Volume 2: Cost of Capital: Expert Opinion of James Coyne- Capital Structure and Risk Profile 3

- Q. Given the importance of the recovery of power costs, can Mr. Coyne provide copies
 of all demand studies relied on to indicate there may be problems in recovering the
 higher cost of Muskrat Falls power supply? In particular, what studies of the price
 elasticity of demand for electricity in Newfoundland and Labrador did
 Newfoundland Power provide, or Mr. Coyne consult, in the preparation of his
 report?
- A. Please see the Company's response to PUB-NP-103 for a full discussion of the price
 elasticity of demand and the impacts of price increases on demand in both the short and
 long-term.