

- 1 Q. Please provide the eligibility guidelines for the commercial and residential EV and charging
2 infrastructure incentives and in particular address:
- 3 a) whether the EV incentives are available to utility customers only, and if so, are they
4 available to customers on the Island Interconnected system only, are household members of
5 utility customers eligible and how will the “at-cash rebate” be provided to utility customers
6 only; and
- 7 b) the requirements with respect to eligible vehicles, including whether used vehicles are
8 eligible, whether a second incentive for a second vehicle is available, and whether there are
9 limits as to the cost of the vehicle.

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12 A. *This Request for Information relates to the Electrification, Conservation and Demand*
13 *Management Plan: 2021-2025 (the “2021 Plan”) developed in partnership by Newfoundland and*
14 *Labrador Hydro and Newfoundland Power (“Hydro” or, collectively, the “Utilities”). Accordingly,*
15 *the response reflects collaboration between the Utilities.*

- 16 a) “At-cash rebates” will be provided to utility customers, or household members of utility
17 customers, by providing proof of residency to the dealership at the time of purchasing or
18 leasing a qualifying electric vehicle (“EV”).¹ If an individual is not a permanent resident of
19 Newfoundland and Labrador, they will not qualify for an incentive. The individual will also
20 be required to sign a form confirming their address and that the premises has an active
21 electricity service. If it is determined at a later time that the individual does not live in a
22 household that has electricity service provided by either Newfoundland Power Inc.

¹ A list of approved list all-electric and plug-in hybrid electric vehicle models will be available on the TakeChargeNL.ca website.

1 (“Newfoundland Power”) or Newfoundland and Labrador Hydro (“Hydro”), the dealership
2 would not be reimbursed for the incentive paid to the individual.²

3 Hydro will provide incentives for individuals who live in a household that has an active
4 electricity account in its service territory on the Island Interconnected or Labrador
5 Interconnected Systems. Newfoundland Power will be responsible for providing incentives
6 for individuals in its service territory.

7 b) Used vehicles are eligible for rebates only if the vehicle has not been previously rebated
8 through the Residential EV and Charger Program. Rebate amounts vary based on the age of
9 the vehicle.

10 There are no limits associated with the purchase cost of the vehicle or the number of EV
11 incentives available per household.

12 Exact program details will be finalized upon approval of Hydro’s application. See
13 PUB-NLH-002, Attachment 1 for draft program eligibility requirements.

² Upon receiving the reimbursement request from the dealership, the Utilities’ will cross-reference the address provided by the individual to their respective database to ensure the premise has an active electricity service in an eligible service territory. Similar to conservation and demand management programs, a compliance audit will be completed on EV incentives provided on an annual basis by contacting selected customers and visiting their premises.

Draft Residential Electric Vehicle Eligibility Requirements:

- You have an active electricity account with Newfoundland Power or Newfoundland and Labrador Hydro.¹
- You are a permanent resident of Newfoundland and Labrador.

New* Electric Vehicle Eligibility:

- Must be included on the approved list of all-electric and plug-in hybrid electric vehicle models available at TakeChargeNL.ca, and purchased on or after *<insert program start date>*.
- Must be purchased from a participating dealership to receive an instant rebate. A list of participating dealerships is available at TakeChargeNL.ca. Vehicles purchased out-of-province must be purchased from a licensed vehicle dealership located in Canada and the application form submitted online or by mail to your electricity utility.
- Must be registered** in Newfoundland and Labrador.

Rebate amounts vary depending on whether the vehicle is purchased, financed or leased. Leased vehicles must be for a period greater than 48 months to qualify for a rebate. Rebate amounts are indicated in Table 1 below.

Table 1:
Draft Residential New* Electric Vehicle Rebate Amount

Vehicle	Rebate
All-Electric Vehicle (Purchased or Financed)	\$2,500
All-Electric Vehicle (60+ Month Lease)	\$2,000
All-Electric Vehicle (48-59 Month Lease)	\$1,500
Plug-in Hybrid Electric Vehicle (Purchased or Financed Only)	\$1,000

* For a vehicle to be considered new, it must be constructed entirely from new parts that have not been the subject of a retail sale and have less than 10,000 km.

** Vehicle must be intended for use in Newfoundland and Labrador.

¹ Only Hydro customers residing on either the Island Interconnected or Labrador Interconnected Systems are eligible for this rebate.

Pre-Owned All-Electric Vehicle Eligibility:

- In addition to the requirements listed above for new electric vehicles, to be eligible for a rebate on a pre-owned all-electric vehicle, the vehicle must not have previously received a rebate through the takeCHARGE Electric Vehicle Rebate Program.

