

- 1 **Q. The customer electrification program for commercial customers proposes to**  
2 **provide individualized incentives to help commercial customers replace a range of**  
3 **fossil-fuel technologies with equivalent electric technologies.**  
4
- 5 (a) **Is Newfoundland Power proposing to provide incentives to institutions such**  
6 **as MUN to implement electric technologies?**  
7
- 8 (b) **Would this program apply to larger commercial customers – General**  
9 **Service, Industrial?**  
10
- 11 A. (a) Yes, institutions such as MUN will be eligible to receive incentives to implement  
12 electric technologies under the *Custom Electrification Program*. Incentives will  
13 be provided for projects that are cost-effective from both the customer and utility  
14 perspectives.  
15
- 16 (b) Yes, General Service customers will be eligible to receive incentives to  
17 implement electric technologies under the *Custom Electrification Program*.  
18 Incentives will be provided for projects that are cost-effective from both the  
19 customer and utility perspectives.  
20
- 21 It is Newfoundland Power’s understanding that Newfoundland and Labrador  
22 Hydro will offer the *Custom Electrification Program* to Industrial customers.