

1 Q. **2017 General Rate Application - Operations**

2 Pages 3.2-3.3 – Did any member of the executive team and senior management  
3 provide services to Nalcor or any of its subsidiaries or affiliated companies after  
4 mid-2016 when the reorganization occurred and year to date in 2017? If yes  
5 provide the hours for each executive involved in providing such service.  
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8 A. Yes. A total of four members of the Hydro Executive Team have provided services  
9 to both Nalcor and Hydro Non-regulated Operations since July 2016. Time was  
10 charged from Hydro as per the Intercompany Transaction Costing Guidelines  
11 (please refer to Exhibit 5 of the 2017 General Rate Application). The total number  
12 of hours charged outside of regulated Hydro operations for each executive is  
13 detailed in Table 1.  
14

15 The Vice President, Production Operations and the Chief Operating Officer<sup>1</sup> charged  
16 hours for work associated with Exploits Generation. The Vice President, Corporate  
17 Services & Regulatory Affairs also charged hours to Non-regulated Hydro  
18 Operations for community investment related activities.  
19

20 In 2016, the Senior Legal Counsel<sup>2</sup> charged hours for legal services provided to Non-  
21 regulated Hydro Operations, specifically Nalcor Energy Marketing and Exploits  
22 Generation. Additional hours were charged to Nalcor for legal services provided to  
23 Transition to Operations.

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<sup>1</sup> This position was eliminated in Q1 2016.

<sup>2</sup> Senior Counsel incumbent was appointed General Counsel & Corporate Secretary in Q3 2016.

1           In Q4 2016 and year-to-date 2017, the General Counsel and Corporate Secretary  
2           charged hours to Nalcor for legal services for Exploits Generation and for the  
3           Transition to Operations Department.

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**Table 1 Hydro Executive Intercompany Charges**

Position Description	Hours Charged to Nalcor	
	2016 (post July 2016)	2017 (YTD)
Chief Operating Officer, NL Hydro	7.0	0.0
Vice-President, Production	28.0	118.5
Vice-President, Corporate Services & Regulatory Affairs	5.0	0.0
Senior Legal Counsel	195.0	0.0
General Counsel & Corporate Secretary	5.0	190.5
<b>Total</b>	<b>240.0</b>	<b>309.0</b>