Figure 1 SUPPLY CHAIN COST DIAGRAM

Retail Automotive Fuels

Zone 1 - Avalon Peninsula

Product from Avalon Terminals

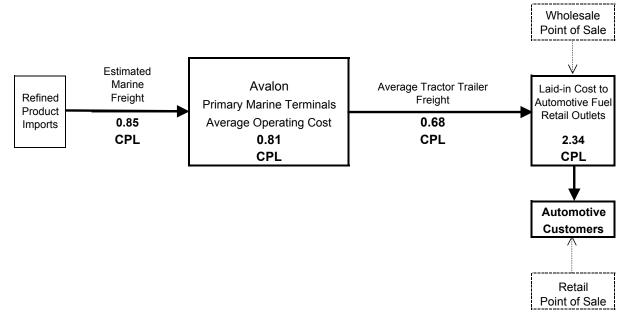


Figure 1a
SUPPLY CHAIN COST DIAGRAM

Retail Automotive Fuels **Zone 1a - Bell Island**

Product from Avalon Terminals

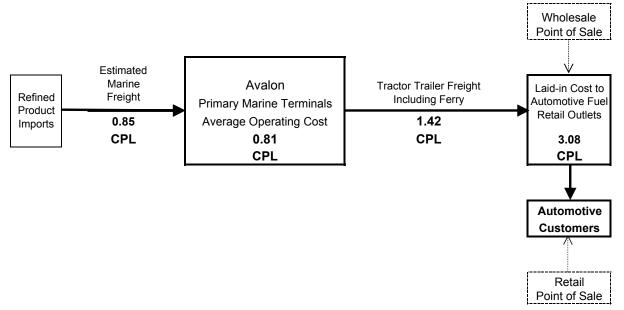


Figure 2 SUPPLY CHAIN COST DIAGRAM

Retail Automotive Fuels Zone 2 - Burin-Bonavista Peninsulas

Product from Avalon Terminals

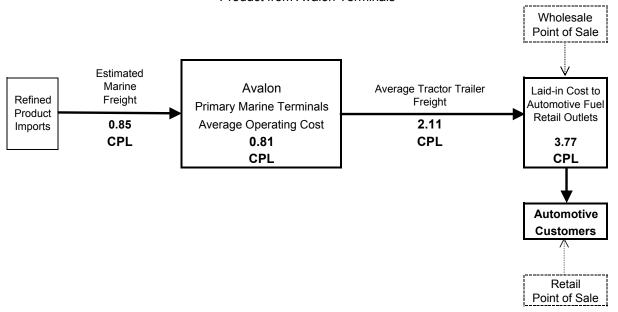


Figure 3 SUPPLY CHAIN COST DIAGRAM

Retail Automotive Fuels Zone 3 - Central Newfoundland

Product from Avalon Terminals

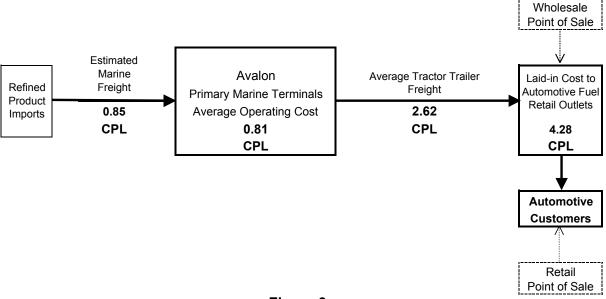


Figure 3a
SUPPLY CHAIN COST DIAGRAM

Retail Automotive Fuels

Zone 3a - St. Brendan's (Island)

