

1 Q. **Re: May 18, 2018 Application regarding Confidential Information contained in**
2 **Table 2 of Hydro’s Response to PUB-NLH-149**

3 In clause 10 Hydro states *“The information contained in Table 2, when combined*
4 *with existing industry knowledge, specifically information readily accessible by*
5 *energy suppliers and competitors through the Open Access Same-Time Information*
6 *System (Oasis), is information which can be used by such persons to deduce the*
7 *average price per kilowatt hour paid by Hydro. It is reasonable to expect that energy*
8 *suppliers, transacting within what is a highly competitive energy market, would use*
9 *this information to make such deductions to determine what NEM was willing to*
10 *pay for energy on an individual transaction basis.”* Given the sophistication of
11 suppliers and their access to information through OASIS, do they not already know
12 that Hydro’s best available alternative is Holyrood, thus establishing a ceiling price
13 for purchases at about 14 cents/kWh? If not, please explain

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16 A. It is reasonable to expect that potential suppliers would work to gain as much
17 understanding of Hydro’s system as possible and would likely understand that
18 Holyrood is available as a native supply alternative to meet Hydro’s demand.
19 However, with multiple external suppliers, they must also compete against each
20 other to sell to Hydro.