada is that there

4 are about 50/50 of screw stem hoists versus

5 cable systems. And from my Churchill Falls

6 experience, we have, occasionally have trouble

7 with those, as well, but it does not require

8 as much maintenance or -

9 Q. But that leads in to my next question, which

10 is that screw stem gates are very common,

11 aren't they?

12 A. They're not uncommon.

13 Q. Yeah. Well you said if it's roughly 50/50,

14 they are as common as the other type?

15 A. Yes.

16 Q. And what would Hydro's projected cost be of

17 maintaining the existing gate number 2 over

18 the next three to five years?

19 A. We did not undertake that exercise.

20 Q. And what is the cost of replacing the gate

21 with a new screw stem hoist mechanism?

22 A. I'm unsure. We did not do that estimate other

23 than the fact that we replaced the screw stems

24 for roughly 15 odd thousand dollars, which is

25 only part of the mechanism.

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1 with the three dates. Do you recall that?

2 A. I vaguely recall.

3 Q. And you didn't have the numbers at that time.

4 Have you calculated the maintenance costs for

5 these gates since that time?

6 A. Not specifically, no, other than to ask the

7 question what's been the most recent failure

8 and what's happened.

9 Q. Now, your current proposal is for a wire rope

10 type hoist at a cost of \$507,900 in 2004?

11 A. That's correct.

12 Q. The existing gates have been pretty reliable,

13 correct?

14 A. No, that's not correct. That is why we are

15 proposing to change it to a hoist mechanism as

16 opposed to a screw stem mechanism.

17 Q. Yes. But you did say, in 2003, that the gates

18 have been pretty reliable?

19 A. They're reliable but they do require a fair

20 bit of O and M. Every year we have to go

21 change the nuts. That's helicopter time,

22 that's people time, camp time. And with a

23 gate hoist mechanism, based on the experience

24 I believe I mentioned last year from Churchill

25 Falls--and I did not dictate or ask that these

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1 Q. But these type of gates are still available?

2 A. They are available. However, all these things

3 are typically specifically designed for the

4 installation. We go back to a manufacturer

5 and you would have to give a fair bit of

6 technical parameters on the weight of the

7 gates, the pressure of the water and so on.

8 So you don't go into, you know, a -

9 Q. They're not off the shelf?

10 A. They're not off the shelf. They are

11 specifically designed for the specific

12 application.

13 Q. But if you've been having trouble with the

14 screw stem bending, then one of the pieces of

15 information, presumably, that you would

16 provide is that you need screw stems that are--

17 a gate that would have sturdier screw stems

18 than the current gates?

19 A. Which would--possibly, depending on the

20 material. It would also have to go back and

21 re-engineer the whole mechanism, as well, so.

22 Q. If one gate is out of service and closed, can

23 the others be used?