Product from Avalon Terminals

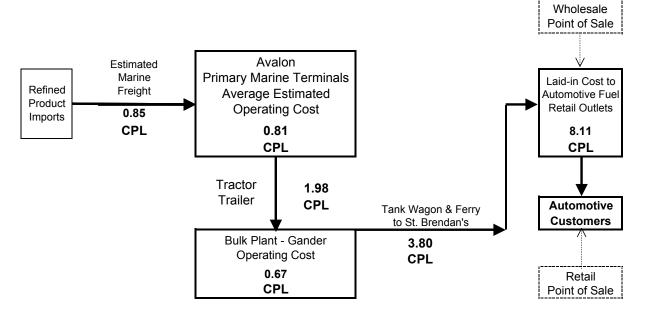


Figure 3b

SUPPLY CHAIN COST DIAGRAM

Retail Automotive Fuels

Zone 3b - Fogo Island

Product from Avalon Terminals

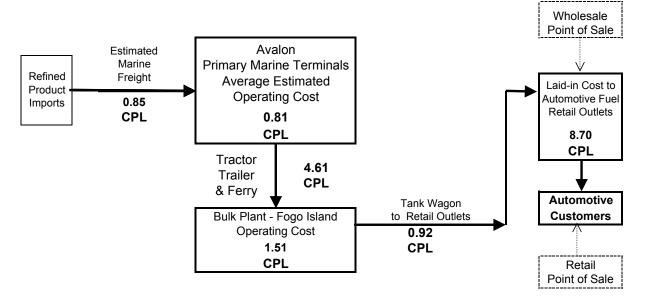


Figure 3c

SUPPLY CHAIN COST DIAGRAM

Retail Automotive Fuels

Zone 3c - Change Islands

Product from Avalon Terminals via Fogo Bulk Plant Wholesale Point of Sale Avalon Estimated Marine **Primary Marine Terminals** Freight Refined Average Estimated Laid-in Cost to Product **Operating Cost** 0.85 Automotive Fuel Imports **Retail Outlets CPL** 0.81 12.74 **CPL CPL** Tractor 4.61 Trailer **CPL** & Ferry **Automotive** Tank Wagon & Ferry Bulk Plant - Fogo Island to Change Island Outlet Customers **Operating Cost** 4.96 1.51 **CPL CPL** Retail Point of Sale

Figure 4 SUPPLY CHAIN COST DIAGRAM

Retail Automotive Fuels

Zone 4 - Connaigre Peninsula

Product from Avalon Terminals

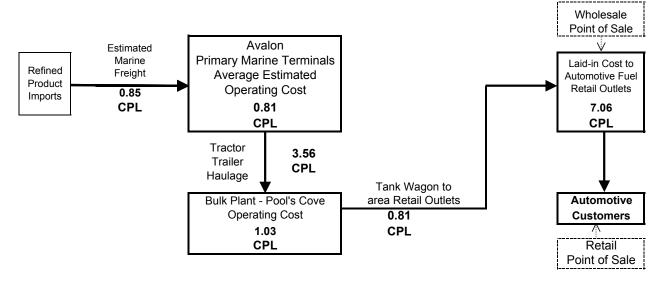


Figure 4a

SUPPLY CHAIN COST DIAGRAM Retail Automotive Fuels

Zone 4a - Gaultois-McCallum / Rencontre East

(Drums from Hermitage and Pool's Cove - Connaigre Peninsula)

