Volume 2: Cost of Capital: Expert Opinion of James Coyne- Capital Structure and Risk Profile

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Q. C&T reference forward and historic estimated risk premiums. Please confirm that the historic risk premium estimates are 5.62% and 7.17% or a deviation of 1.45% whereas the forward-looking estimates are 4.85% versus 10.33% for a difference of 5.48%. Please explain why the Board should place any weight on C&T's forward looking risk premium estimates given the wide divergence between the two markets that C&T claim are integrated.

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A. As explained on pages 3-4 of Concentric's *Cost of Capital* report, Volume 2, and as shown in Figure 2, Concentric's ROE recommendation of 9.85% is based on the average results for the North American electric proxy group using three models: 1) the multistage DCF model; 2) the capital asset pricing model using a historical market risk premium; and 3) the risk premium model. Concentric has not used a forward-looking market risk premium to estimate the cost of equity for Newfoundland Power in this proceeding.