

1 Q. Reference: Pre-Filed Testimony of Patrick Bowman, page 8, lines 1-14, InterGroup
2 explains that the NPV test included in Appendix A of Hydro's Application is much
3 more akin to the RIM test. Please confirm that InterGroup is supportive of the use
4 of the NPV test as an alternative to the RIM test of assessing the impact on rates.

5 A. In respect of electrification, Hydro's NPV Test described at page 8 of the Bowman
6 pre-filed testimony includes the benefits of added utility revenues. In this regard it
7 is a test that would model impacts on rates. In reference to the two groups of CDM
8 tests described in TC-PUB-IC-001(a), it is therefore part of the latter – grouped
9 with RIM and other measures that include changes in revenues. Mr. Bowman is
10 supportive of this type of assessment.

11 It is odd that in respect of CDM, Hydro resists the idea of focusing on lost revenues
12 as an adverse effect when assessing programs, but in respect of electrification,
13 Hydro proposes to include new revenues as a positive effect. Adoption of the
14 Bowman recommendations would help address this inconsistency in Hydro's
15 proposals, ensuring lost revenues are included in energy efficiency NPV
16 assessment, the same as added revenues are in electrification NPV assessment.