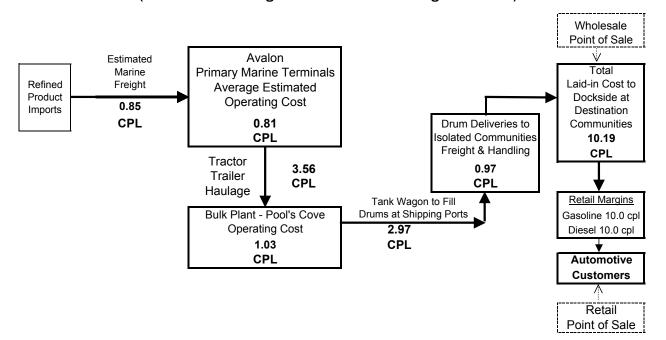


Figure 5 SUPPLY CHAIN COST DIAGRAM

Retail Automotive Fuels

Zone 5 - Springdale and Baie Verte areas via Bulk Plant at Springdale

Product from Corner Brook Terminals

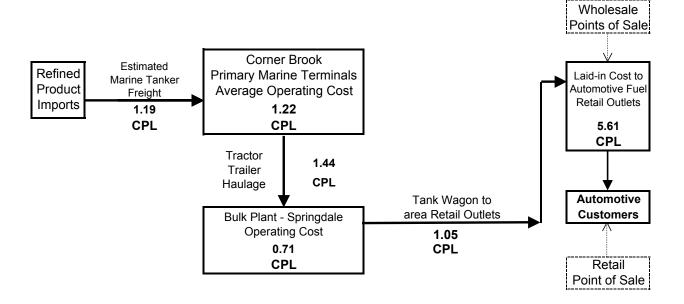


Figure 5a

SUPPLY CHAIN COST DIAGRAM

Retail Automotive Fuels

Zone 5a - Long Island via T/W from Springdale Bulk Plant

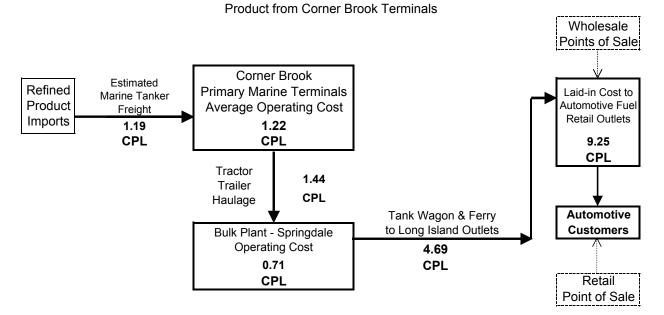


Figure 5b
SUPPLY CHAIN COST DIAGRAM

Retail Automotive Fuels

Zone 5b - Little Bay Islands via T/W from Springdale Bulk Plant

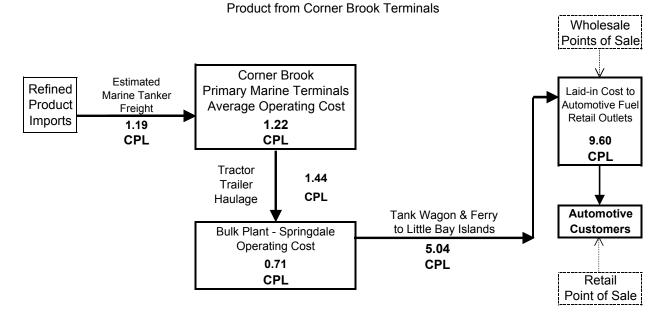


Figure 6 SUPPLY CHAIN COST DIAGRAM

Retail Automotive Fuels

Zone 6 - Corner Brook and Area

Product from Corner Brook Terminals

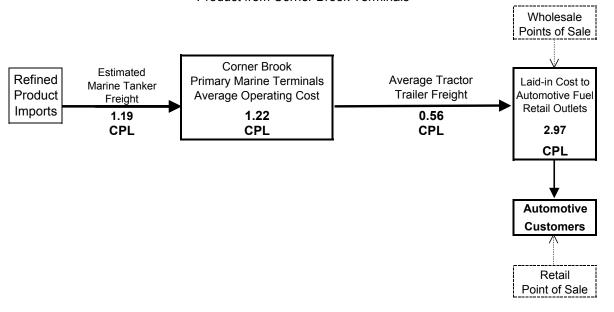


Figure 7
SUPPLY CHAIN COST DIAGRAM

Retail Automotive Fuels

Zone 7 - Stephenville - Port aux Basques - Burgeo Product from Corner Brook Terminals

Wholesale Points of Sale Corner Brook Estimated Refined Average Tractor **Primary Marine Terminals** Laid-in Cost to Marine Tanker **Product** Trailer Freight **Average Operating Cost** Automotive Fuel Freight Retail Outlets **Imports** 1.25 1.22 1.19 **CPL CPL CPL** 3.66 **CPL Automotive**

Customers

Retail Point of Sale

Figure 7a SUPPLY CHAIN COST DIAGRAM

Retail Automotive Fuels **Zone 7a - Ramea Island**

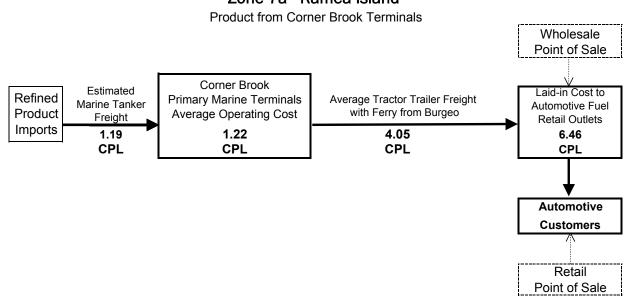


Figure 7b1

SUPPLY CHAIN COST DIAGRAM (GASOLINE)

Zone 7b - Grey River & Francois / La Poile & Grand Bruit (Drums from Burgeo Shipped via Freight Ferry)

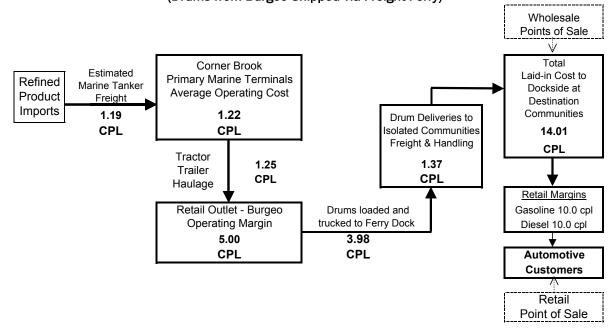


Figure 7b2
SUPPLY CHAIN COST DIAGRAM
(DIESEL FUEL)

