Section 3: Finance/Fair Return

Q. References: "2025/2026 General Rate Application," Newfoundland Power Inc., December 12, 2023, vol. 1, Evidence, sec. 3.3.1, p. 3-17 and p. 3-19/14–24 and 1998 CanLII 18064 [144].

Page 3-19, lines 14-24 state:

In Order No. PU 32 (2007), the Board described the fair return standard as follows:

Regulated utilities are given the opportunity to earn a fair rate of return. To be considered fair, the return must be:

- Commensurate with return on investments of similar risk;
- Sufficient to assure financial integrity; and
- Sufficient to attract necessary capital.

The fair return principle is consistent with both Section 80(1) of the Act and Section 3(a)(iii) of the EPCA.

1998 CanLII 18064 [144], Justice Green says:

It must always be remembered that, as has been emphasized throughout this opinion, the Board is charged with balancing the competing interests of the utility and the consumers of the service it provides. Neither set of interests can be emphasized in complete disregard of the interests of the other. Thus, in choosing to exercise a particular power within the Board's jurisdiction, the Board must always be mindful of whether, in so acting, it will be furthering the objectives and policies of the legislation and doing so in a manner that amounts to a reasonable balance between the competing interests involved.

How has Newfoundland Power considered the interests of its customers and how to limit the impact on them in developing its proposals?

A. The provincial power policy requires Newfoundland Power to manage its operations in a manner that results in power being delivered to customers at the lowest possible cost, in an environmentally responsible manner, consistent with reliable service. The proposals contained in the Company's 2025/2026 General Rate Application are consistent with the provincial power policy. 2

Further, Section 3(a)(iii) of the *Electrical Power Control Act, 1994* states:

"It is declared to be the policy of the province that... the rates to be charged, either generally or under specific contracts, for the supply of power within the province... should provide sufficient revenue to the producer or retailer of the power to enable it to earn a just and reasonable return as construed under the Public Utilities Act so that it is

See section 3(b)(iii) of the *Electrical Power Control Act*, 1994.

² See the Company's 2025/2026 General Rate Application, Volume 1, Application, Company Evidence and Exhibits, Section 1: Introduction.

1	able to achieve and maintain a sound credit rating in the financial markets
2	of the world."
3	
4	Expert evidence filed with the Application indicates that a fair return for
5	Newfoundland Power for 2025 and 2026 comprises a capital structure consisting
6	of 45% common equity and a return on equity of 9.85%. A fair return on equity
7	provides the Company the ability to attract incremental capital on reasonable
8	terms and conditions, which benefits customers.