

1 Q. Further to responses to Requests for Information NP-NLH-060 and  
2 NP-NLH-061:

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4 The response to Request for Information NP-NLH-060 indicates that Conservation  
5 and Demand Management expenditures on Hydro Rural systems were \$1,004,000  
6 in 2015 and \$2,230,000 in 2019T. The response to Request for Information NP-  
7 NLH-061 indicates that Conservation and Demand Management energy savings on  
8 Hydro Rural systems were 2,734 MWh in 2015 and 970 MWh in 2019T.

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10 Please provide a detailed explanation, by year and Rural system, of the trend in the  
11 relationship between Hydro's Conservation and Demand Management  
12 expenditures and energy savings on Hydro Rural systems. Include in the  
13 explanation a description of all assessments done by Hydro through the 2015-2019  
14 period pertaining to this relationship.

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17 A. The energy savings and costs for 2015 and 2016 are actuals for each year. The trend  
18 in 2016 is partly from lower program participation in Hydro's isolated systems  
19 programs. The lower participation was due to the communities reaching a high  
20 saturation level of standard lighting measures. The program has now shifted to  
21 focus on retrofitting fixtures with speciality lamps. In 2016, Hydro also invested in  
22 customer audits and pilots to explore potential opportunities in other load  
23 categories for future planning, including the next five-year plan. This planning work  
24 did not have associated energy savings for 2016.

1 For the 2017 to 2019 period, the energy savings forecast provided in Hydro's  
2 response to NP-NLH-061 reflects the savings from the Five-Year Conservation Plan:  
3 2016 – 2020 (current plan), which was prepared jointly by Hydro and Newfoundland  
4 Power in 2015. Hydro's CDM expenditures presented in Hydro's response to NP-  
5 NLH-060 reflect the most recent budget forecasts prepared in late 2016. Hydro's  
6 practise is to reflect the updated energy savings in its annual planning process for  
7 the upcoming year, which presents a more accurate reflection of the opportunities  
8 based on actuals in the prior year and current plans and programs. This is the  
9 planning process used across all of Hydro's rural systems.

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11 Please also refer to Hydro's response to LAB-NLH-002(b).