Zone 7b - Grey River & Francois / La Poile & Grand Bruit (Drums from Burgeo Shipped via Freight Ferry)

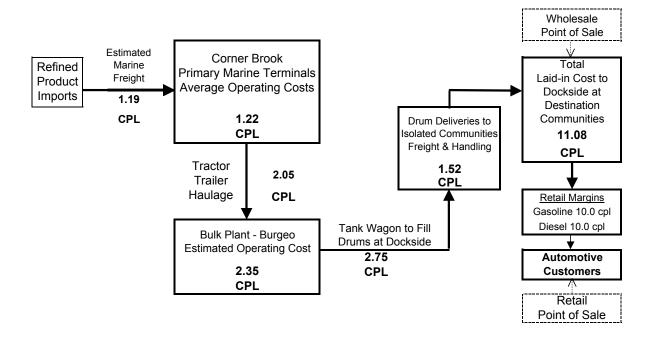


Figure 8

SUPPLY CHAIN COST DIAGRAM

Retail Automotive Fuels

Zone 8 - Northern Peninsula South

Product from Corner Brook Terminals

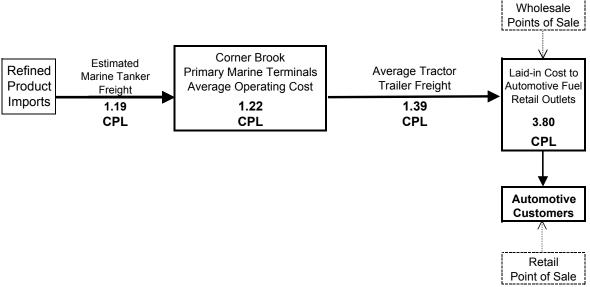


Figure 9

SUPPLY CHAIN COST DIAGRAM

Retail Automotive Fuels

Zone 9 - Northern Peninsula North

Product from Corner Brook Terminals

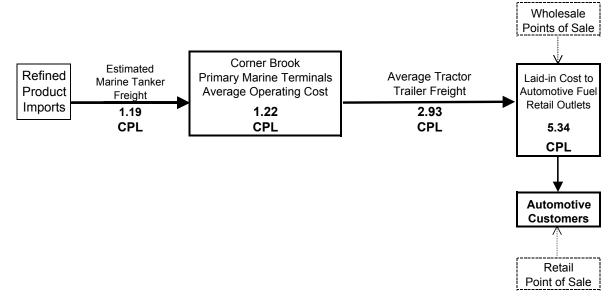


Figure 10

SUPPLY CHAIN COST DIAGRAM

Retail Automotive Fuels Zone 10 - Labrador - The Straits

Product from Local Marine Depots

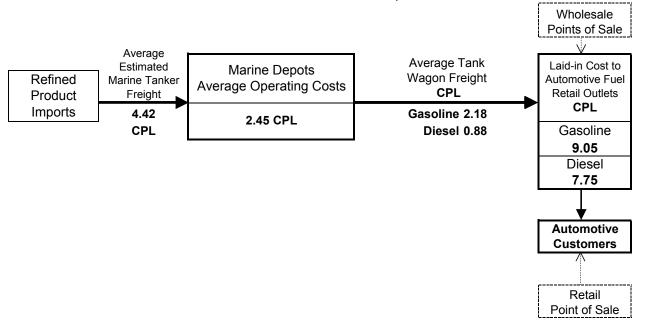


Figure 11
SUPPLY CHAIN COST DIAGRAM

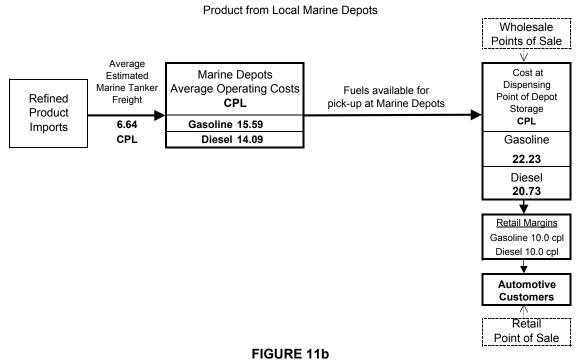
Retail Automotive Fuels Zone 11 - Labrador South - Lodge Bay to Cartwright

Product from Local Depots Wholesale Points of Sale Laid-in Cost to Automotive Fuel Average Tank Estimated **Bulk Plants/ Marine Depots** Retail Outlets Refined Wagon Freight Marine Tanker **Average Operating Costs CPL** Product CPL Freight **Imports** 6.64 Gasoline 7.77 Gasoline 2.49 Gasoline CPL Diesel 7.39 Diesel 1.65 16.90 **CPL** Diesel 15.68 **Automotive Customers** Retail Point of Sale

