

1 **Volume 2: Customer, Energy and Demand Forecast**
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3 **Q. (page 5 of 8) It is stated “The energy sales forecast under existing rates includes: (i)**
4 **a 6.9% increase on July 1, 2023 related to the annual July 1st rate adjustment; (ii)**
5 **an approximate 9% increase on July 1, 2024 reflecting anticipated rate pressures**
6 **associated with the July 1st rate adjustment of 7.5% as well as the 1.5% rate**
7 **increase associated with Newfoundland Power’s 2024 Rate of Return on Rate Base**
8 **Application filed with the Board on November 23, 2023; and (iii) a 2.25% increase**
9 **on July 1st in each of 2025 and 2026. The Company’s proposed 5.5% increase in**
10 **customer rates effective July 1, 2025 has also been included in the energy sales**
11 **forecast under proposed rates.”**

12 **a) What is the cumulative rate increase on each of July 1, 2024, July 1, 2025 and**
13 **July 1, 2026?**

14 **b) What is the impact of these rate increases on number of customers and energy**
15 **sales in 2024, 2025 and 2026?**

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17 **A. a) The cumulative customer rate increases are 9% on July 1, 2024, 16.75% on**
18 **July 1, 2025, and 19% on July 1, 2026.**

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20 **b) See part b) of the response to Request for Information PUB-NP-102 for the impact of**
21 **price elasticity on the sales forecast.**

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23 **Price elasticity does not impact the Company’s forecast number of customers.**