24 A. Yes, they can.

25 Q. When you refer to the incident in 2000 when

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<p>1 the two screw stems in the drive nuts and</p> <p>2 extensions were replaced, was there a spill</p> <p>3 associated with those replacements?</p> <p>4 A. No, not at that time.</p> <p>5 Q. Was there a spill associated with the repairs</p> <p>6 in December of 2002?</p> <p>7 A. No, I don't think so, no.</p> <p>8 Q. Was there any cost to consumers associated</p> <p>9 with those repairs, in other words, any loss</p> <p>10 of hydroelectric production that would have</p> <p>11 caused an increase in fuel?</p> <p>12 A. If we did not spill, other than maybe a little</p> <p>13 bit less efficient operation of the hydro</p> <p>14 plant or the thermo plant, you know, just</p> <p>15 which are very marginal numbers, there would</p> <p>16 have not been any direct impact to the</p> <p>17 consumer.</p> <p>18 Q. The existing gates are remotely operated,</p> <p>19 right?</p> <p>20 A. That's correct.</p> <p>21 Q. And the new gate would also be remotely</p> <p>22 operated?</p> <p>23 A. That's correct. I'm sorry. Ebbe. No, I'm</p> <p>24 sorry, Ebbe it is not remotely operated.</p> <p>25 Q. So it's not remotely operated?</p>	<p>1 A. I should probably clarify that. I don't know</p> <p>2 all the mechanics down in the Bay D'Espoir</p> <p>3 watershed area, but there are a couple of</p> <p>4 structures that are not remotely operated, we</p> <p>5 have manned caps.</p> <p>6 Q. Well, I assumed it was because at the bottom</p> <p>7 of page B-8 it says if a screw stem were to</p> <p>8 break or a brass drive nut strip during gate</p> <p>9 closure, the gate indication would be closed</p> <p>10 at the energy control centre -</p> <p>11 A. That's correct.</p> <p>12 Q. - while the gate is actually in the open</p> <p>13 position.</p> <p>14 A. I apologize. There are two structures that</p> <p>15 are not remote control, but this one is remote</p> <p>16 control. It's basically used daily. I should</p> <p>17 know, I only checked our internet thing the</p> <p>18 other day and basically the control centre</p> <p>19 noticed it, acknowledged that it was moved a</p> <p>20 meter or two for water control. My apologies.</p> <p>21 Q. And a new gate would then also be remotely</p> <p>22 operated?</p> <p>23 A. Yes. The actual electronics, etcetera,</p> <p>24 etcetera, remote control system would not be</p> <p>25 changed of any consequence.</p>
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<p>1 Q. So for normal operation only one gate is used</p> <p>2 so you have two extras?</p> <p>3 A. The system is designed to handle flood</p> <p>4 situations as well and that's where basically</p> <p>5 you have more capacity to release water, to</p> <p>6 avoid spills and so on, but under normal</p> <p>7 routine, average precip information, not the</p> <p>8 spring run off or, you know, moderate use of</p> <p>9 Bay D'Espoir plant, one gate would normally do</p> <p>10 it. It depends on--it's a planning role</p> <p>11 within the control centre to determine how</p> <p>12 much water has to be in transit to meet the</p> <p>13 next days production needs or whatever the</p> <p>14 water transit time is. But normally one gate</p> <p>15 does--gate number two does--I wouldn't care to</p> <p>16 make a guess at the percentage, but it does</p> <p>17 most of the regulation for that particular</p> <p>18 water shed release.</p> <p>19 Q. Now, you would agree that the \$52,000.00</p> <p>20 repair cost in 2002 is pretty low compared to</p> <p>21 close to 514,000.00 cost of putting in the new</p> <p>22 gate that you're proposing?</p> <p>23 A. On a dollar for dollar basis, yes, cost the</p> <p>24 consumer, not necessarily.</p> <p>25 Q. How did you develop your cost estimate?</p>	<p>1 A. Basically done estimates by engineering</p> <p>2 personnel, basically, contacted the suppliers</p> <p>3 of these things, gave them some rough numbers</p> <p>4 or some rough dimensions and so on and came</p> <p>5 back with a preliminary estimate on the cost.</p> <p>6 Q. But am I correct that there were no other</p> <p>7 options other than this type of gate that were</p> <p>8 costed out?</p> <p>9 A. That's correct, we did not cost to go and</p> <p>10 rehabilitate and redesign from the ground up a</p> <p>11 screw stem mechanism. Their opinion was that</p> <p>12 this was the better route to go, a more</p> <p>13 reliable route to go.</p> <p>14 Q. And you also didn't cost out the repair cost</p> <p>15 associated with keeping what you got?</p> <p>16 A. Not to the extent I think that you're--not to</p> <p>17 do with long term present work analysis of</p> <p>18 status quo versus fixing or changing.</p> <p>19 Q. So, what is it, Mr. Haynes, that the Board has</p> <p>20 in front of it to demonstrate that this is the</p> <p>21 least cost option?</p> <p>22 A. This particular project, like many others</p> <p>23 there, basically, what the conclusion was,</p> <p>24 that from based on the preliminary engineering</p> <p>25 work that was done, that the most reliable</p>

<p style="text-align: right;">Page 161</p> <p>1 method to replace and repair these gates for 2 the long term benefit is to basically change 3 it to a hoist mechanism. There is no detail 4 cost analysis from the point of view of status 5 quo and continued ONN or to go back and 6 redesign the current system. It was their 7 engineering judgment that this was the 8 appropriate technology and that's all that we 9 put forward. 10 Q. So, there's an engineering analysis, but not 11 cost analysis? 12 A. There's an engineering review done based on 13 their experience and their--and a review of 14 the records that were there on the maintenance 15 issues, but it was not detailed and time was 16 not taken to go down through all the 17 meanderings that would lead you to one or the 18 other conclusions. This was done up to the 19 most appropriate solutions and that is what's 20 been proposed. 21 Q. But my question to you was what does the Board 22 have in front of it to demonstrate that this 23 is the least cost option? 24 A. Well, I guess they really don't have anything 25 specific, other than our view that this is the</p>	<p style="text-align: right;">Page 162</p> <p>1 most appropriate and the best approach. 2 Q. Thank you. That's a good place to break. 3 CHAIRMAN: 4 Q. Okay, Ms. Henley Andrews, we'll break until 5 9:00 in the morning. There were some 6 undertakings, I think, that came out of this 7 mornings session. 8 GREENE, Q.C.: 9 Q. I believe there's two for Ms. Andrews, one on 10 the depreciation and life of exciters and the 11 other is on the change numbers and 12 efficiencies for Holyrood and I believe 13 there's only those two, Mr. Chair. 14 MS. HENLEY ANDREWS: 15 Q. Yes, that's my understanding. 16 CHAIRMAN: 17 Q. Yes, okay. 18 GREENE, Q.C.: 19 Q. And I think we probably will be in a position 20 to report on both on the commencement of 21 tomorrow if that's satisfactory. 22 CHAIRMAN: 23 Q. Very well. Okay, we'll see you at 9:00 in the 24 morning. Thank you. 25 Upon conclusion at 1:27 p.m.</p>
<p style="text-align: right;">Page 163</p> <p>1 CERTIFICATE 2 I, Judy Moss, hereby certify that the foregoing is a true 3 and correct transcript in the matter of Newfoundland and 4 Labrador Hydro, 2004 Capital Budget Application, heard 5 before the board of Commissioners of Public Utilities, 6 Prince Charles Building, St. John's, Newfoundland and 7 Labrador on the 7th day of July, A.D., 2003 and was 8 transcribed by me to the best of my ability by means of 9 a sound apparatus. 10 Dated at St. John's, Newfoundland and Labrador 11 this 7th day of July, A.D., 2003 12 Judy Moss</p>	