FIGURE 11a

SUPPLY CHAIN COST DIAGRAM

Retail Automotive Fuels Zone 11a - Labrador Coast South - (Isolated Communities)



SUPPLY CHAIN COST DIAGRAM

Retail Automotive Fuels

Zone 11b - Williams Harbour - Norman Bay - Other Isolated Coastal Communities (Drums from Charlottetown or Post Hope Simpson shipped via Freight Ferry)

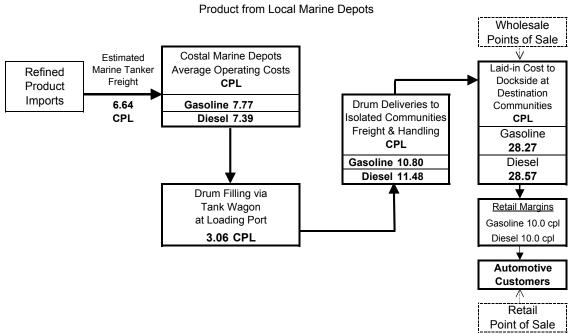


FIGURE 12

SUPPLY CHAIN COST DIAGRAM

Retail Automotive Fuels

Zone 12 - Central Labrador (Goose Bay and Area)

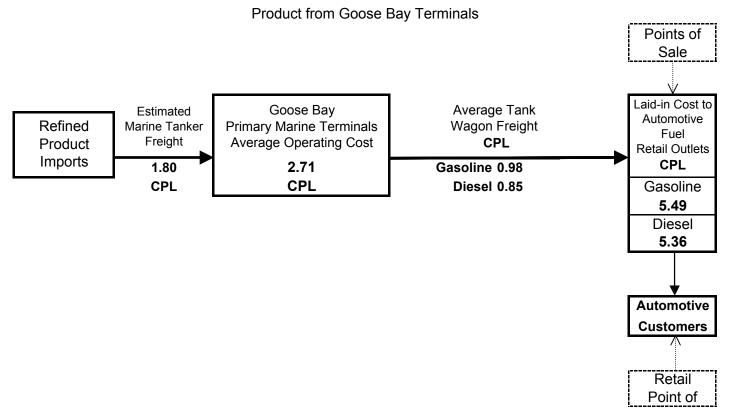


FIGURE 13

SUPPLY CHAIN COST DIAGRAM

Retail Automotive Fuels Zone 13 - Western Labrador (Labrador City and Wabush)

Product from Labrador City Rail Bulk Plant

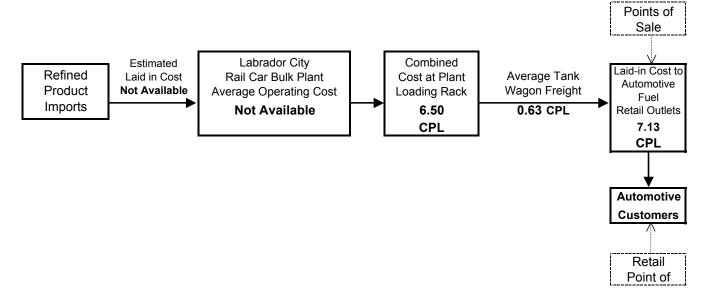


FIGURE 13a

SUPPLY CHAIN COST DIAGRAM

Retail Automotive Fuels Zone 13a - Churchill Falls - Western Labrador

Product from Labrador City Rail Bulk Plant

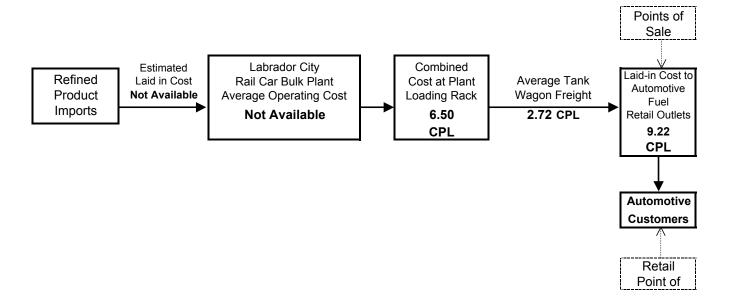


FIGURE 13a

FIGURE 14

SUPPLY CHAIN COST DIAGRAM

Retail Automotive Fuels

Zone 14 - Labrador Coast North - (Isolated Communities)

