

1 Q. Please provide a version of Table L-3 that shows the lost revenue from each program for each
 2 year.

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5 A. Table 1 provides a summary of the forecast lost revenue versus system savings (energy and
 6 capacity) of each program from 2021 through 2025. IIC-NLH-034, Attachment 1 provides detail
 7 for each year.

Table 1: 2021 to 2025 Net System Benefits¹

	Lost Revenue	Marginal System Savings	Net System Benefit
Residential			
Insulation and Air Sealing Program	(44,274)	62,260	17,986
Thermostat Program	(21,138)	17,790	(3,349)
ENERGY STAR Window Program	(6,487)	8,541	2,054
Coupon Program	(131)	40	(91)
Isolated Systems Community Program	(10,750)	16,029	5,278
Small Technology Program	(51,197)	47,208	(3,989)
HRV Program	(1,533)	1,957	424
Benchmarking	(9,173)	5,713	(3,460)
Low Income	(4,582)	4,767	185
Block Heater Timer Program	(49)	98	49
Total Residential Portfolio	(149,315)	164,403	15,088
Commercial			
Isolated Systems Community Program	(1,250)	1,895	645
Isolated Systems Business Efficiency Program	(1,106)	1,633	527
Business Efficiency Program	(31,326)	34,500	3,174
Total Commercial Portfolio	(33,682)	38,028	4,346
Industrial			
Industrial Energy Efficiency Program	(7,179)	7,413	234
Total Industrial Portfolio	(7,179)	7,413	234
Total Portfolio	(190,176)	209,845	19,668

¹ Subtotals may differ due to rounding.

- 1 As shown in Table 1, each portfolio is forecast to result in net system savings for customers on
- 2 the Island Interconnected System.

Table 1 Conservation Programs - By Sector Lost Revenues and Avoided Marginal Costs 2021 to 2025 (\$000)															
	2021			2022			2023			2024			2025		
	Lost Revenue	Marginal System Savings ¹	Net System Benefit	Lost Revenue	Marginal System Savings ¹	Net System Benefit	Lost Revenue	Marginal System Savings ¹	Net System Benefit	Lost Revenue	Marginal System Savings ¹	Net System Benefit	Lost Revenue	Marginal System Savings ¹	Net System Benefit
Residential															
Insulation and Air Sealing Program	6,811	9,786	2,975	7,757	11,209	3,452	8,770	12,173	3,403	9,878	13,740	3,862	11,058	15,352	4,294
Thermostat Program	3,393	3,255	(138)	3,810	3,516	(294)	4,228	3,489	(739)	4,644	3,692	(952)	5,064	3,839	(1,225)
ENERGY STAR Window Program	1,239	1,712	472	1,272	1,740	468	1,296	1,677	381	1,325	1,698	373	1,355	1,715	360
Coupon Program	25	8	(17)	26	9	(17)	26	8	(19)	27	8	(19)	27	8	(19)
Isolated Systems Community Program	1,897	2,844	947	2,036	3,043	1,006	2,162	3,221	1,059	2,271	3,381	1,109	2,384	3,540	1,156
Small Technology Program	9,590	9,135	(455)	10,408	9,845	(563)	10,302	9,326	(975)	10,346	9,343	(1,003)	10,551	9,559	(992)
HRV Program	213	283	71	260	344	84	301	383	82	348	441	93	411	505	95
Benchmarking	1,753	1,139	(614)	1,798	1,167	(631)	1,833	1,111	(722)	1,874	1,134	(740)	1,916	1,162	(754)
Low Income	0	0	0	469	490	21	956	993	37	1,365	1,407	42	1,793	1,877	84
Block Heater Timer Program	9	21	12	10	21	12	10	19	9	10	19	9	10	18	8
Total Residential Portfolio	24,931	28,183	3,253	27,845	31,384	3,539	29,882	32,398	2,516	32,088	34,861	2,773	34,569	37,576	3,007
Commercial															
Isolated Systems Community Program	224	341	117	248	377	129	254	384	131	259	392	133	265	400	135
Isolated Systems Business Efficiency Program	173	256	83	196	290	94	221	325	104	246	362	117	271	400	129
Business Efficiency Program	4,625	5,188	563	5,380	6,078	698	6,205	6,670	465	7,066	7,701	635	8,050	8,863	813
Total Commercial Portfolio	5,021	5,785	764	5,824	6,744	921	6,680	7,380	700	7,571	8,455	884	8,587	9,664	1,077
Industrial															
Industrial Energy Efficiency Program	1,373	1,522	150	1,404	1,559	155	1,435	1,415	(21)	1,467	1,440	(27)	1,500	1,477	(23)
Total Portfolio	31,325	35,491	4,166	35,072	39,688	4,615	37,997	41,192	3,195	41,126	44,757	3,630	44,656	48,717	4,061

¹ Marginal System Savings reflect both energy and capacity savings associated with each respective program.