The rebate applied to purchased or financed pre-owned all-electric vehicles is based on the age of the vehicle. Rebate amounts are indicated in Table 2 below.

**Table 2:
Residential Rebate by Age of Vehicle**

Age* of Vehicle (Years)	Rebate Amount
1 or less	\$2,000
2	\$1,800
3	\$1,600
4	\$1,400
5	\$1,200
6	\$950
7	\$700

*Vehicle age is calculated based on the model year of the vehicle.

Pre-owned plug-in hybrids and leased pre-owned all-electric vehicles are not eligible for a rebate through the takeCHARGE Electric Vehicle Rebate Program.

Draft Commercial Electric Vehicle Eligibility Requirements:

- You must have an active commercial electricity account with Newfoundland Power or Newfoundland and Labrador Hydro. ²

New* Electric Vehicle Eligibility:

- Must be included on the approved list of all-electric and plug-in hybrid electric vehicle models available at TakeChargeNL.ca, and purchased on or after *<insert program start date>*.
- Must be purchased from a participating dealership to receive an instant rebate. A list of participating dealerships is available at TakeChargeNL.ca. Vehicles purchased out-of-province must be purchased from a Canadian Automobile Dealership and the application form submitted online or by mail to your electricity utility.
- Must be registered** in Newfoundland and Labrador.

² Only Hydro customers with accounts on the Island Interconnected System are eligible for this rebate.

Rebate amounts vary based on whether the vehicle is purchased, financed or leased. Leased vehicles must be for a period greater than 48 months to qualify for a rebate. Rebate amounts are indicated in Table 3 below.

**Table 3:
Draft Commercial New* Electric Vehicle Rebate Amount**

Vehicle	Rebate
All-Electric Vehicle (Purchased or Financed)	\$2,500
All-Electric Vehicle (60+ Month Lease)	\$2,000
All-Electric Vehicle (48-59 Month Lease)	\$1,500
Plug-in Hybrid Electric Vehicle (Purchased or Financed Only)	\$1,000

* For a vehicle to be considered new, it must be constructed entirely from new parts that have not been the subject of a retail sale and have less than 10,000 km.

** Vehicle must be intended for use in Newfoundland and Labrador.

Pre-Owned All-Electric Vehicle Eligibility:

- In addition to the eligibility requirements listed above for new electric vehicles, to be eligible for a rebate on pre-owned all-electric vehicles the vehicle must not have previously received a rebate through the takeCHARGE Electric Vehicle Rebate Program.

The rebate applied to purchased or financed pre-owned all-electric vehicles is based on the age of the vehicle. Rebate amounts are indicated in Table 4 below.

**Table 4:
Commercial Rebate by Age of Vehicle**

Age* of Vehicle (Years)	Rebate Amount
1 or less	\$2,000
2	\$1,800
3	\$1,600
4	\$1,400
5	\$1,200
6	\$950
7	\$700

*Vehicle age is calculated based on the model year of the vehicle.

Pre-owned plug-in hybrids and leased pre-owned all-electric vehicles are not eligible for a rebate through the takeCHARGE Electric Vehicle Rebate Program.

Draft Residential Electric Vehicle Charger Eligibility Requirements:

To be eligible for the rebate, a customer must:

- Have an active electricity account with Newfoundland Power or Newfoundland and Labrador Hydro.³
- Must be the homeowner and the home must be intended as a permanent residence. (Renters must have written consent from the homeowner).
- Own or be leasing a battery electric vehicle (“BEV”) or plug-in hybrid electric vehicle (“PHEV”).
- On the list of approved makes and models takechargenl.ca.
- Agree to connect the charger to the internet via a wired, wireless, or cellular connection.
- Installed by a certified electrician. Permit must be submitted with application.

Draft Commercial EV Charger Eligibility Requirements:

- You must have a general service account or own a multi-unit residential building containing at least three (3) units.⁴
- On the list of approved makes and models at takechargenl.ca.
- Installed by a certified electrician. Permit must be submitted with application.
- Have dedicated parking for users if charger is to be publicly accessible.
- Agree to connect the charger to the internet via a wired, wireless, or cellular connection.

³ Only Hydro customers residing on either the Island Interconnected or Labrador Interconnected Systems are eligible for this rebate.

⁴ Only Hydro customers residing on either the Island Interconnected or Labrador Interconnected Systems are eligible for this rebate.