

- 1 **Q. Please discuss any instances where NP has approached its investment banker since**
2 **2000 and been advised that the bond markets were not receptive to an issue by NP**
3 **and how NP arranged alternative financing.**
4
- 5 A Newfoundland Power has not experienced issues in raising capital since 2000. However,
6 the relatively small size of its bond issues inherently limits the number of investors that
7 have participated in, or would be likely to participate in, Newfoundland Power bond
8 offerings. The Company typically issues long-term first mortgage bonds of \$75 million
9 or less, which do not meet the minimum size threshold for inclusion in widely traded
10 bond indices. Issuances below this threshold reduce the number of potential debt
11 investors for the Company. The number of investors in the Company's bonds issued
12 since 2000 range from 2-5 buyers per issuance.