
1 Q. **Reference: Justification Report, page 13, line 20 to page 14, line 3**

2 In the response to Request for Information NP-NLH-037, Hydro did not specify any
3 potential cost savings associated with the Business Systems Transformation Program in the
4 2018 and 2019 test years. Were the annual efficiency gains of \$415,000 referred to in the
5 Justification Report identified subsequent to the preparation of the response to Request for
6 Information NP-NLH-037, or are those gains not expected to materialize prior to the end of
7 2019?

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10 A. The \$415,000 of quantifiable annual efficiency gains noted on “Corporate Business Systems
11 Transformation Program Justification Report,” at p. 14, were quantified subsequent to the
12 preparation of Newfoundland and Labrador Hydro’s response to NP-NLH-037. The
13 \$415,000 annual efficiency gains are not expected to be fully realized until 2021 after the
14 solution has been implemented and stabilized as reflected in the cost benefit analysis.