1 Q. Reference: Schedule 1 – Upgrade Report – Penstock 1 Life Extension – Bay d'Espoir.

- Table 7 on page 23 outlines the project's overall \$50,606,700 capital cost estimate. Lines 3-8 of the same page states that the estimate includes Kleinschmidt's construction costs from the perspective of a general contractor operating under a fixed-priced contract as well as Hydro's estimates for its own project management, project engineering, detailed design engineering, site representatives, and speciality QA/QC testing related activities.
- a) Please confirm that Kleinschmidt's construction cost estimate is \$33,990,000 as detailed within Appendix M, page 55 of 219, Table 3.3.
- b) Please detail the primary reasons that Hydro's overall estimate is lower than Kleinschmidt's estimate of \$52,354,600 (2021 dollars) as detailed within Appendix K, page 19 of 187, Table 3.1.
- c) Kleinschmidt acknowledges in Appendix K, page 21 of 187, the high demand for contractors within the current large-scale construction industry as well as the recent price increases in steel, concrete and timber yet, for the purposes of determining the costs for this project, has assumed to be in a market with historically adequate contractor supply and standard profit margins. Has Hydro made the same assumptions as Kleinschmidt in deriving its \$50,606,700 estimate?
- d) Does Hydro anticipate any difficulty in securing a general contractor under a fixed-priced contract as described by Kleinschmidt in Appendix M, page 24 of 219, to complete this project? Please explain.
- **e)** What alternatives, and their estimated costs to implement, are available to Hydro in the event that Hydro is unable to secure a general contractor operating under a fixed-price contract to complete this project?

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d) During the development of the class 3 estimate, Kleinschmidt reached out to fabricators to

fabricators, two of whom provided positive responses. In addition to these positive

obtain budgetary quotations and construction methodologies. Kleinschmidt contacted five

responses, Hydro has also received inquiries from local contractors interested in executing

¹ "Application for Approval of Capital Expenditures for Section Replacement and Weld Refurbishment for Bay d'Espoir Hydroelectric Generating Facility Penstock 1," Newfoundland and Labrador Hydro, December 7, 2022, sch. 1, app. M, s. 3.3, p. 27.

² "Application for Approval of Capital Expenditures for Section Replacement and Weld Refurbishment for Bay d'Espoir Hydroelectric Generating Facility Penstock 1," Newfoundland and Labrador Hydro, December 7, 2022, sch. 1, app. K. ³ Association for the Advancement of Cost Engineering ("AACE").

⁴ For example, Le Group Lar provided a conceptual program and budgetary price for the supply, fabrication, and delivery of the 5.2 metre replacement section of Penstock is provided in "Application for Approval of Capital Expenditures for Section Replacement and Weld Refurbishment for Bay d'Espoir Hydroelectric Generating Facility Penstock 1," Newfoundland and Labrador Hydro, December 7, 2022, sch. 1, app. M, s. 3.3,.4, p. 28.

this work. Given this level of interest, Hydro does not anticipate difficulty in securing a general contractor.

e) Hydro does not anticipate issues securing contract resources on a fixed-price contract. As part of the class 3 estimate and supporting schedule development, Kleinschmidt held a risk workshop with Hydro personnel to identify and evaluate the risks associated with various aspects of the project execution activities. A summary of the risk response items is detailed in Table 6.2 within Appendix N. The first item listed in Table 6.2, Contracting Early, details the main mitigation factor and states, "Contracting early for design and fabrication phases to ensure sufficient time for development, review, risk management, material purchase, and to mitigate unexpected delays. Early contracting facilitates early delivery and extra lead time." ⁵ This combined with the positive response from fabricators and local contractors has led Hydro to this conclusion. As such, estimates for alternative contracting methods have not been developed.

⁵ "Application for Approval of Capital Expenditures for Section Replacement and Weld Refurbishment for Bay d'Espoir Hydroelectric Generating Facility Penstock 1," Newfoundland and Labrador Hydro, December 7, 2022, sch. 1, app. N, s. 6.2, p. 51, Table 6.2.